

# ByDzyne Financial Rewards Program

Inspired BY greatness. DZYNED for you.

USA PLAN



BY  
DZYNE

Where Limitations  
Don't Exist.

# Income Disclosure Statement

The ByDzyne Opportunity is created to build a true opportunity for lasting financial security. To accomplish this, we have designed products curated by leading industry experts in the most trending verticals. However, we are not just a product company or a compensation plan company, but a company created for people. This is why ByDzyne gives you the Power of Choice to build a business in a vertical you are passionate about, with the potential to attain your financial goals through our lucrative Financial Rewards Program.

This Income Disclosure Statement was created to help you understand what you can expect to earn in commissions as you build your business at ByDzyne. As we are all unique and different, everyone's results will vary. Any and all claims or representations, as to income earnings, from ByDzyne or within the program are not to be considered average earnings or to be used as an indication of your future success or results. Monetary and income results are based on many factors, within and outside of your control, including economic factors, business & sales skills, quality of time, dedication, work ethic, and leadership applied to this business. Some will perform well above average earning a substantial income, while others will perform below average and some may not earn any income at all. ByDzyne does not guarantee or imply any specific income earnings, results, or success.

Paid As Rank	Active BA	% of BA	Earnings Generated Per Pay Cycle		
			High	Low	Average
2 STAR PRESIDENT	7	<1%	\$59,891.15	\$23,844.50	\$44,916.89
PRESIDENT	8	<1%	\$36,511.87	\$23,186.64	\$28,477.04
3 STAR DIAMOND	7	<1%	\$16,405.15	\$9,312.98	\$12,621.89
2 STAR DIAMOND	20	<1%	\$31,474.15	\$4,538.26	\$9,757.26
DIAMOND	67	<1%	\$17,065.09	\$1,212.01	\$4,910.77
3 STAR DIRECTOR	54	<1%	\$7,500.00	\$607.99	\$2,101.46
2 STAR DIRECTOR	143	2.05%	\$3,564.02	\$250.00	\$1,085.89
DIRECTOR	133	1.91%	\$3,770.00	\$145.65	\$649.40
PRO-BUILDER	196	2.81%	\$1,835.81	\$0.07	\$68.96
BUILDER	679	9.73%	\$2,599.76	\$0.07	\$47.34
BRAND AMBASSADOR	5663	81.13%	\$6,500.00	\$0.00	\$0.84

The Income Disclosure Chart represents the high, low, and average earnings per Pay Cycle from May 1, 2019 to March 31, 2020 earned by ByDzyne Brand Ambassadors (BA) at each Paid As Rank. The income statistics shown include commissions and bonuses earned by ByDzyne's BAs pursuant to the ByDzyne Financial Rewards Program. The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses, and rank. The higher the rank, the more bonuses and commissions you may earn. The figures on this chart should not be considered guarantees of your actual earnings or profits solely by participating in the ByDzyne Financial Rewards Program.

# Our Culture.

We believe you exist to leave a unique imprint on the world. ByDzyne was created from a desire to celebrate you and to empower your true self.

Our exceptional “culture-crafted” products meet distinct needs in key consumer markets, and our lucrative business opportunity was formulated to fuel your ideal lifestyle, as YOU see fit.

YOU are extraordinary	YOU have unlimited potential
YOU are unique	YOU were created to shine
YOU are exquisite	YOU were born for a reason
YOU have distinct purpose	There is NO ONE like YOU.

The ByDzyne Financial Rewards Program  
is Dzyned for YOU!

# The Basics.

Before we share with you the various ways to earn, we want to set you up for SUCCESS by starting with the basics.

## 3 TYPES OF CONSUMERS.

**Retail Customers (RC)** are consumers who purchase products at Retail Price.

**Preferred Customers (PC)** are consumers who pay a minimal Access Fee annually to enjoy 30% discount off of Retail Price.

**Brand Ambassadors (BA)** are consumers who pay an annual BA Access Fee to enjoy a 30% discount off of Retail price. BAs also enjoy consuming our products, enjoy sharing our products, and enjoy receiving commissions for sharing and selling our products. Not only do BAs enjoy the same perks as Preferred Customers, they can also participate in the ByDzyne Financial Rewards Program and much more!

