

Section Reference	Question	Answer
Section I: Scope of Work E. Participating Members	Can you identify the regions/territories you may have in relation to the members included in this RFP and/or the number of participating members you have in the state of Oregon?	Specific members and their states can be found at <a href="http://store.oetc.org/membership">store.oetc.org/membership</a>
Section II: RFP Specifications C. References Paragraph 3 (as it relates to paragraph 1)	Please clarify – ‘In the case respondent has no current members for references, non members following the same mix outlined above should be submitted.’ We provide a large array of voice and data services to our customers. Is it sufficient that we provide 5 examples of K12 or higher education customers on our voice services or do they need to be specifically using our hosted PBX products and services that we will be including on this RFP?	It is best to provide a mix as described of OETC members. If that is not possible a similar mix (of size and classification) of non-members is preferred.  References should be using the product that is being proposed.
Section I: Scope of Work A. RPF Overview	Can the estimated fulfillment value be parsed by territory, region or state?	We expect 60% within Oregon and 40% outside of Oregon. We cannot accurately get more detailed than that.
Sectoin II, C2, p5	Can you please verify what will be considered "statewide price agreement"	Any consortium or agreement done by state government entity with the intent that multiple state agencies will purchase off the agreement.
Section II, D, P8	How do you need the "CDR" reports. Daily, monthly, weekly?	CDR logs should be kept in realtime and accessible via a prescribed interface or API
Section II, D, P8	Do you need other special features like paging or call center?	Not at this time.
Section III, 6B, P10	Should the subcontracts be pre-approved or just listed in the proposal?	Listed in the proposal is best
Section I: Scope of Work E. Participating Members	Do the entities have a consistent and know MPLS cloud between their respective locations?	You can presume the entities will. However with over 1000 members in our consortium, some will have less sophisticated networks than others.
Section I: Scope of Work E. Participating Members	Do the entities have a known and quantifiable Internet Service Provider (please specify if known) with RTT, latency, packet loss, or other SLA to their POPs throughout North America or your membership area (please provide measurements if known)?	You can presume the entities will. However with over 1000 members in our consortium, some will have less sophisticated networks than others. We are unable to provide measurements for our consortium members
Section II: RFP Specifications D. Product Specifications	Service supports Enhanced 911 (E 911) - what level of support is required here (e.g. multi-line telephone systems (MLTS) DN to ELIN mapping only? ALI DB maintenance and manipulation tools? Alerts and notifications? Softphone and mobile client routing to proper PSAP?)	It is presumed that different members will have different needs, so providing pricing on a range of options and levels of support is the best course of action.
Section II: RFP Specifications D. Product Specifications	Handset Hardware - Would the entities require softphone for PCs/Laptop and Smart devices?	Not all, but some will ask for this, so please include it in your proposal if your solution supports it.
Section II: RFP Specifications D. Product Specifications Hosted Service Minimum Required Specifications, Pgs. 6-7	Other - Would the members require integration with other applications such as Lync (Skype for Business) or Google Apps?	Not all, but some will ask for this, so please include it in your proposal if your solution supports it.
Section II, Item D	Are considerations being made for additional communications capabilities such as messaging and video?	Not at this time.
Section II, Item D	How does OETC envision network connectivity being provided from the member locations to the hosting provider datacenters? Will dedicated bandwidth be a requirement or desired, and if so should pricing be included here?	Pricing should not be included for network connectivity to providers datacenters.
Pricing Proposal Sheet	In some cases the cost of the handsets can be included in the monthly recurring per-user cost of the hosted solution. Is there value in including that option in the pricing sheet?	If it is broken out from solution pricing that does not include the handset cost. If only one can be provided choose the pricing model without handsets included.
Pricing Proposal Sheet	Pricing of most hosted solutions are based on a monthly or annual recurring cost. The Pricing Proposal sheet does not appear to be formatted for listing recurring service costs. Can you clarify if there is a specific way you would like recurring service costs represented in the Pricing Proposal “% off of MSRP” sheet?	Provide the standard reoccurring cost. Make sure you add columns to clarify if it is monthly, or annually. Then provide a % off of that cost as part of your response.
D. Product Spec-Hosted Service	How many simultaneous channels or call paths do you require per Telephone Number?	That will very greatly based on the size of the member.
D. Product Spec-Hosted Service	Do you require automated attendant service (virtual receptionist) for inbound calls?	Not required, but if added in your proposal, and if your proposal is awarded, then those options will be apart of your contract.
D. Product Spec-Hosted Service	Do you require conference bridges? If so, with what capacity?	Not required, but if added in your proposal, and if your proposal is awarded, then those options will be apart of your contract.
Handsets	Are you looking for just one handset model?	No, members will need a selection of handset models.
Handsets	How many SIP accounts do you require on each handset?	That will very greatly based on the size and preference of the member.
Handsets	Do you require PoE (Power over Ethernet) support on each handset?	Not required, but if added in your proposal, and if your proposal is awarded, then those options will be apart of your contract.
Handsets	Do you require monochromatic or color display?	Not required, but if added in your proposal, and if your proposal is awarded, then those options will be apart of your contract.