

Natural Solutions

for healthy, empowered living

Do you need safe, effective, and affordable health solutions?

YOU HAVE CHOICE

Modern Approach

- Designed to manage symptoms
- Made from isolated synthetic agents
- Side effects (known and unknown)
- \$6.5 trillion/year spent on global healthcare
- Are we healthier?



Natural Approach

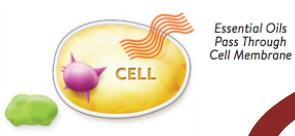
- Addresses body's needs
- Root causes
- Extracted from plants
- Enhances physical and emotional health
- Safe benefits without side effects



ESSENTIAL OILS ARE EFFECTIVE



Peppermint leaf oil sac



CELL

28 cups
Peppermint tea

=
1 drop of Peppermint oil

Natural, Effective, and Safe

- Natural aromatic compounds extracted and distilled from plants for health benefits.
- Contain hundreds of different compounds, providing complex and versatile abilities to combat threats without scaling up resistance.
- Work with the body to address issues and root causes.

: After 28 cups of tea per dose!

dōTERRA IS SAFE AND 100% NATURAL

Why a new standard of quality?



Grades of Essential Oils

Most tested. Most trusted.

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants
- Stringent third party testing ensures authenticity and potency.

HOW TO USE dōTERRA ESSENTIAL OILS

AROMATIC

Breathe in or use diffuser to:

- Open airways
- Boost mood
- Freshen the air



TOPICAL

Apply to bottoms of feet or affected areas to target specific needs.



PEPPERMINT

- Cool the body
- Stay alert and relieve head tension
- Promote feelings of clear breathing
- Relieve stomach upset when ingested*



DEEP BLUE®

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a day of work or heavy lifting



INTERNAL

Drop in water, under tongue, or into a veggie capsule and swallow.



dōTERRA ON GUARD®

- Powerful immune system boost*
- Support healthy respiratory function*
- Diffuse for cleansing the air



This is a 45 min. introduction
 GOAL: for individuals to become empowered w/a book + a box!

Natural Solutions

for healthy, empowered living

Do you need safe, effective, and affordable health solutions?

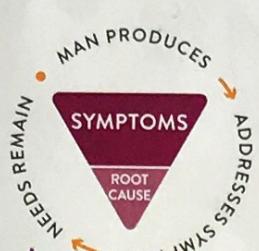
We have excellent Trauma Care! We're 52nd in proactive self care

BUILD THE PROBLEM!

YOU HAVE CHOICES

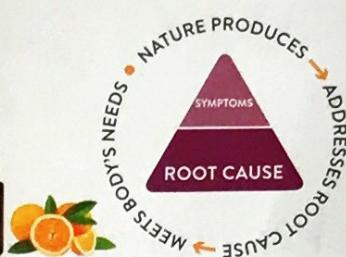
Modern Approach *on guard*

- Designed to manage symptoms
- Made from isolated synthetic agents
- Side effects (known and unknown)
- \$6.5 trillion/year spent on global healthcare
- Are we healthier?



Natural Approach

- Addresses body's needs and root causes
- Extracted from plants
- Enhances physical and emotional health
- Safe benefits without side effects

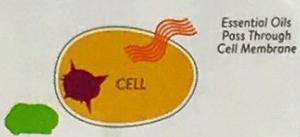


Stats! Preschoolers & anti-depressants
 most major diseases are on the rise

ESSENTIAL OILS ARE EFFECTIVE



MAGNIFIED
Peppermint leaf oil sac



28 cups = 1 drop of Peppermint oil
 Peppermint tea

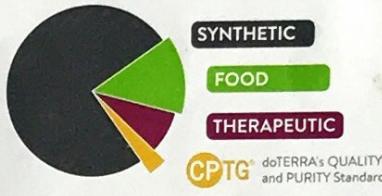
Natural, Effective, and Safe

- Natural aromatic compounds extracted and distilled from plants for health benefits.
- Contain hundreds of different compounds, providing complex and versatile abilities to combat threats without building up resistance.
- Work with the body to address issues and root causes on a cellular level.
- Affordable. Pennies per dose!

How much is your co-pay?

doTERRA IS SAFE AND 100% PURE

Why a new standard of quality?



Grades of Essential Oils

Most tested. Most trusted.

- Plants harvested in their natural habitat
- Verified pure; free of fillers and harmful contaminants
- Stringent third party testing ensures authenticity and potency.

HOW TO USE doTERRA ESSENTIAL OILS



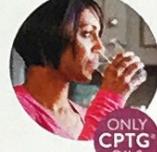
AROMATIC

- Breathe in or use diffuser to:
- Open airways
 - Boost mood
 - Freshen the air



TOPICAL

- Apply to bottoms of feet or affected areas to target specific needs.



