

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter “Lead State”)

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter “Contractor”)  
And  
**State of Nevada/99SWC-NV21-7945**  
(hereinafter “Participating State/Entity”)

1. **Scope:** This addendum covers the Data Communications Products & Services Contract led by the State of Utah for use by state agencies and other entities located in the Participating State of Nevada authorized by that State’s statutes to utilize State contracts with the prior approval of the State’s Chief Procurement Official.
2. **Participation:** This NASPO ValuePoint Master Agreement may be used by all state agencies, institutions of higher education, political subdivisions and other entities authorized to use statewide contracts in the State of Nevada. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. **Participating State/Entity Modifications or Additions to Master Agreement:**  
(These modifications or additions apply only to actions and relationships within the Participating Entity.)

Participating State/Entity to check one box.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

- 3.1 **LOCAL GOVERNMENTS:** Local governments (as defined in NRS §332.015) are intended third party beneficiaries of this contract and any local government may join or use this or any contract resulting from the underlying RFP subject to all terms and conditions thereof pursuant to NRS §332.195. The State is not liable for the obligations of any local government which joins or uses this or any contract resulting from this Participating Addendum.
- 3.2 **CUSTOMER FRIENDLY CATALOG:** Contractor must develop, provide and maintain information to allow for online ordering capability through NevadaEPro. The Nevada Purchasing Division will work with the Contractor to determine whether a hosted or punchout platform is appropriate.
- 3.3 **ADMINISTRATIVE FEE:**
  - a. Contractor shall pay a quarterly administrative fee payable to the “State of Nevada Purchasing Division.” The administrative fee is one percent (1%) and applies to all

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**

Master Agreement No: AR3189  
(hereinafter "Contractor")

And

**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

payments (net of returns, credits, or adjustments) received by the Contractor for all products and services provided under the contract during the quarter beginning the date of execution of this contract.

- b. Applicable administrative fees shall not be included on the invoice as an individual line item.
- c. All administrative fee payments shall include the contract number on any transmittal document. However, only one contract number must be entered on a transmittal document. If submitting an administrative fee payment for more than one contract, then a separate electronic payment and associated transmittal document must be submitted by the Contractor for each contract.
- d. The State will not issue an invoice for the administrative fee owed to the State. It is the responsibility of the Contractor to pay the administrative fee with no prompting from the State. Contractor shall pay the quarterly administrative fee within forty-five (45) days of quarter end (refer to section below).
- e. Templates for the required quarterly reports listed below may be downloaded from the Purchasing Division website <http://purchasing.nv.gov/vendors/DBINV/>. Reports must be submitted via email to: [NVQtlyReport@admin.nv.gov](mailto:NVQtlyReport@admin.nv.gov)
- f. Nevada Purchasing Division Statewide Contract Quarterly Administrative Fee Report:

Contractor shall complete the Statewide Contract Quarterly Administrative Fee Report. The report shall identify total payments (minus returns and credits) received by the Contractor from state agencies, the university and community college system, the Legislative Counsel Bureau, political subdivisions, and other authorized entities that were made pursuant to the contract.

- g. Nevada Purchasing Division Statewide Contract Quarterly Usage Report:

Contractor shall complete the Statewide Contract Quarterly Usage Report to include at a minimum the data element information listed below:

Data Element	Description
Customer Name	Name of entity making the purchase—if customer has multiple locations, please use the main entity name.
Customer Type	Indicate the type of entity making the purchase:

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter "Contractor")

And

**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

	S=State Agency E=University and Community College P=Political Subdivision O=Other Entity
PO # or Other Authorization Type	Number provided by the customer to authorize the purchase. If purchase was made with a credit card enter P-Card.
Purchase Description	Description of the product or service purchased
Quantity	Quantities (excluding returns) of products delivered—enter a quantity of one (1) for a service.
Unit Price	Unit price charged (excluding credits) for the product or service purchased.
Total Cost	Total cost of the purchase—quantity delivered x unit price charged.

h. Fee Payment and Report Schedule:

Contractor shall pay the administrative fee quarterly, if owed, and provide the Quarterly Administrative Fee & Usage Report to the Purchasing Division even if no payments are made in a quarter in accordance with the following schedule:

<b>Period End</b>	<b>Report Due</b>
March 31	May 15
June 30	August 14
September 30	November 14
December 31	February 14

i. Report Modifications:

The Purchasing Division reserves the right to modify the requested format and contents of the Quarterly Administrative Fee & Usage Report by providing thirty (30) calendar days written notice to the Contractor. The Purchasing Division may unilaterally amend the contract, with (30) calendar days written notice to the Contractor to change the timing for submission of the Quarterly Administrative Fee & Usage Report. Contractor understands and agrees that if such an amendment is issued by the Purchasing Division, Contractor shall comply with all contractual terms, as amended.

