

## Problems

#### **Sport & adventure**

SMEs are
underbanked and
don't accept online
payments



SME's are poorly digitized and administered

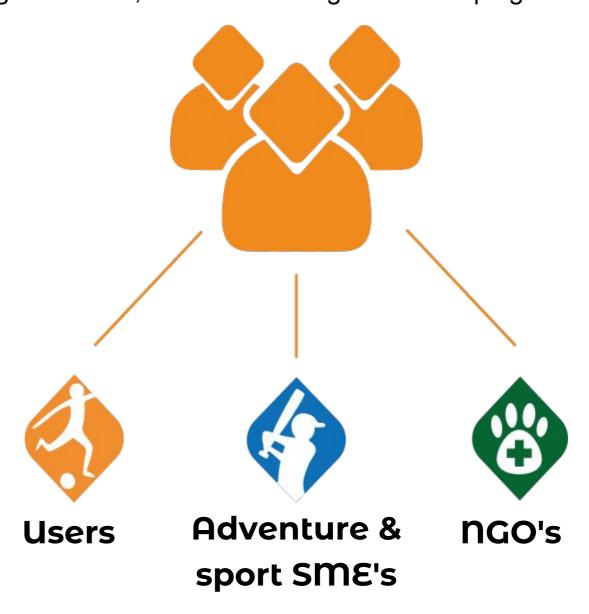




### Solution

#### A platform that enables users organize

**sport:** we provide our clients with an instant means of accepting credit/debit card payments online, better managing their clients fees and having digital marketing through our SEO, social and Google Ads campaigns.



## Product traction

journey.app - available since 8/04/2017

users ---->1500

events —— 200+

clients — 37

**NGO's** — 3

#### Market

Adventure tourism

Globally

**Sports** 

In Mexico

**\$174** billion — 2013

**250%** \_ Since

Increase 2006

195% 2011-2013

\$1800 million

Annually

\*"Adventure-tourism-market-study 2013". Adventure Travel Trade Association. August 2013."

# Team



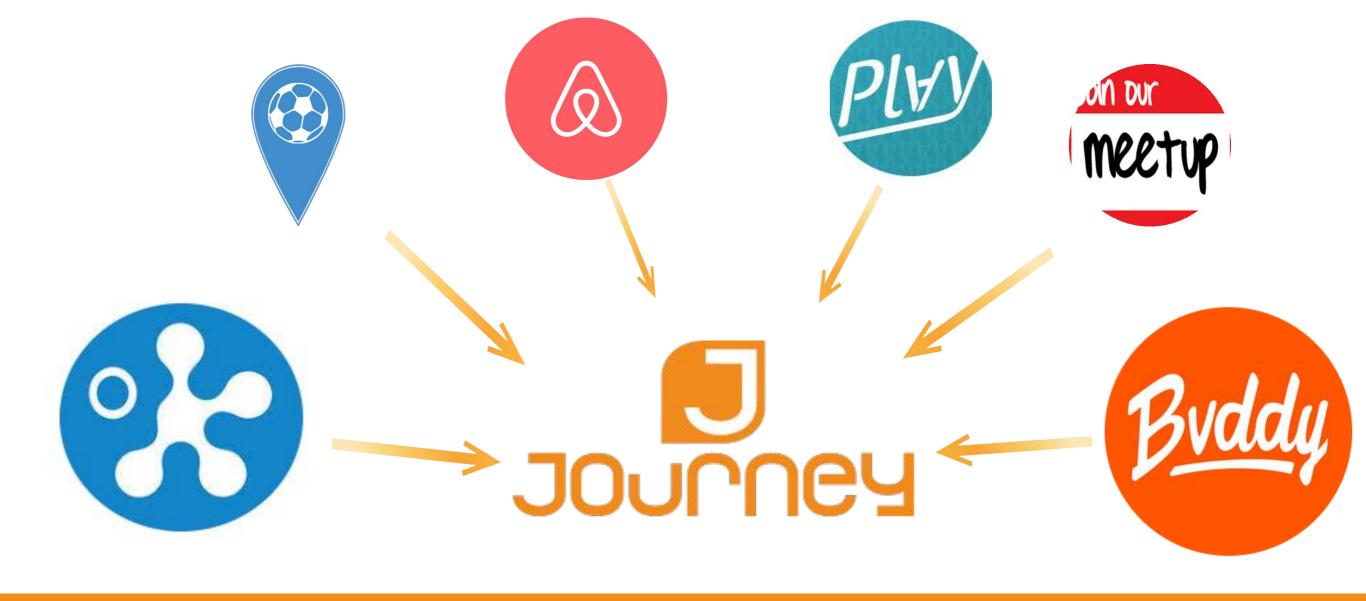
Óscar Garza

CEO, lawyer, and passionate about technology, sports & adventure.



Marco Gil

CTO, engineer with 6-year experience on mobile & web apps, soccer player.



In Journey we **integrate** sports SME's & user generated content into the same platform, while focusing on the specifics of **Latam** context: we provide **safety, diversity** & **efficiency**.



## INNOVATION

#### Blockchain + IA + Crowdequity

To implement smartcontracts in the acquisition of sports, adventure & volunteering services.

To help users create their own events in a more **efficient** and **easier** way.

To elevate sport careers of newbies and pros alike, giving the community a chance to **invest**.



## Revenue timeline



Commission from the sale of insurance and certifications.



3 years

Credit positioning fees

1 year



Commission from sale of adventure tours.



6 months

Commission from sport classes management.



#### User membership

# Professional membership

#### ONG's membership



Online purchases of adventure tours & sport classes



Summon events easily



Group dynamics



Personal Blog



Sales of tours and sports classes



**Mailing** 



Payment and clients administration





Online payment



**Mailing** 

#### Users & Pro's & ONG's



Photographic albums



**Insurance sales** 





## Investors + Funding

>Nov 2019 A/B/C Round

December 2018

Bootstrapping / debt

**Sept 2018** 

Acceleration programs

July 2018

Crowdfunding

August 2017

Smart investors (MVP)

January 2018

**Entrepreneurial** competitions



