

Amendment 2 to NASPO ValuePoint Master Agreement

Contract Effective Date:	<u>1/19/2021</u>	Total Contract Amount:	<u>N/A</u>
Original Contract Expiration Date:	<u>1/18/2024</u>	Original Contract:	<u>N/A</u>
Current Contract Expiration Date:	<u>1/18/2024</u>	Previous Amendment(s) Total:	<u>N/A</u>
Requested Contract Expiration Date:	<u>N/A</u>	This Amendment:	<u>N/A</u>

This amendment is by and between the State of Minnesota, acting through its Commissioner of Administration (“State”) and Gartner, Inc, whose designated business address is 56 Gallant Road, Stamford, CT 06902 (“Contractor”). State and Contractor may be referred to jointly as “Parties.”

Recitals

1. The State has a Master Agreement with the Contractor identified as SWIFT Contract Number 186840 (“Original Contract”) to provide IT Research and Advisory Services.
2. The Master Agreement is being amended to update Exhibit C: Pricing.
3. The State and the Contractor are willing to amend the Original Master Agreement as stated below.

Master Agreement Amendment

In this Amendment, changes to pre-existing Contract language will use ~~strike through~~ for deletions and underlining for insertions.

REVISION 1. Exhibit C: Pricing is amended as follows:

Exhibit C: Pricing

Unit prices for each year are effective for purchase orders received on or before December 31st of the year indicated with a service start date no later than January 1st of the following year. To be eligible for these rates, purchasing entity must be a United States government entity, public sector entity, or a nonprofit wholly owned and operated by government. Other purchasing entities at Gartner's discretion. Some services may not be available in certain locations; contact your Gartner account representatives for availability before purchasing.

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT TEAM PLUS SOLUTIONS					
Executive Programs Leadership Team Plus for Global Enterprises ¹					
Leader	140,452	154,498	169,948	186,943	205,638
IT Executive (may purchase IT Leadership Team Plus Members)	140,452	154,498	169,948	186,943	205,638
Global Partner <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (may purchase Enterprise IT Leadership Team Plus Members)	121,404	133,545	146,900	161,590	177,749
Delegate Leader - Renewal Only ⁶ (may purchase IT Leadership Team Plus Members)	51,930	57,123	62,836	69,120	76,032
Advisor Leader (may purchase IT Leadership Team Plus Members)	38,096	41,906	46,097	50,707	55,778
Cross Function Member	27,469	30,216	33,238	36,562	40,219
Executive Programs Leadership Team Plus ¹					
Leader	97,344	107,079	117,787	129,566	142,523
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase IT Leadership Team Plus Members)	97,344	107,079	117,787	129,566	142,523
Partner Member or Partner Leader <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (Partner Leader must purchase Enterprise IT Leadership Team Plus Members)	89,023	97,926	107,719	118,491	130,341
Partner Member or Partner Leader - Renewing Subscriber ⁶ - For license purchase before Jan-01-2020 with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Plus Members)	83,409	91,750	100,925	111,018	122,120

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Delegate Member or Delegate Leader - Renewal Only ⁶ (Delegate Leader must purchase IT Leadership Team Plus Members)	51,930	57,123	62,836	69,120	76,032
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Plus Members)	38,096	41,906	46,097	50,707	55,778
Cross Function Member	27,469	30,216	33,238	36,562	40,219
Enterprise IT Leaders Initiative Team ¹ - Renewal Only ⁶					
Leader	85,915	94,507	103,958	114,354	125,790
Advisor Member	44,913	49,405	54,346	59,781	65,760
Enterprise IT Leadership Team Plus for Global Enterprise ¹ - Check with your Gartner account executive for available and eligibility before purchasing.					
Global Team Leader	109,474	122,611	137,325	153,804	172,261
Global Team Leader - Renewing Subscriber ⁶ - For license purchase before Jan-01-2021 with continuous renewal.	100,151	110,167	121,184	133,303	146,634
Global Advisor Team Leader (may purchase Enterprise IT Leadership Team Plus Members)	34,687	38,156	41,972	46,170	50,787
Advisor Member	34,687	38,156	41,972	46,170	50,787
Cross Function Member	21,053	23,159	25,475	28,023	30,826
Enterprise IT Leadership Team Plus ¹ - Check with your Gartner account executive for available and eligibility before purchasing.					
Leader	82,106	91,959	102,995	115,355	129,198
Leader - Renewing Subscriber ⁶ - For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.	75,088	82,597	90,857	99,943	109,938
Leader - Renewing Subscriber ⁶ - For license purchase before Jan-01-2020 with continuous renewal.	70,477	77,525	85,278	93,806	103,187
Advisor Member	34,687	38,156	41,972	46,170	50,787
Cross Function Member	21,053	23,159	25,475	28,023	30,826

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT Leadership Team Plus ¹					
Leader	34,687	38,156	41,972	46,170	50,787
Advisor Member	34,687	38,156	41,972	46,170	50,787
Cross Function Member	21,053	23,159	25,475	28,023	30,826
IT TEAM SOLUTIONS					
Executive Programs Leadership Team ¹					
Leader	89,324	98,257	108,083	118,892	130,782
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase IT Leadership Team Members)	89,324	98,257	108,083	118,892	130,782
Partner Member or Partner Leader <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (Partner Leader must purchase Enterprise IT Leadership Team Members)	81,605	89,766	98,743	108,618	119,480
Partner Member or Partner Leader - Renewing Subscriber ⁶ - For license purchase before Jan-01-2020 with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Members)	76,492	84,142	92,557	101,813	111,995
Delegate Member or Delegate Leader - Renewal Only ⁶ (Delegate Leader must purchase IT Leadership Team Members)	47,720	52,492	57,742	63,517	69,869
Advisor Member or Advisor Leader (Advisor Leader must purchase IT Leadership Team Members)	34,787	38,266	42,093	46,303	50,934
Cross Function Member	25,264	27,791	30,571	33,629	36,992
Role Member	17,845	19,630	21,593	23,753	26,129
Enterprise IT Leadership Team ¹ <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u>					
Leader	75,589	84,660	94,820	106,199	118,943
Leader - Renewing Subscriber ⁶ - For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.	69,173	76,091	83,701	92,072	101,280
Leader - Renewing Subscriber ⁶ - For license purchase before Jan-01-2020 with continuous renewal.	64,863	71,350	78,485	86,334	94,968
Advisor Member	32,181	35,400	38,940	42,834	47,118
Cross Function Member	19,449	21,394	23,534	25,888	28,477
Role Member	11,930	13,123	14,436	15,880	17,468
Essentials Member	9,324	10,257	11,283	12,412	13,654