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter "Contractor")  
And  
**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

j. Timely Reports and Fees:

If the quarterly administrative fee is not paid and quarterly report is not received by forty-five (45) calendar days of quarter end, then the Contractor will be in material breach of this contract.

- 3.4 **Orders:** Any order placed by a Participating Entity or Purchasing Entity for a product available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the Order agree in writing that another contract or agreement applies to such Order.

Purchasers may place orders directly only through Contractor's approved Fulfillment Partners or through Contractor for products as authorized under this Participating Addendum. Only those Fulfillment Partners approved and listed during the term of Participating Addendum at Contractor's website are authorized to directly provide quotes, receive purchase orders, invoice Customers, and receive payment from purchasers on Contractor's behalf.

Except as otherwise set forth in the qualifying criteria, Contractor will not, directly or indirectly, restrict any Fulfillment Partner's participation or ability to quote pricing for a Customer. The approved Fulfillment Partners will not offer less favorable pricing discounts than the contract discounts established by Contractor under the Master Agreement. However, the Fulfillment Partner may offer any additional incremental discounts to Participating State/Entity, and such additional discounts if offered, may be provided in the discretion and as the sole legal obligation of the approved Fulfillment Partner to the Participating State/Entity.

**The Master Agreement number AR3189 and the State Contract Number 99SWC-NV21-7945 must appear on every Purchase Order placed under this Participating Addendum.**

- 3.5 **Product & Services Offering:** The full suite of product offerings available under the Master Agreement may be procured under this Participating Addendum. Product offering categories include: **Networking, Routers, Switches, Security and Networking Storage, and Wireless.** Third party products, intended to increase or enhance the functionality of the manufacturer's equipment, must be purchased in conjunction with products offered under this agreement only; standalone purchases of third-party products are prohibited.
- 3.6 **Purchase Orders:** Orders \$5,000.00 and over for Nevada State Agencies will be placed by formal purchase order issued by the Nevada State Purchasing Division. All orders will be shipped promptly in accordance with delivery guarantee and invoices shall be submitted to Nevada State

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**

Master Agreement No: AR3189  
(hereinafter "Contractor")

And

**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

Purchasing for payment. Invoices and all correspondence related to an individual order will reflect the purchase order number issued by the Nevada State Purchasing Division. Only orders totally under \$5,000.00 may be purchased direct by the using agency.

- 3.7 **Jurisdiction and Venue:** This Contract, its amendments and supplements thereto, shall be governed by the laws of the State of Nevada. Venue for all legal proceedings arising out of the Contract, or breach thereof, shall be in the State or Federal Court with competent jurisdiction in Carson City, Nevada.
- 3.8 **Termination of the Participating Addendum:** This Participating Addendum may be canceled by the State of Nevada, Purchasing Division at any time, with or without cause, upon 30 days written notice to the contract vendor. In the event the contract vendor is in default, the contract is subject to immediate cancellation to the extent allowable by applicable law. In the event of such a cancellation, the contract vendor shall be entitled to payment, determined on a pro rata basis, for work or services satisfactorily performed and accepted. This Participating Addendum may be canceled by the contract vendor upon 60 days written notice to the State of Nevada, Purchasing Division.
- 3.9 **Services:** All **onsite** services such as installation, de-installation, training or ongoing maintenance, excluding warranty and break/fix support, requested by State agencies will require the implementation of an Independent Contract for Services per NRS 333, NAC 333 and SAM 0300.
- 3.10 **Delivery:** Contractor will use commercially reasonable efforts to ship all orders designated for shipment within 30 days for all products. Shipping terms are FOB destination, shipping and handling prepaid by the Contractor. All sales are final except as provided in Contractor's Limited Warranty. Contractor only permits the return of un-opened products due to Contractor's shipping or order processing error, or damage in transit. No other returns are authorized under the Master Agreement.
- 3.11 **Payment:** The State generally pays within 30-45 days upon receipt of invoice and the using agency's approval. Per the State's policy and procedures, payments are not made prior to receipt of goods. Pursuant to NRS 227.185 and NRS 333.450, the State shall pay claims for supplies, materials, equipment and services purchased under the provisions of this agreement electronically, unless determined by the State Controller that the electronic payment would cause the payee to suffer undue hardship or extreme inconvenience. If, at any time, Purchaser is delinquent in payment, Contractor may, without prejudice to other rights, withhold shipment (including partial shipments) of any order. Any sum not paid by Purchaser when due shall bear

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter "Contractor")

And

**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

interest until paid at a rate of 1 percent per month (12 percent per annum) or the maximum legal rate, whichever is less.