# The Basics.

## ENROLLER TREE vs. BINARY TREE.

Your personally sponsored and enrolled Retail Customers, Preferred Customers, and Brand Ambassadors are considered your first level (or frontline) in your ENROLLER TREE. Anyone they sponsor and enroll are on your second level, and so forth.

When your personally enrolled Brand Ambassadors enroll with ByDzyne, you get to decide whether to place them on the bottom Left leg or bottom Right leg of your BINARY TREE. Or even easier, your default is set to Automatic, where the first person you personally enroll will be placed on your Shared Leg (the leg you share with your sponsor) and the next person will be placed on your Personal Leg and so on.

Your personally sponsored and enrolled Retail Customers and Preferred Customers, on the other hand, are not placed in your BINARY TREE. They are allocated to the Left or Right side of your personal Business Center of your Pay Leg upon their enrollment.

As we walk through the various ways to earn, we will discuss further how each tree differs.

# The Basics.

## COMMISSION CYCLE.

All orders placed in our system are assigned to a bi-monthly **Pay Cycle**. First pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

The Business Volume (BV) generated within a Pay Cycle is used to calculate your commissions, bonuses, and rank. The higher the rank, the more bonuses and commissions you may earn.

Please see Page 18 for an example of when commission for each Pay Period and Pay Cycle is processed.

# Ranks.

Ranks in the Distributor Zone are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

Ranks in the Director, Diamond, President, and Crown Zones are calculated every Pay Cycle, and secured after the commission is calculated for the corresponding Pay Cycle. Rank Qualifications must be met each Pay Cycle to earn any applicable commissions and bonuses for that period. You must be at least a Builder to qualify for the Director and above ranks.

All Brand Ambassadors must be Active every 30 days with at least 30 BV to earn any commissions. For Director or Diamond Zone, 60 BV is the minimum to maintain the paid as ranks and applicable commissions. For President or Crown Zone, 120 BV is the minimum to maintain the paid as ranks and applicable commissions.

DISTRIBUTOR ZONE	RANK QUALIFICATION		ACTIVE	TVC CAP	IMB CAP
Brand Ambassador	Enroll as a Brand Ambassador		30 BV	N/A	N/A
Builder	Sponsor and sell a 100 BV+ to 2 BAs, 1 on each Left and Right Leg.			\$50,000	\$500
Pro-Builder	Sponsor and sell a 100 BV+ to 6 BAs, 3 on each Left and Right Leg.				
DIRECTOR ZONE	RANK QUALIFICATION		ACTIVE	TVC CAP	IMB CAP
Director	1,250 BV*		60 BV	\$50,000	\$3,000
2-Star Director	2,500 BV*				
3-Star Director	5,000 BV*				
DIAMOND ZONE	RANK QUALIFICATION		ACTIVE	TVC CAP	IMB CAP
Diamond	10,000 BV*	Must have at least 2 3-Star Director Legs in Sponsor Tree**	60 BV	\$50,000	N/A
2-Star Diamond	20,000 BV*				
3-Star Diamond	35,000 BV*				
PRESIDENT ZONE	RANK QUALIFICATION		ACTIVE	TVC CAP	IMB CAP
President	50,000 BV*	Must have at least 2 Diamond Legs in Enroller Tree**	120 BV	\$50,000	N/A
2-Star President	100,000 BV*				
3-Star President	250,000 BV*				
CROWN ZONE	RANK QUALIFICATION		ACTIVE	TVC CAP	IMB CAP
Crown	500,000 BV*	Must have at least 4 Diamond Legs in Enroller Tree**	120 BV	\$100,000	N/A
2-Star Crown	1,000,000 BV*			\$200,000	
3-Star Crown	2,500,000 BV*			\$500,000	

\*BV requirements for Ranks are calculated based on the Pay Leg volume of the Binary Tree (the Left or Right leg that has the lesser BV).