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT Leadership Team ¹					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Cross Function Member	19,449	21,394	23,534	25,888	28,477
Role Member	11,930	13,123	14,436	15,880	17,468
Essentials Member	9,324	10,257	11,283	12,412	13,654
IT INDIVIDUAL ACCESS SOLUTIONS					
Executive Programs					
Member (Single User)	98,547	108,402	119,243	131,168	144,285
Member (Multi User)	87,519	96,271	105,899	116,489	128,138
Two Additional Meetings Add-on - Limited Availability ³	19,650	21,615	23,777	26,155	28,771
IT Leaders					
Individual Access Advisor (Single User)	43,409	47,750	52,525	57,778	63,556
Individual Access Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Reference (Single User)	30,276	33,304	36,635	40,299	44,329
Reference (Multi User)	18,848	20,733	22,807	25,088	27,597
IT MULTI-USER SOLUTIONS					
Technical Professionals ⁴ (per agency)					
Advisor Department	123,309	135,640	149,204	164,125	180,538
Reference Department	82,908	91,199	100,319	110,351	121,387
Advisor Team Not available beyond 12/31/21 - Renewal Only ⁶ – For license purchase before Jan-01-2022 with continuous renewal.	58,547	64,402	70,843	77,928	85,721
Technical Professionals Small & Midsize Business (SMB) ^{4, 5} (per agency)					
Advisor SMB	62,356	68,592	75,452	82,998	91,298
Reference SMB	41,404	45,545	50,100	55,110	60,621
IT Associates 100 Research Notes - Limited Availability ^{3, 4}	27,269	29,996	32,996	36,296	39,926

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT TEAM PLUS WITH INDUSTRY SOLUTIONS					
Executive Programs Leadership Team Plus with Industry for Global Enterprises² (one industry)					
Leader	154,587	170,046	187,051	205,757	226,333
IT Executive (may purchase Industry Advisory Services Leadership Team Plus Members)	154,587	170,046	187,051	205,757	226,333
Global Partner <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (may purchase Enterprise IT Leadership Team Plus with Industry Members)	133,635	146,999	161,699	177,869	195,656
Delegate Leader - Renewal Only⁶ (may purchase Industry Advisory Services Leadership Team Plus Members)	59,048	64,953	71,449	78,594	86,454
Advisor Leader (may purchase Industry Advisory Services Leadership Team Plus Members)	45,815	50,397	55,437	60,981	67,080
Cross Function Member	30,577	33,635	36,999	40,699	44,769
Executive Programs Leadership Team Plus with Industry² (one industry)					
Leader	105,865	116,452	128,098	140,908	154,999
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase Industry Advisory Services Leadership Team Plus Members)	105,865	116,452	128,098	140,908	154,999
Partner Member or Partner Leader <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)	98,647	108,512	119,364	131,301	144,432
Partner Member or Partner Leader - Renewing Subscriber⁶ - For license purchase before Jan-01-2020 with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team Plus with Industry Members)	92,532	101,786	111,965	123,162	135,479
Delegate Member or Delegate Leader - Renewal Only⁶ (Delegate Leader must purchase Industry Advisory Services Leadership Team Plus Members)	59,048	64,953	71,449	78,594	86,454
Advisor Member or Advisor Leader (Advisor Leader must purchase Industry Advisory Services Leadership Team Plus Members)	45,815	50,397	55,437	60,981	67,080
Cross Function Member	30,577	33,635	36,999	40,699	44,769
Enterprise IT Leaders Initiative Team with Industry² (one industry) - Renewal Only⁶ <u>- For license purchase before Jan-01-2022 with continuous renewal.</u>					
Leader	96,041	105,646	116,211	127,833	140,617
Advisor Member	53,534	58,888	64,777	71,255	78,381

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Enterprise IT Leadership Team Plus with Industry for Global Enterprises² (one industry)					
<u>- Check with your Gartner account executive for available and eligibility before purchasing.</u>					
Global Team Leader	120,502	134,963	151,159	169,299	189,615
Global Team Leader - Renewing Subscriber⁶ – For subscriber purchase before Jan-01-2020 with continuous renewal.	110,276	121,304	133,435	146,779	161,457
Global Advisor Team Leader (may purchase Enterprise IT Leadership Team Plus with Industry Team Members)	41,504	45,655	50,221	55,244	60,769
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
Enterprise IT Leadership Team Plus with Industry² (one industry)					
<u>- Check with your Gartner account executive for available and eligibility before purchasing.</u>					
Leader	91,930	102,962	115,318	129,157	144,656
Leader - Renewing Subscriber⁶ – For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.	84,111	92,523	101,776	111,954	123,150
Leader - Renewing Subscriber⁶ – For license purchase before Jan-01-2020 with continuous renewal.	78,898	86,788	95,467	105,014	115,516
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
Industry Advisory Services Leadership Team Plus² (one industry)					
Leader	41,504	45,655	50,221	55,244	60,769
Advisor Member	41,504	45,655	50,221	55,244	60,769
Cross Function Member	25,364	27,901	30,692	33,762	37,139
IT TEAM WITH INDUSTRY SOLUTIONS					
Executive Programs Leadership Team with Industry² (one industry)					
Leader	97,143	106,858	117,544	129,299	142,229
IT Executive Member or IT Executive Leader (IT Executive Leader must purchase Industry Advisory Services Leadership Team Members)	97,143	106,858	117,544	129,299	142,229
Partner Member or Partner Leader <u>- Check with your Gartner account executive for available and eligibility before purchasing.</u> (Partner Leader must purchase Enterprise IT Leadership Team with Industry Members)	90,326	99,359	109,295	120,225	132,248

