



14015 62nd Avenue NW Gig Harbor, WA 98332
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Release date: January 30, 2019

**PENINSULA SCHOOL DISTRICT NO. 401
CALL FOR PROPOSALS
February 27, 2019
2:00 P.M.**

**RFP 02-19, FORM 470 - NUMBER 190019421
ARUBA NETWORK SWITCHES AND MANAGEMENT SOFTWARE**

Peninsula School District No. 401 is calling for sealed bids, per specifications, from qualified Aruba resellers, or equivalent resellers, to provide the District Aruba branded hardware (or equivalent) and software. Specifications may be obtained at the Educational Service Center (ESC) 14015 62 Ave NW, Gig Harbor, WA 98332. Telephone (253)-530-1021. Email: hagelk@psd401.net.

Interested organizations are invited to submit one original signed proposal. The proposal shall be made in the format provided and the complete proposal, together with any and all additional materials, shall be enclosed in a sealed envelope addressed to Peninsula School District, Attention Vicki Smith with notation on the envelope referencing the bid title – Aruba Network Switches and Management Software.

Sealed bids will be accepted until 2:00 p.m., February 27, 2019, at which time bids will be opened. Bids are to be submitted in a sealed envelope addressed to Peninsula School District, Attention Vicki Smith, 14015 62 Ave NW, Gig Harbor, WA 98332. Envelope must be clearly labeled “Sealed Bid: Aruba Network Switches and Management Software”. District is not responsible for premature opening of envelopes not labeled. Bids received after the appointed time will not be accepted.

Questions related to this proposal should be submitted via email to Kris Hagel – hagelk@psd401.net no later than February 22, 2019.

The District reserves the right to accept bids by the item, unit, or as a whole, or, at its discretion, to waive informalities and irregularities in the bid process.

Publish: The News Tribune - January 30 and February 6, 2019

Peninsula School District
14015 62 Ave NW
Gig Harbor, WA 98332

Instructions to Bidders

1. Sealed proposals for the furnishing and delivery, and installing, where called for, of the services, materials, equipment and/or supplies, as required by the Peninsula School District No. 401, and as set forth in the following specifications will be opened in the Educational Service Center (ESC) of the Peninsula School District, 14015 62 Ave NW, Gig Harbor, WA on February 27, 2019 at 2:00 p.m.
2. The person, firm or corporation making such proposal shall submit it in a sealed envelope at the place herein mentioned on or before February 27, 2019 at 2:00 p.m., and the envelope shall be endorsed on its face with the name of the person, firm, or corporation making such proposal, the date of its presentation, and the title of the services, materials equipment, or supplies for which such proposal is made.
3. The bidder shall insert the price per stated unit that he/she proposes to furnish and deliver. The price inserted must be net and must include delivery charges. Computation must be made of the total amount of the bid for all items bid upon, and the total shall be stated in the space provided at the end of the schedule.
4. The District reserves the right to accept this bid by the items, unit or as a whole or, in its discretion, to reject all bids and to waive any informalities or irregularities in the bid or in the bidding.
5. Examination of Site and Conditions: Before submitting bid, bidder must (1) carefully examine the plans and bid documents, (2) fully inform himself/herself of existing conditions and limitations, (3) if necessary, visit the site of the work, and (4) include in his/her bid sums sufficient to cover all items required by the agreement. Bidder must rely entirely upon his/her own examination on making his/her bid. All costs in submitting the bid shall be borne in full by the interested Bidder.
6. Interpretations: If any person contemplating submitting a bid is in doubt as to the true meaning of any part of the bid request, or finds discrepancies in, or omissions from the specifications, they may submit to the District a written request for an interpretation or correction thereof. Requests should be submitted via email to Kris Hagel – hagelk@psd401.net no later than February 22, 2019. Should the District consider it necessary to revise any part of the bid, an addendum will be made available. The sole responsibility for obtaining and learning of any addendum belongs to the Bidder. Following the opening of bids, the successful bidder shall abide by the decision of the owner in the correction of such error, conflict, or omission and shall be entitled to no additional compensation unless so deemed by the owner.
7. Withdrawals: No bidder may withdraw a bid after the hour set for the opening thereof or before award of contract unless said award is delayed for a period exceeding thirty (30) days.