\*\*Director or Diamond Leg requirements in the Diamond, President, and Crown Zones are based on the Enroller Tree, and does not need to be personally enrolled 3-Star Directors or Diamonds, so long as you have a Paid As 3-Star Director or Diamond in separate Enroller Tree Legs.

TVC Cap = Team Volume Commission Cap  
IMB Cap = Infinity Matching Bonus Cap

# Getting Started.

**Step 1:** Enroll as a Brand Ambassador to start your journey towards financial freedom.

**Step 2:** Kick-Start your business to start accumulating Business Volume (BV). Once you buy 30 BV worth of products or sell at least 30 BV within a single order to a new Retail Customer or Preferred Customer, your business is activated and you can start accumulating BV not only from your personal sales, but the sales from the entire organization under you (Binary Tree).

**Step 3:** Remain Active by buying or selling 30 BV worth of products to RC or PC every 30 days and you can continue earning commissions from products sold by you and your team. (See Page 5 for Director and above minimum BV requirements for Active Status.)

**Step 4:** Become a Builder to earn Team Volume Commission by personally sponsoring 1 BA on the Left leg and 1 BA on the Right leg, who each enroll with 100 BV. (See Page 15 for details.)

Note: Your BV on your Left and Right legs will be flushed by 50% each Pay Cycle you are not active.

# 6 Ways to Earn.

- 1 Retail Bonus (RB)
- 2 Infinity Welcome Bonus (IWB)
- 3 Team Volume Commission (TVC)
- 4 Infinity Matching Bonus (IMB)
- 5 Global Pool Bank (GPB)
- 6 Super Car & Luxury Home Promotion

NOTE: Maximum commission payout is 100% of BV. Any commissions exceeding 100% BV are subject to adjustments per ByDzyne Policies & Procedures.

# 1 Retail Bonus (RB)

Paid Every Pay Cycle  
Must be an Active Brand Ambassador

One of the first ways to earn commission is by selling our products to your personal Retail Customers. You will receive a 30% Retail Bonus for the difference between retail and wholesale price on any retail-priced product purchased by a Retail Customer through your ByDzyne website. A Brand Ambassador may also purchase products from the website at wholesale price and resell directly to customers at retail price, profiting from the difference.

For Example:

tūw™ Smartwatch



Retail Price: US\$285.00

Wholesale Price: US\$199.00

Retail Bonus/Profit: US\$ 86.00

## 2 Infinity Welcome Bonus (IWB)

Paid Every Pay Cycle  
Must be an Active Brand Ambassador

### IWB Up To 25%

As an Active Brand Ambassador, you are eligible to earn up to 25% Infinity Welcome Bonus. For every first order kit, first order product(s) you sell to personally enrolled Preferred Customers or Brand Ambassadors, or eligible Upgrade orders, you will receive a 20% IWB on the BV of their first orders. You can also earn 2% on the first orders they sell (i.e. 2nd level Enroller Tree) and 2% on the first orders that your second level sells (i.e. 3rd level Enroller Tree) if you are a Builder and Pro-Builder, respectively, and do not exceed the rank of Diamond Zone. Also, when you become a Pro-Builder and maintain a Diamond Zone rank, you can earn an extra 1% in IWB for all first order kits/products in your Enroller Tree until the next Diamond.

### IWB Up To 25% Paid Out In Enroller Tree

Sponsor Tree Level	Rank Qualification	IWB
1	BA (Sponsor)	20%
2	Builder, Pro-Builder & up to Diamond Zone (B)	2%
3	Pro Builder & up to Diamond Zone (PB)	2%
	+	
Infinity (Promo)	1 <sup>st</sup> Gen Diamond who is a Pro-Builder (Promotional)	1%

*NOTE: IWB is only paid on the first order with BV and upgrade orders (within 4 Pay Cycles). If an upgrade order is outside 4 Pay Cycles, only the 20% IWB portion will be paid. Only orders of a minimum 100BV may count as an Upgrade order.*

