

Section Reference	Question	Answer
ITB, Section I.C Objectives (page 3) Exhibit I, Product Requirements Tab	<p>We are interested in responding to this ITB. However, we do not meet 100% of the objectives listed in #1 and #2. For example, our services focus on measuring the impact of digital resources. We have not historically focused on hardware resources. Must a vendor provide all listed services in order to be approved?</p> <p>Is a vendor required to check Yes for each requirement listed to be approved? Will you approve a vendor with a limited number of requirements checked No?</p>	<p>The product specifications laid out in Exhibit 1 (tab titled "Product Requirements") were gathered via feedback from our members and contract(s) will be awarded to the supplier(s) whose product most closely meets the requirements.</p>
ITB, Section II Instructions to Bidders (page 6) Exhibit I, Tab A	<p>In the ITB document, on page 6, #5 requests bidders to submit our proposal as a single PDF. However, the instructions on Tab A of Exhibit 1 state that, "This complete Excel workbook must be included on the flash drive containing your proposal and must remain in its native Excel format."</p> <p>Should we return Exhibit 1 as both part of the compiled PDF and also in its native Excel format?</p>	<p>The wording of this section has been updated for clarification. All bids must include The original ITB Document ("OETC-20I-EdTechEffectiveness: ITB Document") filled out completely and correctly and saved as a PDF. Exhibit 1 ("OETC-20I-EdTech Effectiveness: Exhibit 1") should be saved in its native Excel format. Both files must be saved on one USB flash drive and mailed to the address listed on the ITB document. Any additional documentation should be included as separate files on the USB flash drive.</p>
ITB, Section II Instructions to Bidders 5), K) Provide Product Pricing (page 7)	<p>On page 7 of the ITB, in Section II 5) K), the ITB states, "Pricing information must be submitted in Excel format for scoring purposes."</p>	<p>The wording of this section has been updated for clarification. Please utilize the tab in Exhibit 1 titled "Product Pricing" to include pricing for each product being bid.</p>
ITB, Section III. C Phase Three. Evaluate Pricing (page 9)	<p>On page 9 of the ITB, Section III states, "Only responses entered in Exhibit 1 will be used to evaluate prices."</p> <p>There is not a tab titled Product Pricing in Exhibit 1. May we add a tab to Exhibit 1 between "% off of MSRP" and "Product Requirements"? If so, is there a requested format for the pricing presentation?</p>	
Exhibit 1	<p>Should we return the Excel sheet as both part of the compiled PDF and also in its native Excel format?</p>	<p>Exhibit 1 should be saved in its native Excel format and included on the USB flash drive along with a separate PDF of the completed ITB document.</p>
ITB, Section II Instructions to Bidders #5, (page 7). Exhibit 1	<p>The ITB does not specify where we should include the "Product Requirements" response. Since it follows the "% off of MSRP" tab in Exhibit 1, should it follow it in our PDF response as well? Or should it follow "k) Provide Product Pricing"?</p>	<p>The "Product Requirements" tab in Exhibit 1 must be filled out in full and will be used to evaluate which of the proposed product(s) best meet the requirements set forth by OETC's membership.</p>
ITB, Section II Instructions to Bidders (page 6)	<p>We would like to include a short overview of our product. May we insert a section into our proposal titled "Product Overview" between Attachment B and Exhibit 1?</p>	<p>Please include all additional (anything beyond the ITB Document and Exhibit 1) documentation as separate files on the USB flash drive.</p>