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Partner Member or Partner Leader - Renewing Subscriber ⁶ – For license purchase before Jan-01-2020 with continuous renewal. (Partner Leader must purchase Enterprise IT Leadership Team with Industry Members)	84,712	93,184	102,503	112,754	124,030
Delegate Member or Delegate Leader - Renewal Only ⁶ (Delegate Leader must purchase Industry Advisory Services Leadership Team Members)	54,236	59,660	65,626	72,189	79,408
Advisor Member or Advisor Leader (Advisor Leader must purchase Industry Advisory Services Leadership Team Members)	42,106	46,317	50,949	56,044	61,649
Cross Function Member	28,071	30,879	33,967	37,364	41,101
Role Member	19,950	21,945	24,140	26,554	29,210
Enterprise IT Leadership Team with Industry ² (one industry) - Check with your Gartner account executive for available domains					
Leader	84,211	94,317	105,636	118,313	132,511
Leader - Renewing Subscriber ⁶ – For license purchase Jan-01-2020 to Dec-31-2020 with continuous renewal.	77,093	84,803	93,284	102,613	112,875
Leader - Renewing Subscriber ⁶ – For license purchase before Jan-01-2020 with continuous renewal.	72,381	79,620	87,582	96,341	105,976
Advisor Member	38,096	41,906	46,097	50,707	55,778
Cross Function Member	23,359	25,695	28,265	31,092	34,202
Role Member	13,334	14,668	16,135	17,749	19,524
Essentials Member	9,324	10,257	11,283	12,412	13,654
Industry Advisory Services Leadership Team ² (one industry)					
Leader	38,096	41,906	46,097	50,707	55,778
Advisor Member	38,096	41,906	46,097	50,707	55,778
Cross Function Member	23,359	25,695	28,265	31,092	34,202
Role Member	13,334	14,668	16,135	17,749	19,524
Essentials Member	9,324	10,257	11,283	12,412	13,654

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
IT INDIVIDUAL ACCESS WITH INDUSTRY SOLUTIONS					
Executive Programs with Industry (one industry)					
Member (Single User)	105,965	116,562	128,219	141,041	155,146
Member (Multi User)	95,138	104,652	115,118	126,630	139,293
Industry Advisory Services (one industry)					
Individual Access Advisor (Single User)	49,224	54,147	59,562	65,519	72,071
Individual Access Advisor (Multi User)	38,096	41,906	46,097	50,707	55,778
Reference (Single User)	33,183	36,502	40,153	44,169	48,586
Reference (Multi User)	22,657	24,923	27,416	30,158	33,174
GARTNER BUSINESS SERVICES					
Customer Service & Support Leaders Team ⁷					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	14,437	15,881	17,470	19,217	21,139
Customer Service & Support Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Chief Financial Officers Team ⁷					
Leader	88,522	97,375	107,113	117,825	129,608
Advisor Member or Advisor Leader (Advisor Leader must purchase Finance Leaders Team Members)	32,181	35,400	38,940	42,834	47,118
Reference Member	14,938	16,432	18,076	19,884	21,873
Chief Financial Officers Individual Access					
Individual Access (Single User)	97,544	107,299	118,029	129,832	142,816
Individual Access (Multi User)	88,522	97,375	107,113	117,825	129,608

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Finance Leaders Team ⁷					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	14,938	16,432	18,076	19,884	21,873
Finance Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118
Chief Human Resources Officers Team ⁷					
Leader	88,522	97,375	107,113	117,825	129,608
Advisor Member or Advisor Leader (Advisor Leader must purchase Human Resources Leaders Team Members)	32,181	35,400	38,940	42,834	47,118
Reference Member	17,745	19,520	21,472	23,620	25,982
Chief Human Resources Officers Individual Access					
Individual Access (Single User)	97,544	107,299	118,029	129,832	142,816
Individual Access (Multi User)	88,522	97,375	107,113	117,825	129,608
Human Resources Leaders Team ⁷					
Leader	32,181	35,400	38,940	42,834	47,118
Advisor Member	32,181	35,400	38,940	42,834	47,118
Reference Member	17,745	19,520	21,472	23,620	25,982
Human Resources Leaders Individual Access					
Advisor (Single User)	43,008	47,309	52,040	57,244	62,969
Advisor (Multi User)	32,181	35,400	38,940	42,834	47,118

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Human Resources Professionals ⁷					
Reference - Up to 20 HR Professionals	39,399	43,339	47,673	52,441	57,686
Reference - Up to 5 HR Professionals	24,462	26,909	29,600	32,560	35,816
TalentNeuron™					
Single Country	31,379	34,517	37,969	41,766	45,943
Single Country Reference	23,960	26,356	28,992	31,892	35,082
Additional 5 Users	4,520	4,980	5,480	6,030	6,640
Additional Workbench	10,727	11,800	12,980	14,278	15,706
Legal, Risk and Compliance Leaders Team ⁷					
Leader	27,770	30,547	33,602	36,963	40,660
Advisor Member	27,770	30,547	33,602	36,963	40,660
Reference Member	11,128	12,241	13,466	14,813	16,295
Legal, Risk and Compliance Leaders Individual Access					
Advisor (Single User)	36,792	40,472	44,520	48,972	53,870
Advisor (Multi User)	27,770	30,547	33,602	36,963	40,660
Marketing Leaders Team ⁷					
Leader	40,602	44,663	49,130	54,043	59,448
Advisor Member	40,602	44,663	49,130	54,043	59,448
Reference Member	15,940	17,534	19,288	21,217	23,339
Marketing Leaders Individual Access					
Advisor (Single User)	48,823	53,706	59,077	64,985	71,484
Advisor (Multi User)	40,602	44,663	49,130	54,043	59,448