*IWB is not applicable towards Retail Customer Sales. Rank payouts are based on Paid As Rank (PAR). 1st Generation Diamond is the 1st Paid As Rank (PAR) Diamond above the newly enrolled BA or PC. If the 1st Generation Diamond is not a Pro Builder, the 1% will not be paid out.*



# 2 Infinity Welcome Bonus (IWB)

Example

For Example:

Let's assume you are a Pro-Builder and a Diamond, and there are no other Diamonds in your enroller tree. You sponsored **Ann**, **Bob**, and **Carl** with the respective BV as depicted in the illustration below. They are considered your 1st Level of the Enroller Tree. **Ann** sponsored **Alan** and **Art**, and **Carl** sponsored **Cane** and **Cate**, which makes up your 2nd Level of your Enroller Tree. **Art** then sponsors **Amy** and **Cate** sponsors **Celia**, making up your 3rd Level of your Enroller Tree.

In this example, you earn 20% on the first orders of everyone you sponsored (Level 1) which equals **\$210 IWB**. As a Pro-Builder and Diamond, you meet the minimum requirement for the 2nd Level IWB as well as the 3rd Level IWB, earning **\$23 IWB** and **\$19 IWB**, respectively. Since you are also the first generation Diamond in your Enroller Tree, you also earn 1% on all new enrollment orders throughout your entire Enroller Tree which equals **\$31.50 IWB**. Your total IWB earnings for all levels total **\$283.50**.



# 3 Team Volume Commission (TVC)

Paid Every Pay Cycle  
Must be an Active Builder

Every product sold by you or your downline team in your Binary Tree generates BV in your Left or Right leg. If you are an Active Builder, at the end of each Pay Cycle, TVC pays 10%, 15% or 20% on the total BV generated on your Pay Leg (PL).\* (See Page 11 to see how you can qualify up to 20% TVC.) The Pay Leg volume will be deducted from the total volume on the left and right legs, and any difference will be carried forward to the following Pay Cycle.

Example: (see illustration as reference)

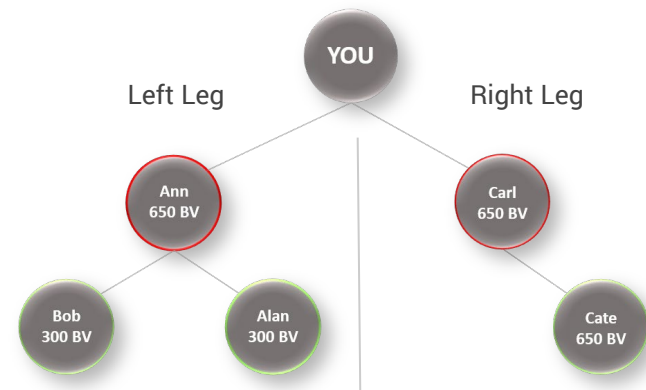
Assume you enrolled with a Business Kit, and also sold a Business Kit to each of your 2 personally enrolled BAs. You placed one BA on your left leg and one on your right leg (RED bubbles). They also sold products to BAs and placed them under their Binary Tree (GREEN bubbles). Since the left leg with 1,250 BV has less volume compared to the right leg with 1,300 BV, the left leg is considered the Pay Leg (PL).

The PL BV of 1,250 is multiplied by 20% TVC to calculate your TVC earnings of \$250 USD. Since commission is paid on the 1,250 BV, it is deducted from both your Right and Left Legs. The BV balance of 50 BV on your Right Leg is carried forward to the following Pay Cycle.

\*Maximum TVC earnings per Pay Cycle for 3-Star President is \$50,000, Crown is \$100,000, 2-Star Crown is \$200,000, and 3-Star Crown is \$500,000. (For chart, please go to Page 5.)

Please note that if you are not a Builder, your volume on your Personal Leg will flush by the end of each Pay Cycle, and TVC will not be paid on that volume. Please see Page 17 for further details.