8. Quantities: Quantities shown are for bid award purposes only, and in no way represent a guarantee of purchase. Quantities are approximate and represent a fair estimate of the school district's needs.
9. Erasures: Any erasures, interlineations, or other corrections in the bid must be initialed by the person or persons signing the bid.
10. Assignment of Contract: The Bidder shall not assign this contract nor any part thereof, nor any moneys due or to become due there under, without prior written approval of the District.
11. Form of Bid: Bid shall be made on the Bid Document pages provided. All blank spaces in the form shall be fully completed. Numbers shall be stated in figures.
12. These instructions are to be considered an integral part of all proposals.
13. Each bid must be signed in longhand by the bidder with his/her usual signature. Bids by partnerships must be signed by one of the partners.
14. Submission of Bid: All bids shall be sealed and directed to Peninsula School District – Attention: Vicki Smith, 14015 62 Ave NW, Gig Harbor, WA 98332, and marked in the lower left-hand corner of the envelope: SEALED BID: Aruba Network Switches and Management Software.
15. All bids submitted must be valid and effective for one hundred eighty (180) days from bid opening date.
16. Anti-Discrimination Clause: Peninsula School District is an equal opportunity and affirmative action employer under state and federal laws and regulations. By entering into this agreement, the Bidder assures the District that the Bidder complies with all federal, state and local laws pertaining to discrimination on the basis of race, creed, color, national origin, sex, age or physical or mental disability. It is further understood that any vendor who is in violation of this clause shall be barred forthwith from receiving awards of any purchase order from the District, unless a satisfactory showing is made that discriminatory practices have terminated and that a recurrence of such acts is unlikely.
17. Indemnification: Bidder agrees to indemnify and hold harmless Peninsula School District from all claims, suits, or proceedings for patent, trademark, copyright, or franchise infringements, and against any damage, costs, or liability for any injuries to persons or property arising from acts of omissions of the Bidder or Bidder's agent.
18. Compliance with Laws and Regulations: All Bidders shall provide merchandise that meets or exceeds all applicable requirements of the Washington Industrial Safety and

Health Standard and the State Board of Health Standard for Primary and Secondary Schools.

19. Debarment and Suspension: Bidder certifies by submission of a bid that to the best of their knowledge/belief its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded for the award of contracts by any Federal governmental agency or department. Further, Bidder certifies that they are not presently indicted for or have not within a three year period proceeding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction or contract.

If a Bidder is unable to certify such information the Bidder shall submit an explanation of why it cannot provide the certification. Such information will be used to determine whether the bid shall be responsive. If it is later determined that the Bidder knowingly rendered an erroneous certification, in addition to any other remedies available to the District, the District may terminate this transaction for default.

Peninsula School District No. 401

Dated: January 30, 2019

RFP 02-19, FORM 470 – NUMBER 190019421
ARUBA NETWORK SWITCHES AND MANAGEMENT SOFTWARE
SPECIFICATIONS

The brand/model listed on the bid form is the preferred item, but an equivalent can be proposed. If an equivalent is proposed it should be so indicated on the bid form. The district will have sole discretion in determining if the proposed alternate brand/model is equivalent to what was specified.

The contract will be awarded to the bidder scoring the highest points based on the selection criteria listed below and whose bid conforms to the bid specifications. The District reserves the right to accept bids by the item, unit or as a whole or, at its discretion, waive informalities and irregularities in the bid process.

All bids must include sales tax, surcharges, and fees. All bids must be broken up into e-rate eligible and non-e-rate eligible sites/items.

All items must be able to be delivered to the district before June 30, 2019.

Selection criteria is listed below:

Price/Charges of Eligible Products	40%
Compatibility with existing systems	35%
Ease of Integration	15%
Availability or guarantee of delivery of purchased equipment.	10%

BID FORM
RFP 02-19, FORM 470 – NUMBER 190019421
ARUBA NETWORK SWITCHES AND MANAGEMENT SOFTWARE
February 27, 2019, 2:00 P.M.