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
OTHER SERVICES					
News and Insights	682	751	827	910	1,001
Strategic Advisory Services ⁴ - for clients with research services					
Internal Advisory Session	16,642	18,307	20,138	22,152	24,368
Remote Advisory Services	8,221	9,044	9,949	10,944	12,039
Conferences - North America ⁸ (price per ticket)					
IT Symposium/Xpo	4,907	TBD	TBD	TBD	TBD
Summit (BI, Data Center, Security, or Apps)	3,340	TBD	TBD	TBD	TBD
Summit (excludes BI, Data Center, Security, and Apps)	2,827	TBD	TBD	TBD	TBD
RENEWAL ONLY LEGACY SERVICES					
Executive Programs Member Basic - Renewal Only ⁶					
Member Basic (Single User)	67,870	74,657	82,123	90,336	99,370
Member Basic (Multi User)	60,752	66,828	73,511	80,863	88,950
Executive Programs Member Basic with Industry (one industry) - Renewal Only ⁶					
Member Basic (Single User)	75,489	83,038	91,342	100,477	110,525
Member Basic (Multi User)	68,572	75,430	82,973	91,271	100,399
IT Executives - Renewal Only ⁶					
CIO Signature	110,677	121,745	133,920	147,312	162,044
CIO (Single User)	101,354	111,490	122,639	134,903	148,394
CIO (Multi User)	90,226	99,249	109,174	120,092	132,102
CIO Essentials (Single User)	67,870	74,657	82,123	90,336	99,370
CIO Essentials (Multi User)	60,752	66,828	73,511	80,863	88,950
Delegate Add-on to CIO Signature - Limited Availability ³	47,720	52,492	57,742	63,517	69,869
Industry Add-on (one industry) ⁴	11,229	12,352	13,588	14,947	16,442

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Enterprise IT Leaders - Renewal Only ⁶					
Individual Access (Single User) – For license purchase after Jan-01-2020 with continuous renewal.	90,026	100,830	112,930	126,482	141,660
Individual Access (Multi User) – For license purchase after Jan-01-2020 with continuous renewal.	75,589	84,660	94,820	106,199	118,943
Individual Access (Single User) – For license purchase before Jan-01-2020 with continuous renewal.	77,695	85,465	94,012	103,414	113,756
Individual Access (Multi User) – For license purchase before Jan-01-2020 with continuous renewal.	65,163	71,680	78,848	86,733	95,407
Two Onsite Meetings Add-on - Limited Availability ³	19,650	21,615	23,777	26,155	28,771
Industry Add-on (one industry) ⁴	11,229	12,352	13,588	14,947	16,442
PUBLIC AND NON-PROFIT HIGHER EDUCATION IT STUDENTS INSTITUTIONS ONLY					
Core IT Research Reference for Higher Education ⁹ (per student campus)					
Core Reference for a community college	29,875	32,863	36,150	39,765	43,742
Core Reference for a college or university with 1 to 4,999 Student FTE	29,875	32,863	36,150	39,765	43,742
Core Reference for a college or university with 5,000 to 9,999 Student FTE	59,750	65,726	72,300	79,530	87,484
Core Reference for a college or university with 10,000 to 24,999 Student FTE	89,625	98,589	108,450	119,295	131,226
Core Reference for a college or university with 25,000+ Student FTE	119,499	131,452	144,600	159,060	174,968
Technical Professionals for Higher Education ⁹ (per student campus)					
Technical Professional Advisor for IT Staff only of a college or university	62,356	68,592	75,452	82,998	91,298
Technical Professional Reference for IT Staff only of a college or university	41,404	45,545	50,100	55,110	60,621

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Additional Services – Amendment 1					
Gartner for CIOs Team Plus ¹⁰					
Leader	N/A	62,757	69,033	75,937	83,531
Advisor Team Member or Advisor Team Leader (Advisor Team Leader must purchase IT Leadership Team Plus Members)	N/A	45,815	50,397	55,437	60,981
Cross Function Member	N/A	31,780	34,958	38,454	42,300
Gartner for CIOs					
Individual Access (Single User)	N/A	68,973	75,871	83,459	91,805
Individual Access (Multi User)	N/A	62,757	69,033	75,937	83,531
Gartner for CIOs Team Plus with Industry (one industry) ¹⁰					
Leader	N/A	68,772	75,650	83,215	91,537
Advisor Team Member or Advisor Team Leader (Advisor Team Leader must purchase Industry Advisory Services Leadership Team Plus Members)	N/A	53,835	59,219	65,141	71,656
Cross Function Member	N/A	35,088	38,597	42,457	46,703
Gartner for CIOs with Industry (one industry)					
Individual Access (Single User)	N/A	75,690	83,259	91,585	100,744
Individual Access (Multi User)	N/A	68,772	75,650	83,215	91,537
Technical Professionals Team ^{4,5}	N/A	64,402	70,843	77,928	85,721
Additional Team Member	N/A	11,830	13,013	14,315	15,747
Conferences - North America ⁸ (price per ticket)					
Finance Conference	N/A	2,933	TBD	TBD	TBD
RelmagineHR Conference	N/A	3,234	TBD	TBD	TBD
Marketing Symposium/Xpo	N/A	3,559	TBD	TBD	TBD
Supply Chain Symposium/Xpo	N/A	4,086	TBD	TBD	TBD

RESEARCH AND ADVISORY SERVICES	Year 2021 Unit Price	Year 2022 Unit Price	Year 2023 Unit Price	Year 2024 Unit Price	Year 2025 Unit Price
Additional Services – Amendment 2					
Gartner for CISOs Executive or Gartner for CDAOs Executive					
– Other roles to be released and available upon request.					
Individual Access (Single User)	N/A	134,838	148,322	163,155	179,471
Individual Access (Multi User)	N/A	122,507	134,758	148,234	163,058
– Price includes Multi User volume incentive for the purchase of 2+ licenses.					
Team Leader ¹¹	N/A	122,507	134,758	148,234	163,058
– Price includes Multi User volume incentive.					
Team Member	N/A	46,617	51,279	56,407	62,048
Tech Professional Team Member	N/A	18,146	19,961	21,958	24,154
Gartner for CISOs or Gartner for CDAOs					
– Other roles to be released and available upon request.					
Individual Access (Single User)	N/A	68,973	75,871	83,459	91,805
Individual Access (Multi User)	N/A	62,757	69,033	75,937	83,531
– Price includes Multi User volume incentive for the purchase of 2+ licenses.					
Team Leader ¹¹	N/A	62,757	69,033	75,937	83,531
– Price includes Multi User volume incentive.					
Team Member	N/A	41,504	45,655	50,221	55,244
Tech Professional Team Member	N/A	15,740	17,314	19,046	20,951
Gartner for R&D Leaders					
Individual Access (Single User)	N/A	45,815	50,397	55,437	60,981
Individual Access (Multi User)	N/A	34,286	37,715	41,487	45,636
– Price includes Multi User volume incentive for the purchase of 2+ licenses.					
Team Leader ⁷	N/A	34,286	37,715	41,487	45,636
– Price includes Multi User volume incentive.					
Team Advisor Member	N/A	34,286	37,715	41,487	45,636
Team Reference Member	N/A	18,848	20,733	22,807	25,088