Binary Tree



1,250 BV	← Total BV per Leg	→	1,300 BV
<u>-1,250 BV</u>	← PL BV Deduction	→	<u>-1,250 BV</u>
0 BV	← BV Carry Forward	→	50BV
<b>1,250 BV x 20% = \$250 USD TVC</b>			

# 3 Team Volume Commission (TVC) Percentage Levels

Your TVC % Level is based on the kits or products you buy upon enrollment or you sell to your personally enrolled Customers\*. Earn your way to the next TVC % Level by selling kits to newly enrolled Customers. (See chart below for minimum kit sales required per TVC % Level.) As we want to reward you for all your personal sales achievements, regardless of how long it may take you to reach the next level, there is no time-limit to qualify for the next TVC % Level. On top of that, you only need to qualify for your TVC % Level once and your TVC % Level is set for life.

To qualify for a higher TVC % Level, you may upgrade your initial Kit and pay the difference within 4 Pay Cycles\*\*, or if you upgrade your Kit after 4 Pay Cycles you will pay for the full Kit price.\*



Example:

Assume you enrolled with a PES Annual Kit (300 BV) which qualifies you for 15% TVC level. In the following Pay Cycle from when you enrolled, you upgraded your Kit with another 250 BV by building a Kit of products. You now have accumulated a total of 550 BV which qualifies you for the 20% TVC Level.

\* Only new enrollee single orders of 30 BV or more may count towards the next TVC % Level. Upgrade Kits do no count towards monthly Active qualification.

\*\*4 Pay Cycles is comprised of your enrollment Pay Cycle plus the next 3 consecutive Pay Cycles.

\*\*\*Founders Kit limited to 500 Kits per country.

# 4 Infinity Matching Bonus

Paid Every Pay Cycle  
Must be an Active Builder

As an Active Builder BA, not only do you earn Team Volume Commissions (TVC) on the sales generated in your Binary Tree, you also earn a percentage match of the TVC bonus earned by all BAs in your Enroller Tree up to infinity. Your bonus level and percentage are based on your Paid As Rank during the Pay Cycle.

		BRAND AMBASSADOR RANKS													
ENROLLER TREE LEVELS	DISTRIBUTOR ZONE			DIRECTOR ZONE			DIAMOND ZONE			PRESIDENT ZONE			CROWN ZONE		
	Brand Ambassador	Builder	Pro-Builder	Director	2 Star Director	3 Star Director	Diamond	2 Star Diamond	3 Star Diamond	President	2 Star President	3 Star President	Crown	2 Star Crown	3 Star Crown
	-	\$500 Max MB Earnings per PC		\$3000 Max MB Earnings per PC			-			-					
1	-	10%		10%			10%			10%			10%		
2				5%			5%			10%			10%		
3							5%			5%			5%		
4							3%			3%			3%		
5										3%			3%		
6										1%			1%		
7													1%		
8													1%		
∞													1% Infinity**		

\*Matching Bonus maximum earnings for Distributor Zone Paid As Rank is \$500 per Pay Cycle and Infinity Matching Bonus maximum earnings for Director Zone Paid As Rank is \$3,000 per Pay Cycle. (For Rank Chart, please see Page 5.)

\*\*Infinity is up to the next 3-Star Crown in your Enroller Tree

# 5 Global Pool Bank

Paid Every 26 Consecutive Pay Cycles of Being Active  
Must be an Active Pro-Builder

As an Active Pro-Builder, you can earn shares in the Global Pool Bank comprised of 3% of the Company's Total Business Volume (BV): 1% in each of the Diamond Zone, Presidential Zone, or Crown Zone. You can earn more shares by qualifying at higher rank levels. Every Pay Cycle, your shares will be converted to a monetary value\* and saved in your Global Pool Bank. At the end of 26 consecutive Pay Cycles of Active Status, your Global Pool Bank earnings will be unlocked and paid with the next Commission Pay Cycle. Your Global Pool Bank will then reset to zero and you may start accumulating again.