LOCATION	PRODUCTS REQUESTED	BID AMOUNT
Discovery Elementary	4 - JL322A (Aruba 2930M 48G PoE+ 1-slot Switch) 4 - JL086A (Aruba X372 54VDC 1050W Power Supply) 4 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 3 - JL320A (Aruba 2930M 24G PoE+ 1-slot Switch) 3 - JL086A (Aruba X372 54VDC 680W Power Supply) 3 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 3 - JL325A StackModule 2 - J9734A .5M stacking cable 1 - J9735A 1.5M stacking cable 6 - JL083A (Aruba 3810M/2930M 4SFP+ MACsec Module) 4 - J9152D (Aruba 10G SFP+ LC SR 300m MMF Transceiver) 2 - J9151D (Aruba 10G SFP+ LC LR 10km SMF Transceiver)	
Gig Harbor High School	3 - JL323A (Aruba 2930M 40G 8 Smart Rate PoE+ 1-slot Switch) 3 - JL087A (Aruba X372 54VDC 1050W Power Supply) 3 - JL087A ABA (INCLUDED: Power Cord - U.S. localization) 15 - JL322A (Aruba 2930M 48G PoE+ 1-slot Switch) 15 - JL086A (Aruba X372 54VDC 1050W Power Supply) 15 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 2 - JL320A (Aruba 2930M 24G PoE+ 1-slot Switch) 2 - JL086A (Aruba X372 54VDC 680W Power Supply) 2 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 17 - JL325A StackModule 15 - J9734A .5M stacking cable 1 - J9735A 1.5M stacking cable 1 - J9736A 3M stacking cable 13 - JL083A (Aruba 3810M/2930M 4SFP+ MACsec Module) 11 - J9152D (Aruba 10G SFP+ LC SR 300m MMF Transceiver) 4 - J9151D (Aruba 10G SFP+ LC LR 10km SMF Transceiver)	
Henderson Bay High School	1 - JL323A (Aruba 2930M 40G 8 Smart Rate PoE+ 1-slot Switch) 1 - JL087A (Aruba X372 54VDC 1050W Power Supply) 1 - JL087A ABA (INCLUDED: Power Cord - U.S. localization) 1 - JL322A (Aruba 2930M 48G PoE+ 1-slot Switch) 1 - JL086A (Aruba X372 54VDC 1050W Power Supply) 1 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 2 - JL320A (Aruba 2930M 24G PoE+ 1-slot Switch) 2 - JL086A (Aruba X372 54VDC 680W Power Supply) 2 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 4 - JL325A StackModule 4 - J9734A .5M stacking cable 4 - JL083A (Aruba 3810M/2930M 4SFP+ MACsec Module) 2 - J9152D (Aruba 10G SFP+ LC SR 300m MMF Transceiver) 2 - J9151D (Aruba 10G SFP+ LC LR 10km SMF Transceiver)	
Minter Creek Elementary	3 - JL322A (Aruba 2930M 48G PoE+ 1-slot Switch) 3 - JL086A (Aruba X372 54VDC 1050W Power Supply) 3 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 4 - JL320A (Aruba 2930M 24G PoE+ 1-slot Switch) 4 - JL086A (Aruba X372 54VDC 680W Power Supply) 4 - JL086A ABA (INCLUDED: Power Cord - U.S. localization)	

	2 - JL325A StackModule 2 - J9734A .5M stacking cable 7 - JL083A (Aruba 3810M/2930M 4SFP+ MACsec Module) 7 - J9152D (Aruba 10G SFP+ LC SR 300m MMF Transceiver)	
Purdy Elementary	1 - JL323A (Aruba 2930M 40G 8 Smart Rate PoE+ 1-slot Switch) 1 - JL087A (Aruba X372 54VDC 1050W Power Supply) 1 - JL087A ABA (INCLUDED: Power Cord - U.S. localization) 3 - JL322A (Aruba 2930M 48G PoE+ 1-slot Switch) 3 - JL086A (Aruba X372 54VDC 1050W Power Supply) 3 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 6 - JL320A (Aruba 2930M 24G PoE+ 1-slot Switch) 6 - JL086A (Aruba X372 54VDC 680W Power Supply) 6 - JL086A ABA (INCLUDED: Power Cord - U.S. localization) 4 - JL325A StackModule 4 - J9734A .5M stacking cable 8 - JL083A (Aruba 3810M/2930M 4SFP+ MACsec Module) 8 - J9152D (Aruba 10G SFP+ LC SR 300m MMF Transceiver)	
	Subtotal:	
	Tax:	
	Total Bid:	

The party by whom this bid is submitted is:

_____ () Corporation
Name of Firm

() Partnership

_____ () Individual
Address

_____ Phone _____
City/State/ZIP

_____ Email

Legal name of person submitting bid: _____

Title: _____

Signature: _____ Date: _____