Pricing herein are maximum not to exceed rates. Please check with account representative for actual pricing before purchasing. The actual price an eligible client will pay for the renewal of any existing Service or the issuance of a new order will be consistent with the then current Gartner Public Sector pricing or the rates herein, whichever is less, plus any applicable administrative fee(s) for the Service(s) ordered. Gartner reserves the right to refresh its products and pricing for all clients on a quarterly basis. Should a product listed herein be no longer available for new license purchases, Gartner will notify client of the change or provide an amended price list designating such product as renewal only or for renewing subscriber.

Purchasing guidelines:

“Single User” applies to a buying center that has one individual license; “Multi User” applies to a buying center that has at least two qualifying licenses within the same agency or named client. To qualify for Multi User price levels, services must be ordered on the same Service Agreement or Purchase Order and reflect a common “Bill To” address. Strategic Advisory Services, Conferences, and Add-on services do not contribute towards Multi User pricing qualification.

¹ **Team** licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus configuration may only contain Team Plus licenses and cannot include other types of team licenses such as Team Plus with Industry, Team (non-Plus), Global CIO Team etc.

² **Team with Industry** licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Certain team solutions are invitation only services as indicated in the pricing table. A maximum of one Leader per team. Each Leader type license must have three (3) to ten (10) team member licenses. A minimum of three (3) Advisor and/or Cross Function team member licenses required per Enterprise IT Leadership Leader and per Partner license. Executive Programs Leadership team solutions with one Leader and less than three (3) team member licenses is permissible so long as one of the team member licenses is an IT Executive or a Partner Leader with at least three (3) Advisor and/or Cross Function team member licenses per Partner license. Global CIO team solutions with one Leader and less than three (3) team member licenses is permissible. All licenses in a Team must be coterminous and of the same team type. For example, a Team Plus with Industry configuration may only contain Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team with Industry (non-Plus), Team Plus, Team (no industry, non-Plus), Global CIO Team etc. Team solutions with Industry Advisory Services is for one industry and all licenses in the team must purchase access to the same industry.

³ Availability is limited. Please check with your Gartner Sales representative before ordering.

⁴ Purchasing prerequisite and/or eligibility requirements apply. Check with Sales representatives before purchasing.

⁵ Technical Professionals Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. Each Technical Professionals Team consists of one (1) Team Leader and four (4) Team Member coterminous licenses. Up to six (6) additional Team Members may be added for a maximum total of ten (10) Team Members per Team Leader. Technical Professionals SMB is a per agency license available only to eligible small and medium size agencies with 4,000 or fewer employees. Please check with Sales representatives before purchasing.

⁶ **Renewal Only** and **Renewing Subscriber** services and pricing are available to eligible license holders who purchased the service listed on or before the date specified above or below and continuously purchase the service thereafter. Please check with Sales Representative for availability and eligibility before ordering.

Team Delegate Member and Delegate Leader licenses: purchased before January 1, 2020

Executive Programs Member Basic and Member Basic with Industry: purchased before January 1, 2019

IT Executives: purchased before July 1, 2014 *

* Industry Advisory Services Add-on IT Executives must be coterminous with the base IT Executives license and requires the purchase of the same Industry Add-on license for each user within the IT Executives license (CIO Signature must purchase for the Member and each Delegate).

⁷ Gartner Business Services Team licenses require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Team Leader per Team. Each Team Leader type license must have three (3) to ten (10) Team Members coterminous with the Leader license. A Customer Service & Support Team or Legal & Compliance Leaders Team with one Team Leader and two Team Members is permissible. All licenses in a Team must be of the same business domain; for example, a Finance Leaders Team may only consist of Finance Leaders Team licenses. Human Resources Professionals requires the purchase and maintenance of a coterminous Chief Human Resources Officers Team or Human Resources Team.

⁸ Ticket prices apply to orders received in the event year indicated. For example, 2021 Symposium ticket price applies to orders received on or before December 31, 2021. Future ticket prices have not been released; please check with account representatives for pricing at the time of purchase for future ticket pricing.

⁹ Higher Education products are only available to eligible, not-for-profit Higher Education colleges or universities. A Core IT Research Reference for Higher Education license is for one designated, student campus based on the total full-time equivalent (FTE) student enrolment of the college or university, as assessed at the time of purchase. Purchasing prerequisites apply. Check with Sales representatives before purchasing.

¹⁰ Gartner for CIOs team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team. Each Leader type license must have one (1) to ten (10) team member licenses. All licenses in a Team with Industry solution must purchase access to the same industry. All licenses in a team must be coterminous and of the same team type. For example, a CIOs Team Plus with Industry configuration may only contain CIOs Team Plus with Industry licenses for the same industry and cannot include other types of team licenses such as Team Plus (no Industry), Team (no industry, non-Plus), Global CIO Team etc.

¹¹ Team licenses for Gartner for CISOs, CDAOS, and other like kind role-based team solutions require the purchase of a team configuration and are not available for purchase as standalone licenses. A maximum of one Leader per team configuration. Each Leader must have one (1) to ten (10) coterminous Team Member licenses. All licenses in a team configuration must purchase coterminous access to the same role-based service level solution. For example, a Gartner for CISOs Executive team configuration may only contain Gartner for CISOs Executive team licenses and cannot include other types of licenses such as self-directed or Gartner for CDAOs Executive licenses Team etc.