DIAMOND ZONE (1%)		PRESIDENT ZONE (1%)		CROWN ZONE (1%)	
Diamond	1 Share	President	1 Share	Crown	1 Share
2 Star Diamond	2 Shares	2 Star President	2 Shares	2 Star Crown	2 Shares
3 Star Diamond	3 Shares	3 Star President	3 Shares	3 Star Crown	3 Shares

**IMPORTANT:** If you are not Active in any Pay Cycle, your Global Pool Bank will be reset to zero and the beginning of your 26 consecutive Pay Cycles starts over once you're Active again.

\*The value of each share will vary by Pay Cycle depending on 1) total BV generated globally and 2) the number of shares earned in that Zone.

# 6 SUPER CAR & LUXURY HOME PROMOTION

Paid Once Qualified, At The Next Corporate Global Event Must be an Active Pro-Builder

Every time you qualify in the Presidential Zone (PZ) or the Crown Zone (CZ) at the end of the Pay Cycle, you earn 1 point\* for that Zone. Once you accumulate 5 Presidential Zone points, you may claim \$50,000 towards a Luxury Car or Home. Once you accumulate 5 Crown Zone points, you may claim \$250,000 towards a Super Car or Luxury Home.

ZONE	POINTS REQUIRED	PRIZE
President Zone	5 PZ pts	Luxury Car/Home \$50,000
Crown Zone	5 CZ pts	Super Car/Home \$250,000

The funds must be used towards the purchase or down payment of a new Super Car or Luxury Home.\*\* Earners of this promotion are required to publicly market (example: social media) their new home or new car at least once a month for 12 consecutive months after receiving the prize. Breach of this agreement will result in being deactivated in the ByDzyne Financial Rewards Program.

\*Each point expires 24 Pay Cycles (12 months) after the Pay Cycle in which you earned it. A BA may use a Crown Zone point towards a Presidential Zone prize, but the Crown Zone point will no longer apply toward a Crown Zone benefit. You may only earn one Presidential Zone Promotion and one Crown Zone Promotion.

\*\*Qualifiers of the Super Car & Luxury Home Promotion must submit documentation of their intended purchase and show proof of purchase.

# Business Rules

## **BUILDER QUALIFICATION:**

**BUILDER STATUS:** A Builder is a Brand Ambassador who has personally enrolled one BA on the Left Leg and one BA on the Right Leg of their Binary Tree, each with a minimum purchase of 100 BV in a single order. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the enrolled BAs on either leg requests a refund within the same Pay Cycle in which they enrolled, the enrolling BA will not have satisfied the requirements for Builder. Builder status is secured after commission is calculated. Builder status is required to rank advance in the Director and above ranks. Builder status is also required to earn Team Volume Commission (TVC) and Infinity Matching Bonus (IMB).

**PRO-BUILDER STATUS:** A Pro-Builder is a BA who has personally enrolled three BAs on the Left Leg and three BAs on the Right Leg of their Binary Tree, each with a minimum purchase of 100 BV in a single order. This is a 1-time qualification requirement and does not need to be fulfilled in a single Pay Cycle. However, if one of the three enrolled BAs on either leg requests a refund within the same Pay Cycle in which they enrolled, the enrolling BA will not have satisfied the requirements for Pro-Builder. Pro-Builder status is secured after commission is calculated. Pro-Builder status is required for Global Pool Bank and Super Car & Luxury Home Promotion.

# Business Rules

## RANK REQUIREMENTS:

To achieve ranks, the BA must be Active and accumulate the BV required on the Pay Leg of the Binary Tree in a single Pay Cycle\*.

For **3-Star Diamond** rank, the BA must have 2 separate 3- Star Director legs in the Enroller Tree. The 3-Star Directors do not need to be personally sponsored.

For the **Presidential Zone** (PZ) ranks, the BA must have 2 separate Diamond legs in the Enroller Tree. The Diamonds do not need to be personally sponsored.

For the **Crown Zone** (CZ) ranks, the BA must have 4 separate Diamond legs in the Enroller Tree. The Diamonds do not need to be personally sponsored.

The highest rank a BA achieves during their lifetime with the company is their Achieved Rank and the rank at which they are recognized. The rank BAs qualify for at the end of each Pay Cycle is considered his/her Paid As Rank (PAR). The PAR may fluctuate from Pay Cycle to Pay Cycle depending on their production for the corresponding Pay Cycle, and is used to determine which commission and bonuses they qualify for during each Pay Cycle.

