



September 1, 1987

Trocadero Transfer
520 Fourth Street
San Francisco, Ca 94103
Attn: Dick Collier
Dear Sir:

This letter is in regard to the celebration party held at the Trocadero on August 9 in honor of the participants and donors of an earlier AIDS Walk through Golden Gate Park to raise funds.

This party was sponsored by the SF AIDS Foundation and was headed up by Ron de Luca.

I understand that Mr. deLuca had a stop payment made on the final check made to Dick Collier of the Trocadero for the affair advising that food service was slow and the champagne offered was warm.

Even though I was currently a patient at SF General Hospital with an AIDS diagnosis and was being treated for Pneumocystis Carinii pneumonia and Kaposi's sarcoma and was unable to attend the affair on August 9, my staff reported to me that everything went smoothly considering that 1000 people showed up at approximately the same time.

Everyone (except Mr. deLuca) was enjoying themselves and having a good time. Everyone also got fed without any problems or complaints about the food or service.

To date I have not been paid the balance due me for the catering service furnished in good faith - all this because Mr. deLuca has not met his obligation to fulfill his commitment and contract with Dick Collier of the Trocadero.

4350 17th St. San Francisco, Ca. 94114
415-552-5815

*Karl Stewart
Katering*

Page 2

This could shed a bad light on other AIDS support groups and their functions.

Sincerely yours,

Karl Stewart Katering

Larry Hough

Larry Hough, Owner

CC: Ron deLuca
SF AIDS Foundation

CC: Bay Area Reporter
Publisher

4350 17th St. San Francisco, Ca. 94114
415-552-5815

letter

TROCADERO TRANSFER

520 FOURTH ST, SAN FRANCISCO, CA 94107
(415)495-6620

TROC

MR. RON DELUCA
S.F. AIDS FOUNDATION
25 VAN NESS SUITE 660
SAN FRANCISCO, CA. 94102

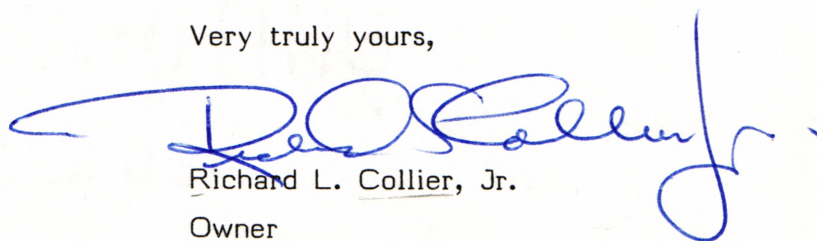
JUNE 25, 1987

Dear RON:

Thank you for your recent inquiry regarding the rental of Trocadero as a venue for your event. I trust that all of your questions were answered to your satisfaction. If you have any additional questions, please do not hesitate to call me. I am available Mondays through Fridays between 9:00 AM - 5:00 PM at 495-6620.

I hope that we will have the opportunity to work together should you decide to choose Trocadero. Again, thank you for considering Trocadero for your special event.

Very truly yours,



Richard L. Collier, Jr.
Owner

50% down
50% 3 days

TROCADERO'S PARTY BID

EVENT: AIDS WALK-A-THON POST PARTY

DATE: AUGUST 9TH.

TIME: 6 PM TIL 9 PM ONLY

THIS EVENT MUST BE OVER AT 9PM. TROCADERO HAS BEEN RENTED TO ANOTHER GROUP OF PROMOTERS, WHO HAVE A WEEKLY EVENT ON SUNDAY'S WHICH BEGIN AT 9 PM.

COST BREAKDOWN: NUMBER OF PEOPLE 1000

CLUB RENTAL CHARGE: \$ 1000.00

FOOD CHARGE: 2500.00

FOOD TO INCLUDE:

- A. CHICKEN (FRIED)
- B. POTATOE SALAD, 3 BEAN SALAD & SLAW (GERMAN)
- C. RANCH BEANS
- D. BROWNIES, COOKIES OR COBBLER

CHAMPANGE 20 CASES OF CHANDOM 840.00
(AGREEMENT BETWEEN S.F. AIDS FOUND. AND WINERY REGARDING BUYING ONE AND GETTING ONE FREE.)

SUB-TOTAL 4340.00

SINCE WE ARE NOT CHARGING A MARK-UP ON THE CHAMPAGNE, AND WITH THE AMOUNT OF FREE CHAMPAGEN, I WILL BE CHARGING A 10% GRATUITY FEE TO BE PAID TO THE STAFF FOR WORKING AN EARLY EVENT, BEFORE THERE NORMAL WORK HOURS, AT 9 PM.

434.00

GRAND-TOTAL:

\$ 4774.00

4774
2500

2274

TROCADERO



TRANSFER

SPECIAL EVENT RENTAL AGREEMENT

AGREEMENT MADE THIS 15th DAY OF July, 1987,
BY AND BETWEEN TROCADERO TRANSFER, (HERINAFTER KNOWN
AS HOUSE) AND S.F. AIDS Foundation (HERINAFTER KNOWN
AS RENTEE).

