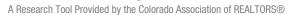
## **Local Market Update for October 2019**





## Monument

Single Family	October			Year to Date		
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year
Inventory of Active Listings	84	62	- 26.2%			
Under Contract	26	29	+ 11.5%	284	273	- 3.9%
New Listings	34	34	0.0%	374	358	- 4.3%
Sold Listings	22	28	+ 27.3%	289	257	- 11.1%
Days on Market Until Sale	58	48	- 17.2%	40	44	+ 10.0%
Median Sales Price*	\$442,052	\$483,750	+ 9.4%	\$491,000	\$510,000	+ 3.9%
Average Sales Price*	\$476,996	\$518,089	+ 8.6%	\$529,130	\$553,231	+ 4.6%
Percent of List Price Received*	99.5%	98.9%	- 0.6%	99.6%	98.8%	- 0.8%

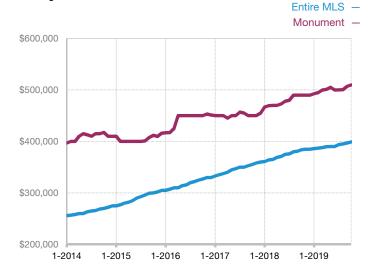
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			Year to Date			
Key Metrics	2018	2019	Percent Change from Previous Year	Thru 10-2018	Thru 10-2019	Percent Change from Previous Year	
Inventory of Active Listings	9	5	- 44.4%				
Under Contract	1	3	+ 200.0%	19	37	+ 94.7%	
New Listings	5	0	- 100.0%	29	43	+ 48.3%	
Sold Listings	3	3	0.0%	20	32	+ 60.0%	
Days on Market Until Sale	15	57	+ 280.0%	19	40	+ 110.5%	
Median Sales Price*	\$247,500	\$374,940	+ 51.5%	\$248,700	\$289,950	+ 16.6%	
Average Sales Price*	\$242,133	\$385,280	+ 59.1%	\$272,750	\$326,153	+ 19.6%	
Percent of List Price Received*	99.5%	99.0%	- 0.5%	99.8%	99.4%	- 0.4%	

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price – Single Family**

Rolling 12-Month Calculation



## **Median Sales Price - Townhouse-Condo**

Rolling 12-Month Calculation