State of Minnesota NASPO ValuePoint IT Research and Advisory Services

Service Description

SERVICE	SERVICE DESCRIPTION URL
IT TEAM PLUS SOLUTIONS	
Executive Programs Leadership Team Plus for Global Enterprises	
Leader	https://sd.gartner.com/sd_ep_team_plus_ge_leader.pdf
IT Executive	https://sd.gartner.com/sd_ep_team_plus_ge_ite.pdf
Global Partner	https://sd.gartner.com/sd_ep_team_plus_ge_global_partner.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_delegate_leader.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_plus_cf.pdf
Executive Programs Leadership Team Plus	
Leader	https://sd.gartner.com/sd_ep_team_plus_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_plus_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_plus_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_plus_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_plus_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_plus_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_plus_cf.pdf
Enterprise IT Leadership Initiative Team - Renewal Only	
Leader	https://sd.gartner.com/sd_eitl_it_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_it_advisor_member.pdf
Enterprise IT Leadership Team Plus for Global Enterprise	
Global Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_global_leader.pdf
Global Advisor Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_global_advisor_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_cf_member.pdf
Enterprise IT Leadership Team Plus	
Leader	https://sd.gartner.com/sd_eitl_team_plus_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_cf_member.pdf
IT Leadership Team Plus	
Leader	https://sd.gartner.com/sd_itl_team_plus_leader.pdf
Advisor Member	https://sd.gartner.com/sd_itl_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_itl_team_plus_cf_member.pdf

IT TEAM SOLUTIONS

Executive Programs Leadership Team

Leader	https://sd.gartner.com/sd_ep_team_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_cf.pdf
Role Member	https://sd.gartner.com/sd_ep_team_role.pdf

Enterprise IT Leadership Team

Leader	https://sd.gartner.com/sd_eitl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_eitl_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_eitl_team_essentials_member.pdf

IT Leadership Team

Leader	https://sd.gartner.com/sd_itl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_itl_team_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_itl_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_itl_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_itl_team_essentials_member.pdf

IT INDIVIDUAL ACCESS SOLUTIONS

Executive Programs

Member	https://sd.gartner.com/sd_ep_member.pdf
Two Additional Meetings Add-on	https://sd.gartner.com/sd_ep_2_addl_meetings.pdf

IT Leaders

Individual Access Advisor	https://sd.gartner.com/sd_itl_individual_advisor.pdf
Reference	https://sd.gartner.com/sd_itl_reference.pdf

IT MULTI-USER SOLUTIONS

Technical Professionals (per agency)

Advisor Department	https://sd.gartner.com/sd_techpro_advisor_dept.pdf
Reference Department	https://sd.gartner.com/sd_techpro_reference_dept.pdf
Advisor Team	https://sd.gartner.com/sd_techpro_advisor_team.pdf
– Not available beyond 12/31/21	

Technical Professionals Small & Midsize Business (SMB) (per agency with less than 4000 employees)

Advisor SMB	https://sd.gartner.com/sd_techpro_advisor_smb.pdf
Reference SMB	https://sd.gartner.com/sd_techpro_reference_smb.pdf

IT Associates

100 Research Notes	https://sd.gartner.com/sd_it_assoc100.pdf
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IT TEAM PLUS WITH INDUSTRY SOLUTIONS

Executive Programs Leadership Team Plus with Industry for Global Enterprises (one industry)

Leader	https://sd.gartner.com/sd_ep_team_plus_industry_ge_leader.pdf
IT Executive	https://sd.gartner.com/sd_ep_team_plus_industry_ge_ite.pdf
Global Partner	https://sd.gartner.com/sd_ep_team_plus_ge_industry_global_partner.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_industry_delegate_leader.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_industry_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_ep_team_plus_industry_cf.pdf

Executive Programs Leadership Team Plus with Industry (one industry)

Leader	https://sd.gartner.com/sd_ep_team_plus_industry_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_plus_industry_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_plus_industry_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_plus_industry_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_plus_industry_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_industry_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_plus_industry_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_plus_industry_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_plus_industry_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_plus_industry_cf.pdf

Enterprise IT Leaders Initiative Team with Industry (one industry) - Renewal Only

Leader	https://sd.gartner.com/sd_eitl_it_industry_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_it_team_industry_advisor_member.pdf

Enterprise IT Leadership Team Plus with Industry for Global Enterprises (one industry)

Global Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_industry_global_leader.pdf
Global Advisor Team Leader	https://sd.gartner.com/sd_eitl_team_plus_ge_industry_global_advisor_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_industry_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_industry_cf_member.pdf

Enterprise IT Leadership Team Plus with Industry (one industry)

Leader	https://sd.gartner.com/sd_eitl_team_plus_industry_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_plus_industry_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_plus_industry_cf_member.pdf

Industry Advisory Services Leadership Team Plus (one industry)

Leader	https://sd.gartner.com/sd_ias_team_plus_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ias_team_plus_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_ias_team_plus_cf_member.pdf

IT TEAM WITH INDUSTRY SOLUTIONS**Executive Programs Leadership Team with Industry (one industry)**

Leader	https://sd.gartner.com/sd_ep_team_industry_leader.pdf
IT Executive Member	https://sd.gartner.com/sd_ep_team_industry_ite_member.pdf
IT Executive Leader	https://sd.gartner.com/sd_ep_team_industry_ite_leader.pdf
Partner Member	https://sd.gartner.com/sd_ep_team_industry_partner.pdf
Partner Leader	https://sd.gartner.com/sd_ep_team_industry_partner_leader.pdf
Delegate Member - Renewal Only	https://sd.gartner.com/sd_ep_team_industry_delegate.pdf
Delegate Leader - Renewal Only	https://sd.gartner.com/sd_ep_team_industry_delegate_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ep_team_industry_advisor.pdf
Advisor Leader	https://sd.gartner.com/sd_ep_team_industry_advisor_leader.pdf
Cross Function	https://sd.gartner.com/sd_ep_team_industry_cf.pdf
Role Member	https://sd.gartner.com/sd_ep_team_industry_role.pdf