- 3.12 **Evaluation Equipment:** If the contractor, by mutual agreement with the Participating Entity, wishes to allow the use of equipment for the purposes of evaluation prior to purchase, these "try and buy" acquisitions must be approved in writing by the Purchasing Division **prior** to the evaluation period per SAM 1511.0 (5). Final purchases of the equipment shall comply with the terms of the Master Price Agreement and Participating Addendum.
- 3.13 **Lease Agreements:** Lease agreement terms and conditions have **not** been approved for use by Purchasing Entities under this Participating Addendum. Lease financing **may** be allowable separately under the terms and conditions of the financing arrangement with Cradlepoint, Inc., or its designated and/or approved financing partner, as negotiated and agreed to by the using entity, the State of Nevada Attorney General's Office and approval by the Board of Examiners, as applicable.
4. **Primary Contacts:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

Contractor

Name:	Stephanie Wildman
Address:	1111 W. Jefferson St., Suite 400
Telephone:	208-493-5040
Fax:	
Email:	<a href="mailto:Stephanie.Wildman@cradlepoint.com">Stephanie.Wildman@cradlepoint.com</a>

Participating Entity

Name:	Marti Marsh
Address:	515 E. Musser St., Room 300, Carson City, NV 89701
Telephone:	775-684-0180
Fax:	775-684-0188
Email:	<a href="mailto:mmarsh@admin.nv.gov">mmarsh@admin.nv.gov</a>

5. **Subcontractors:** All contractors, dealers, and resellers authorized for the State of Nevada as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to Purchasing Entities in the NASPO ValuePoint Master Agreement. The contractor's Fulfillment Partners participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter "Contractor")  
And  
**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

Subject to approval of the Participating State/Entity, and at the sole discretion of Contractor, Contractor may add Fulfillment Partners at any time during the term of this Participating Addendum. Contractor may designate a minimum or maximum number of Fulfillment Partners to provide sales and services support. Contractor, in its sole discretion, is not required to add Fulfillment Partners. Notwithstanding the foregoing, Contractor may remove, at its sole discretion, upon ten (10) business days advance written notice, any Fulfillment Partner who does not meet Contractor's established qualifying criteria, or where the addition of the Fulfillment Partner would violate any state or federal law or regulation.

6. **Term:** The term of this Participating Addendum shall begin on the date of last signature below. The term shall continue for a period ending on the Termination Date of the Master Agreement, as amended, or when this Participating Addendum is terminated in accordance with the Master Agreement, whichever shall occur first.
7. **Notices:** Notwithstanding anything contained in the Master Agreement to the contrary, all notices required or permitted under this Participating Addendum will be in writing and will be deemed given: (a) when delivered personally; (b) when sent by confirmed facsimile or electronic mail; (c) three (3) days after having been sent by registered or certified mail, return receipt requested, postage prepaid; or (d) one (1) day after deposit with a commercial express courier specifying next day delivery, with written verification of receipt. All communications will be sent to the addresses set forth Section 3 of this Participating Addendum (and notices to Cradlepoint, Inc. shall be further addressed to the Legal Department, Attn: Contract Notice/legal@cradlepoint.com) or such other address as may be designated by a party by giving written notice to the other party pursuant to this paragraph, or, in the absence of such an address from Customer, to the address to which the last invoice under this Participating Addendum was sent before notice is served.
8. **Entire Agreement:** This Participating Addendum and the Master Agreement (including all amendments and attachments thereto) constitute the entire agreement between the parties concerning the subject matter of this Participating Addendum and replaces any prior oral or written communications between the parties, all of which are excluded. There are no conditions, understandings, agreements, representations or warranties, expressed or implied, that are not specified herein. This Participating Addendum may be modified only by a written document executed by the parties hereto.

**PARTICIPATING ADDENDUM**  
**NASPO ValuePoint**  
**NASPO VALUEPOINT DATA COMMUNICATIONS PRODUCTS AND SERVICES**  
Administered by the State of Utah (hereinafter "Lead State")

**MASTER AGREEMENT**  
**Cradlepoint, Inc.**  
Master Agreement No: AR3189  
(hereinafter "Contractor")  
And  
**State of Nevada/99SWC-NV21-7945**  
(hereinafter "Participating State/Entity")

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: <b>Nevada</b>	Contractor:
By: 	By:  31D7D52E39244B3...
Name: <b>Kevin D. Doty</b>	Name: Valerie Heusinkveld
Title: <b>Administrator</b>	Title: Chief Financial Officer
Date: 3/29/21	Date: 3/23/2021

**[Please email fully executed PDF copy of this document to [PA@naspovaluepoint.org](mailto:PA@naspovaluepoint.org) to support documentation of participation and posting in appropriate data bases]**