

# ELECTIVE: PERSONAL INJURY

## Sample 1

<b>Activity</b>	<b>Initial Each Selected Item</b>
How to value a claim	
How to negotiate with insurance providers	
How to read medical reports	
Drafting initial settlement offer	
Who to sue	

## Sample 2

<b>Activity</b>	<b>Initial Each Selected Item</b>
Draft discovery to opposing party	
Answer discovery and produce responsive documents	
Review and understand medical records	
Gather medical records through HIPAA releases and subpoenas	
Review and analysis of medical special damages	
Prepare for deposition of adverse party	
Retention of experts and compensation	
Elevation of case & client communications	
Accident investigation and documentation	
Advise clients on risk management assessment	