BRAND AMBASSADOR RANKS															
Rank	DISTRIBUTOR ZONE			DIRECTOR ZONE			DIAMOND ZONE			PRESIDENT ZONE			CROWN ZONE		
	Brand Ambassador	Builder	Pro-Builder	Director	2 Star Director	3 Star Director	Diamond	2 Star Diamond	3 Star Diamond	President	2 Star President	3 Star President	Crown	2 Star Crown	3 Star Crown
Target	-	1L   1R **	3L   3R **	1,250 BV	2,500 BV	5,000 BV	10,000 BV	20,000 BV	35,000 BV	50,000 BV	100,000 BV	250,000 BV	500,000 BV	1M BV	2.5M BV
Other Requirements	-			-			-		2 3-Star DIRECTOR LEGS	2 DIAMOND LEGS			4 DIAMOND LEGS		
Active Qualification	30 BV			60 BV			60 BV			120 BV			120 BV		

\*Distributor Zone rank qualifications are a one-time Qualification, and do not need to be fulfilled in a single Pay Cycle.

\*\*The Left and Right qualifications must be personally sponsored BAs who each enroll with a minimum of 100 BV.



# Business Rules

**CARRY FORWARD VOLUME MAXIMUM:** The Carry Forward Volume Maximum for Brand Ambassadors who are not yet Builders or above is 50,000 BV. The Carry Forward Volume Maximum is lifted to 10 Million per Pay Cycle for Builders and above. If a BA exceeds the Carry Forward Volume Maximum at the end of the Pay Cycle, any excess BV above 10 Million BV will be flushed.

**CARRY FORWARD VOLUME FLUSH:** If the BA is not Active, the Carry Forward volume in the Binary Tree will flush (be decreased) by 50% per Pay Cycle in which the BA is not Active and the BA will stop accumulating BV from the Binary Tree. All volume will be flushed after 6 consecutive Pay Cycles of being inactive.

Please note, if you are not a Builder, a) your volume on your Pay Leg will flush by the end of each Pay Cycle, b) the equivalent volume will flush from your Strong Leg, and c) TVC will not be paid on the flushed volume.

**CUSTOMER BV:** The BV of a new RC or PC enrollment will automatically be assigned to the lesser side of the sponsoring BA's Business Center (BC). If the volume on both legs are the same, then it will be assigned to the same side as the Shared Leg (the leg the BA shares with their Sponsor). Once the Customer is assigned to the BA's left or right side, all their future orders will remain on that same side to count towards TVC.

# Business Rules

## COMMISSION PAYOUT SCHEDULE:

Bi-Monthly Commission: Retail Bonus, Team Volume Commission, Infinity Welcome Bonus, and Infinity Matching Bonus are paid every Pay Cycle.

Annual Commission: Global Pool Bank is paid once every 26 consecutive Pay Cycles of Active status based on the eligibility start date of the BA.

### Cycle Closes (15<sup>th</sup> | last day in month)

Once a cycle closes (15<sup>th</sup> or the last day of the month), there will be a minimum of 3 business days for processing "others", cancellations, or refunds.

### Cycle Locks (3<sup>rd</sup> business day after Cycle Closes)\*

At the end of the 3<sup>rd</sup> business day, commissions will be locked and the BD wallet will be loaded with your qualified earnings on the following Friday.

### BD Wallets Loaded (Fridays)

BD wallets are loaded every Friday with your qualified commissions.

### Transfer Requests (Saturday & Sundays)

Every Saturday and Sunday BAs will be able to initiate any transfer requests from their BD Wallet into their Global eWallet.

### Global eWallet Loaded (Tuesdays)\*

Every Tuesday, your Global eWallet will be loaded with requested fund transfers.

#### Example for January 2020

Pay Cycle	Start Date	End Date
2020 PC1	1 <sup>st</sup>	15 <sup>th</sup>
2020 PC2	16 <sup>th</sup>	last day in the month

Cycles get reset every year.