Enterprise IT Leadership Team with Industry (one industry)

Leader	https://sd.gartner.com/sd_eitl_team_industry_leader.pdf
Advisor Member	https://sd.gartner.com/sd_eitl_team_industry_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_eitl_team_industry_cf_member.pdf
Role Member	https://sd.gartner.com/sd_eitl_team_industry_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_eitl_team_industry_essentials_member.pdf

Industry Advisory Services Leadership Team (one industry)

Leader	https://sd.gartner.com/sd_ias_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_ias_team_advisor_member.pdf
Cross Function Member	https://sd.gartner.com/sd_ias_team_cf_member.pdf
Role Member	https://sd.gartner.com/sd_ias_team_role_member.pdf
Essentials Member	https://sd.gartner.com/sd_ias_team_essentials_member.pdf

IT INDIVIDUAL ACCESS WITH INDUSTRY SOLUTIONS

Executive Programs with Industry (one industry)

Member	https://sd.gartner.com/sd_ep_member_industry.pdf
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Industry Advisory Services (one industry)

Individual Access Advisor	https://sd.gartner.com/sd_iasg_individual_advisor.pdf
Reference	https://sd.gartner.com/sd_iasg_reference.pdf

GARTNER BUSINESS SERVICES

Customer Service & Support Leaders Team

Leader	https://sd.gartner.com/sd_css_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_css_team_advisor_member.pdf
Reference Member	https://sd.gartner.com/sd_css_team_reference_member.pdf

Customer Service & Support Leaders Individual Access

Advisor	https://sd.gartner.com/sd_css_indiv_access_advisor.pdf
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Chief Financial Officers Team

Leader	https://sd.gartner.com/sd_cfo_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_cfo_team_advisor_member.pdf
Advisor Leader	https://sd.gartner.com/sd_cfo_team_advisor_leader.pdf
Reference Member	https://sd.gartner.com/sd_cfo_team_reference_member.pdf

Chief Financial Officers Individual Access

Individual Access	https://sd.gartner.com/sd_cfo_indiv_access_advisor.pdf
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Finance Leaders Team

Leader	https://sd.gartner.com/sd_fl_team_leader.pdf
Advisor Member	https://sd.gartner.com/sd_fl_team_advisor_member.pdf
Reference Member	https://sd.gartner.com/sd_fl_team_reference_member.pdf

Finance Leaders Individual Access

Advisor	https://sd.gartner.com/sd_fl_indiv_access_advisor.pdf
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Chief Human Resources Officers Team

- Leader https://sd.gartner.com/sd_chro_team_leader.pdf
- Advisor Member https://sd.gartner.com/sd_chro_team_advisor_member.pdf
- Advisor Leader https://sd.gartner.com/sd_chro_team_advisor_leader.pdf
- Reference Member https://sd.gartner.com/sd_chro_team_reference_member.pdf

Chief Human Resources Officers Individual Access

- Individual Access https://sd.gartner.com/sd_chro_indiv_access_advisor.pdf

Human Resources Leaders Team

- Leader https://sd.gartner.com/sd_hr_team_leader.pdf
- Advisor Member https://sd.gartner.com/sd_hr_team_advisor_member.pdf
- Reference Member https://sd.gartner.com/sd_hr_team_reference_member.pdf

Human Resources Leaders Individual Access

- Advisor https://sd.gartner.com/sd_hr_indiv_access_advisor.pdf

Human Resources Professionals

- Reference - Up to 20 HR Professionals https://sd.gartner.com/sd_hr_pro_reference_20.pdf
- Reference - Up to 5 HR Professionals https://sd.gartner.com/sd_hr_pro_reference_5.pdf

TalentNeuron™

- Single Country https://sd.gartner.com/sd_tn_single_country.pdf
- Single Country Reference https://sd.gartner.com/sd_tn_single_country_reference.pdf
- Additional 5 Users https://sd.gartner.com/sd_tn_classic_user_addon.pdf
- Additional Workbench https://sd.gartner.com/sd_tn_classic_workbench_addon.pdf

Legal, Risk & Compliance Leaders Team

- Leader https://sd.gartner.com/sd_lrc_team_leader.pdf
- Advisor Member https://sd.gartner.com/sd_lrc_team_advisor_member.pdf
- Reference Member https://sd.gartner.com/sd_lrc_team_reference_member.pdf

Legal, Risk & Compliance Leaders Individual Access

- Advisor https://sd.gartner.com/sd_lrc_indiv_access_advisor.pdf

Marketing Leaders Team

- Leader https://sd.gartner.com/sd_ml_team_leader.pdf
- Advisor Member https://sd.gartner.com/sd_ml_team_advisor_member.pdf
- Reference Member https://sd.gartner.com/sd_ml_team_reference_member.pdf

Marketing Leaders Individual Access

- Advisor https://sd.gartner.com/sd_ml_indiv_access_advisor.pdf

OTHER SERVICES

News and Insights

Gartner News and Insight	https://sd.gartner.com/gartner_news_insight.pdf
IT News and Insight	https://sd.gartner.com/sd_it_news_insight.pdf

Strategic Advisory Services - for clients with research services

Internal Advisory Session	https://sd.gartner.com/sd_sas_internal.pdf
Remote Advisory Session	https://sd.gartner.com/sd_sas_remote.pdf

Conferences - North America

IT Symposium/Xpo Ticket	https://sd.gartner.com/sd_symp_event_ticket.pdf
Summit Ticket	https://sd.gartner.com/sd_summit_event_ticket.pdf

RENEWAL ONLY LEGACY SERVICES

Executive Programs Member Basic - Renewal Only

Member Basic	https://sd.gartner.com/sd_ep_member_basic.pdf
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Executive Programs Member Basic with Industry (one industry) - Renewal Only

Member Basic	https://sd.gartner.com/sd_ep_member_basic_industry.pdf
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IT Executives - Renewal Only

