Local Market Update for January 2019 A Research Tool Provided by the Colorado Association of REALTORS®





Lone Tree

Single Family	January			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year	
Inventory of Active Listings	33	29	- 12.1%				
Under Contract	20	11	- 45.0%	20	11	- 45.0%	
New Listings	21	20	- 4.8%	21	20	- 4.8%	
Sold Listings	9	9	0.0%	9	9	0.0%	
Days on Market Until Sale	36	30	- 16.7%	36	30	- 16.7%	
Median Sales Price*	\$770,000	\$895,000	+ 16.2%	\$770,000	\$895,000	+ 16.2%	
Average Sales Price*	\$850,673	\$1,081,011	+ 27.1%	\$850,673	\$1,081,011	+ 27.1%	
Percent of List Price Received*	98.4%	98.8%	+ 0.4%	98.4%	98.8%	+ 0.4%	

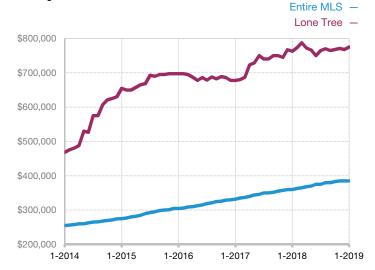
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	January			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 01-2018	Thru 01-2019	Percent Change from Previous Year
Inventory of Active Listings	7	9	+ 28.6%			
Under Contract	5	4	- 20.0%	5	4	- 20.0%
New Listings	7	3	- 57.1%	7	3	- 57.1%
Sold Listings	1	3	+ 200.0%	1	3	+ 200.0%
Days on Market Until Sale	43	65	+ 51.2%	43	65	+ 51.2%
Median Sales Price*	\$587,162	\$413,750	- 29.5%	\$587,162	\$413,750	- 29.5%
Average Sales Price*	\$587,162	\$410,417	- 30.1%	\$587,162	\$410,417	- 30.1%
Percent of List Price Received*	100.0%	97.9%	- 2.1%	100.0%	97.9%	- 2.1%

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



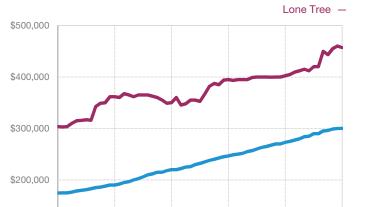
Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

\$100,000

1-2014

1-2015



1-2016

Entire MLS -

1-2019

1-2018

1-2017