IT IS MUTUALLY AGREED BY THE PARTIES AS FOLLOWS:

THE HOUSE HEREBY ALLOWS THE RENTEE THE USE OF TROCADERO
TRANSFER AND THE RENTEE HEREBY AGREES TO ALL CON-
DITIONS AND TERMS HEREINAFTER PROVIDED.

1. PLACE OF ENGAGEMENT: TROCADERO TRANSFER
2. DATE(S) OF ENGAGEMENT: August 9th, 87
3. HOURS OF ENGAGEMENT: 5 PM - 9 PM only.
(LOAD-IN/SOUND CHECK): _____
4. FULL CLUB RENTAL PRICE: \$1,000.⁰⁰
5. PERCENTAGE OF DOOR AGREED UPON: 0
6. RENTEE WILL MAKE PAYMENT AS FOLLOWS: _____
50% deposit (non Refundable). Bal. Pd
by 8/6/87. 5 PM.
7. SCALE OF ADMISSION: 0

THE RENTEE AGREES TO FURNISH AT THEIR OWN EXPENSE ALL
THAT IS NECESSARY TO PROVIDE THE PROPER PRESENTATION
OF THE SCHEDULED SPECIAL EVENT; INCLUDING THE ADDITIONAL

ITEMS AS FOLLOWS: _____

IF BEFORE OR DURING THE ENGAGEMENT DATE HOUSE HAS FOUND THAT THE RENTEE HAS NOT PERFORMED FULLY THEIR CONTRACTUAL OBLIGATION, HOUSE MAY CANCEL THIS AGREEMENT, AND RENTEE SHALL BE LIABLE FOR ALL COURT AND ATTORNEY'S FEES USED TO ENFORCE THIS AGREEMENT OR TO COLLECT ANY DEBT RESULTING FROM THE CANCELLATION OF THIS EVENT.

ALL DEPOSITS ARE NON-REFUNDABLE AND ARE PAYABLE UPON SIGNING OF THIS AGREEMENT.

CANCELLATION OF AN ENGAGEMENT BY FIRE, STORM, OR OTHER ACTS OF GOD; BY WAR OR INSURECTION, RIOT OR SIMILAR DISTURBANCES; OR CANCELLATION BY ALL SHALL BE AND CONSTITUTES A CANCELLATION OF THIS CONTRACT AT THE OPTION OF THE HOUSE.

THIS AGREEMENT MAY NOT BE CHANGED, ALTERED OR MODIFIED EXCEPT BY INSTRUMENT IN WRITING AND SIGNED BY BOTH PARTIES.

TROCADERO TRANSFER AGREES TO PROVIDE RENTEE WITH THE

TROCADERO



TRANSFER

FOLLOWING EQUIPMENT AND/OR STAFF FOR THIS EVENT:

(ANY ADDITIONAL REQUIREMENTS):

Food. for [#] 1000 people
See Contract for type!

Champagne: Chandon.
See Contract for spec. arrangements
of purchase.

THE SIGNATURES BELOW CONFIRM THAT THE PARTIES HAVE READ
AND APPROVE EACH AND ALL OF THE TERMS AND CONDITIONS SET
FORTH IN THIS DOCUMENT.

DATE:

July, 87

RENTREE

SIGNATURE OF REPRESENTATIVE

STREET ADDRESS

CITY, STATE, ZIP CODE

TELEPHONE

TROCADERO TRANSFER

HOUSE

SIGNATURE OF REPRESENTATIVE

520-4TH STREET
STREET ADDRESS

SAN FRANCISCO, CA 94107
CITY, STATE, ZIP CODE

495-6620
TELEPHONE

**FROM
THE
DESK
OF**

ROO:
Please sign both
copies. Return
original to me.
w/ check for
\$2387.00.
5/2/85
J. H. H. L.

Westglen FORM #70-410

D R A F T

Last Sunday, August 9, the San Francisco AIDS Foundation hosted a thank you party for participants in the AIDS Walk. The event took place at the Trocadero Transfer.

The confusion at the end of the otherwise successful event was due to an unfortunate misunderstanding between the Foundation and Trocadero regarding hours of the party.

To remain economically viable, the Trocadero is available for rental to private parties on nights it would otherwise be closed. There is no discrimination in rental practices.

When the Foundation rented the Trocadero on the night in question, they were aware of the fact that another event had been booked from 9:00 on, and all bids and contracts reflected this restriction. Subsequent conversations indicated that guests at the Walk party would probably be allowed to remain after 9:00. Trocadero's understanding was that the matter was still to be decided.

The invitations that were sent stating that the party would continue past 9:00 were printed by the Foundation, and Trocadero was not aware of the discrepancy until the night of the event. Both the Foundation and Trocadero deeply regret the unfortunate occurrence at the end of the event when a number of accusations and threats were made against Trocadero and its management.

The fact that this incident occurred during a recognition event for the participants in one of the most successful AIDS fundraisers of the decade makes it doubly regrettable. It was clearly the intention of the Trocadero to have this party reinforce the spectacular achievement of the participants of the AIDS Walk.

It is especially important during these difficult times to maintain support for our mutual and individual efforts to fight AIDS and serve the community; the San Francisco AIDS Foundation and Trocadero Transfer remain united in this endeavor.

Thank you for your understanding and continued support.