CIO Signature	https://sd.gartner.com/sd_ite_cio_sig.pdf
CIO	https://sd.gartner.com/sd_ite_cio.pdf
CIO Essentials	https://sd.gartner.com/sd_ite_cio_essentials.pdf
Delegate Add-on to CIO Signature	https://sd.gartner.com/sd_ite_cio_sig_addl_delegate_addon.pdf
Industry Add-on (one industry)	https://sd.gartner.com/sd_iasg_advisor_ite.pdf

Enterprise IT Leaders - Renewal Only

Individual Access	https://sd.gartner.com/sd_eitl_indiv.pdf
Two Meetings Add-on	https://sd.gartner.com/sd_eitl_2_meetings_addon.pdf
Industry Add-on (one industry)	https://sd.gartner.com/sd_iasg_advisor_eitl.pdf

PUBLIC AND NON-PROFIT HIGHER EDUCATION IT STUDENTS INSTITUTIONS ONLY

Core IT Research Reference for Higher Education (per student campus)

Core IT Research Advisor for Higher Education	https://sd.gartner.com/sd_core_advisor_he.pdf
Core IT Research for Higher Education Campus Access	https://sd.gartner.com/sd_core_he_campus_access.pdf

Technical Professionals for Higher Education (per student campus)

Technical Professionals for Higher Education Advisor	https://sd.gartner.com/sd_techpro_advisor_he.pdf
Technical Professionals for Higher Education Reference	https://sd.gartner.com/sd_techpro_reference_he.pdf

ADDITIONAL SERVICES – Amendment 1

CIOs Team Plus

Leader	https://sd.gartner.com/sd_cio_team_plus_leader.pdf
Advisor Team Member	https://sd.gartner.com/sd_cio_team_plus_advisor_member.pdf
Advisor Team Leader	https://sd.gartner.com/sd_cio_team_plus_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_cio_team_plus_cf.pdf

CIOs

Individual Access	https://sd.gartner.com/sd_cio_individual_advisor.pdf
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CIOs Team Plus with Industry (one industry)

Leader	https://sd.gartner.com/sd_cio_team_plus_industry_leader.pdf
Advisor Team Member	https://sd.gartner.com/sd_cio_team_plus_industry_advisor_member.pdf
Advisor Team Leader	https://sd.gartner.com/sd_cio_team_plus_industry_advisor_leader.pdf
Cross Function Member	https://sd.gartner.com/sd_cio_team_plus_industry_cf.pdf

CIOs with Industry (one industry)

Individual Access	https://sd.gartner.com/sd_cio_individual_advisor_industry.pdf
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Technical Professionals Team

Leader	https://sd.gartner.com/sd_techpro_team_leader.pdf
Additional Team Member	https://sd.gartner.com/sd_techpro_team_member.pdf

Conferences - North America

Finance Conference	https://sd.gartner.com/sd_finance_conference_ticket.pdf
ReImagineHR Conference	https://sd.gartner.com/sd_reimaginehr_ticket.pdf
Marketing Symposium/Xpo	https://sd.gartner.com/sd_marketing_symp_ticket.pdf
Supply Chain Symposium/Xpo	https://sd.gartner.com/sd_sc_symp_ticket.pdf

ADDITIONAL SERVICES – Amendment 2

Gartner for CISOs Executive

<u>Individual Access</u>	https://sd.gartner.com/sd_ciso_exec_indiv_access.pdf
<u>Team Leader</u>	https://sd.gartner.com/sd_ciso_exec_ldr.pdf
<u>Team Member</u>	https://sd.gartner.com/sd_ciso_exec_mbr.pdf
<u>Tech Professional Team Member</u>	https://sd.gartner.com/sd_ciso_exec_techpro_mbr.pdf

Gartner for CISOs

<u>Individual Access</u>	https://sd.gartner.com/sd_ciso_indiv_access.pdf
<u>Team Leader</u>	https://sd.gartner.com/sd_ciso_ldr.pdf
<u>Team Member</u>	https://sd.gartner.com/sd_ciso_mbr.pdf
<u>Tech Professional Team Member</u>	https://sd.gartner.com/sd_ciso_techpro_member.pdf

Gartner for CDAOs Executive

<u>Individual Access</u>	https://sd.gartner.com/sd_cdao_exec_indiv_access.pdf
<u>Team Leader</u>	https://sd.gartner.com/sd_cdao_exec_ldr.pdf
<u>Team Member</u>	https://sd.gartner.com/sd_cdao_exec_mbr.pdf
<u>Tech Professional Team Member</u>	https://sd.gartner.com/sd_cdao_exec_techpro_mbr.pdf

Gartner for CDAOs

<u>Individual Access</u>	https://sd.gartner.com/sd_cdao_indiv_access.pdf
<u>Team Leader</u>	https://sd.gartner.com/sd_cdao_ldr.pdf
<u>Team Member</u>	https://sd.gartner.com/sd_cdao_mbr.pdf
<u>Tech Professional Team Member</u>	https://sd.gartner.com/sd_cdao_techpro_member.pdf

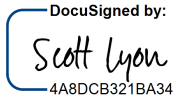
Gartner for R&D Leaders

<u>Individual Access</u>	https://sd.gartner.com/sd_rd_leaders_indiv_access_advisor.pdf
<u>Team Leader</u>	https://sd.gartner.com/sd_rd_leaders_team_leader.pdf
<u>Team Advisor Member</u>	https://sd.gartner.com/sd_rd_leaders_team_advisor_member.pdf
<u>Team Reference Member</u>	https://sd.gartner.com/sd_rd_leaders_team_reference_member.pdf

Except as amended herein, the terms and conditions of the Original Master Agreement and all previous amendments remain in full force and effect.

1. (CONTRACTOR)

The Contractor certifies that the appropriate person(s) have executed the contract on behalf of the Contractor as required by applicable articles or bylaws.

By:  DocuSigned by:
4A8DCB321BA34ED...

Title: Director Contracts

Date: 11/3/2022

2. Department of Administration (STATE AGENCY)

By:  DocuSigned by:
DD8CD649A70445F...
(with delegated authority)

Title: Contracts Manager

Date: 11/14/2022

3. Commissioner of Administration

As delegated to the Office of State Procurement

By:  DocuSigned by:
4AB4CCB119DA413...

Date: 11/18/2022