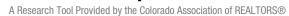
## **Local Market Update for June 2019**





## **Elizabeth**

| Single Family                   | June      |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2018      | 2019      | Percent Change<br>from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change<br>from Previous Year |
| Inventory of Active Listings    | 83        | 67        | - 19.3%                              |              |              |                                      |
| Under Contract                  | 33        | 38        | + 15.2%                              | 186          | 197          | + 5.9%                               |
| New Listings                    | 50        | 52        | + 4.0%                               | 231          | 244          | + 5.6%                               |
| Sold Listings                   | 43        | 35        | - 18.6%                              | 165          | 160          | - 3.0%                               |
| Days on Market Until Sale       | 33        | 39        | + 18.2%                              | 47           | 65           | + 38.3%                              |
| Median Sales Price*             | \$505,000 | \$470,000 | - 6.9%                               | \$499,000    | \$490,000    | - 1.8%                               |
| Average Sales Price*            | \$533,991 | \$508,334 | - 4.8%                               | \$527,179    | \$520,368    | - 1.3%                               |
| Percent of List Price Received* | 100.4%    | 98.7%     | - 1.7%                               | 99.6%        | 99.1%        | - 0.5%                               |

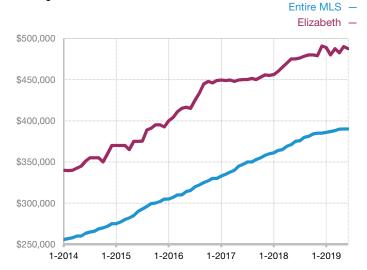
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                 | June |      |                                      | Year to Date |              |                                      |
|---------------------------------|------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2018 | 2019 | Percent Change<br>from Previous Year | Thru 06-2018 | Thru 06-2019 | Percent Change<br>from Previous Year |
| Inventory of Active Listings    | 0    | 0    |                                      |              |              |                                      |
| Under Contract                  | 0    | 0    |                                      | 1            | 0            | - 100.0%                             |
| New Listings                    | 0    | 0    |                                      | 1            | 0            | - 100.0%                             |
| Sold Listings                   | 0    | 0    |                                      | 1            | 0            | - 100.0%                             |
| Days on Market Until Sale       | 0    | 0    |                                      | 0            | 0            |                                      |
| Median Sales Price*             | \$0  | \$0  |                                      | \$580,000    | \$0          | - 100.0%                             |
| Average Sales Price*            | \$0  | \$0  |                                      | \$580,000    | \$0          | - 100.0%                             |
| Percent of List Price Received* | 0.0% | 0.0% |                                      | 100.0%       | 0.0%         | - 100.0%                             |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