INTERNAL

- Drop in water, under tongue, or into a veggie capsule and swallow.



PEPPERMINT

- Cool the body
- Stay alert and relieve head tension
- Promote feelings of clear breathing
- Relieve stomach upset when ingested*



DEEP BLUE®

- Apply pre/post workout
- Use for calm and comforting massage
- Apply to muscles after a day of work or heavy lifting



doTERRA ON GUARD®

- Powerful immune system boost*
- Support healthy respiratory function*
- Diffuse for cleansing the air

All 3 ways!

* These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

*Be Prepared for Anything!

Live Empowered



shelf#1

Be Refreshed with Self-Care



shelf#2

Be Healthy with Daily Habits!



shelf#3

#1 MUST ↑

Hold up the 3 GUIDES!
We invite people to change other's lives!

Changing Lives

WHOSE LIVES DO YOU WANT TO CHANGE?

CHANGE MY LIFE!



live THE
WELLNESS LIFESTYLE

Get your Live Guide and schedule your lifestyle overview
• Get the best results with your products for you and your family.
• Maximize your wholesale membership benefits.

CHANGE OTHERS' LIVES!

I dare you not to tell anyone!



share
WITH OTHERS

Get your Share Guide and schedule your hosting overview
• Host a class and help friends and family find natural solutions.
• Earn free products and more!

CHANGE MY FUTURE!

Justin's a health crisis, but a
financial crisis...



build AN INCOME
& MAKE AN IMPACT

Get your Build Guide and schedule your business overview
• Launch your doTERRA business with proven training and powerful support.
• Create lasting residual income and greater freedom in your life!

Every time you buy a bottle of
doTERRA essential oils, you are changing
someone else's life! — Emily Wright

CHANGE THE WORLD:
Every purchase changes growers'
lives and their communities for the
better through doTERRA Co-Impact
Sourcing and doTERRA Healing Hands
Foundation® Initiatives at
doterra.com > Our Caring

Aromatherapy

Respiratory Blend

Citrus Bliss

ClaryCalm Roll On

doTERRA Console®

doTERRA Big Blue®

Deep Blue® Roll On

DigestZen® Softgels

doTERRA Forgive®

doTERRA Immortelle®

InTune®

doTERRA Motivate®

doTERRA Peace®

doTERRA On Guard® Beads

doTERRA On Guard® Softgels

doTERRA Passion®

PastTense® Roll On

doTERRA Peace®

Purity®

doTERRA Serenity®

Slim & Sassy®

Slim & Sassy® Softgels

TerraShield®

doTERRA Breathe® Respiratory Blend

doTERRA Breathe® Vapor Stick

Correct X® Essential Ointment

doTERRA Deep Blue®

doTERRA On Guard® Concentrate

doTERRA On Guard® Hand Wash

doTERRA On Guard® Hand Wash & Soap

doTERRA On Guard® Natural Whitening Toothpaste

doTERRA On Guard® Protecting Thread Drops

doTERRA On Guard® Sanitizing Mist

doTERRA On Guard® Soft Complexion Soaps

doTERRA On Guard® Softgels

doTERRA On Guard® Test Complex Soaps

doTERRA On Guard® Test Complex Softgels

This is a 45 min introduction
The GOAL: for the person to become empowered
HOSTESS: "With a book & a box"

With a book & a box,
I've become a solutions provider
in my home.

Welcome - Story - Introduce the Presenter
Today we will cover 3 things:
1. What is an EO - 15 mins
2. How to use them - 25 mins.
3. How to get them in your home - 10 mins.

3 COOL THINGS
ABOUT OILS!
1) Safer
2) Less Expensive
3) Most Effective

You HAVE CHOICES...

→ We have excellent Trauma care!
→ We are 52nd in proactive self care - We are left wanting!
→ Powerful Statistics...

→ Modern Approach, give examples that make sense re:
symptoms, synthetics, side effects, ie aspirin, icy hot
→ Are we healthier? Make someone answer
→ Name your favorite side effect!

How many hours of
work have you or your
employees missed w/
sick days?

→ NATURAL APPROACH → ON GUARD experience
cool cells stats! 1 drop contains 40million-trillion molecules
We have 100 trillion cells, one drop contains enough molecules
to cover every cell in our bodies.

How TO USE dT OILS...
→ Pass around Peppermint (Use it ALL 3 WAYS)
→ 3 of our top oils work for you! ...peppermint, deepblue, onguard

pg. 2 #medicinemabinetenvy
→ flip to the wish list for clarity

pg. 3

→ Let's make this about you!

How Do you GET THESE IN your Home?

I connect people to solutions. I'm inviting you to become
that solutions provider in your home & all you need is a
book & a box!

USE COMPARISON TO ASSOCIATE & CLARIFY...

Choose the best kit

The confused mind says "NO"