First pay cycle starts on a 1<sup>st</sup> day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15<sup>th</sup> day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on a 16<sup>th</sup> day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

If the transfer request from BD Wallet to Global eWallet (iPayout) is made after the Global eWallet has been loaded, then the transfer request will be batched with the transactions for the following week. Your BD Wallet and Global eWallet accounts may show a \$0 balance until funding occurs. BA must be a verified Global eWallet account holder to receive funds.

\* For Thailand BAs please make sure to complete your Bank Account info under 'Bank Info' in the BD Wallet\* section by Friday in order for ByDzyne to transfer funds by Tuesday.

# Glossary

**ACCESS FEE:** Preferred Customers (PCs) and Brand Ambassadors (BAs) pay a fee upon enrollment and once per year thereafter. They will receive Wholesale Prices on the website by enjoying a 30% discount off Retail Prices.

**ACHIEVED RANK:** The highest rank you ever qualified for during your lifetime with the company.

**ACTIVE:** A requirement to earn commissions and bonuses. To achieve Active status, you must buy or sell a minimum of 30 BV worth of products to your personally enrolled Retail or Preferred Customer(s) every 30 days. For the Director or Diamond Zone, at least 60 BV is the minimum to maintain the paid as ranks and applicable commissions. For President and Crown Zone, at least 120 BV is the minimum to maintain the paid as ranks and applicable commissions. **The BV can be accumulated from multiple product sales to personal Customers.** If a BA is inactive, the Carry Forward volume will flush by 50% every Pay Cycle you are not active, and no new volume from the Binary Tree will accumulate. All volume will be flushed after 6 consecutive Pay Cycles of being inactive. **BV from Upgrade Kits do not count towards Active qualification.**

**BI-MONTHLY:** Twice per month

**BINARY TREE:** Your Binary Tree is your placement team structure consisting of BAs who are placed on the bottom Left Leg or bottom Right Leg by you or your upline leaders. The Binary Tree only has two legs (left and right), but unlimited depth. The BV from product sales in the Binary Tree are used to calculate Team Volume Commissions (TVC) and Ranks.

**BRAND AMBASSADOR (BA):** An Independent Sales Representative who has accepted and acknowledged the Brand Ambassador Agreement and is eligible to earn commissions and bonuses from the ByDzyne Financial Rewards Program through product sales.

**BUSINESS CENTER (BC):** When a BA enrolls with the Company, their position in the Enroller Tree and Binary Tree is called their Business Center.

**BUSINESS VOLUME (BV):** A value assigned to each product sold in which commissions and ranks are based off of.

# Glossary

**DOWNLINE:** Includes everyone you sponsored in your Enroller Tree, everyone they sponsored, and any Spillover placed below you in the Binary Tree.

**ENROLLER TREE:** The genealogy of your personally sponsored and enrolled RCs, PCs, BAs and anyone they personally sponsor and enroll. For example, the Infinity Matching Bonus is earned on your BA's TVC earnings in your Enroller Tree.

**KICK-START:** A requirement so you may start to accumulate Business Volume (BV) in your Binary Tree. Kick-Start your business center by purchasing 30 BV worth of products within a single order or selling a minimum 30 BV of products to your new RCs or PCs in a single order.

**PAID AS RANK (PAR):** The rank you qualify for within a specific Pay Cycle. The Paid As Rank is used to determine which commissions and bonuses you qualify for during the corresponding Pay Cycle.

**PAY CYCLE:** The first pay cycle starts on the 1st day of every calendar month at 12:00 AM (00:00) Pacific and ends on the 15th day of the calendar month at 11:59 PM (23:59) Pacific. Second pay cycle starts on the 16th day of every calendar month at 12:00 AM (00:00) Pacific and ends on the last day of the calendar month at 11:59 PM (23:59) Pacific.

**PREFERRED CUSTOMER (PC):** A customer who pays the Access Fee to be eligible for the same discounted prices as a BA.

**RETAIL CUSTOMER (RC):** A customer who purchases ByDzyne products at Retail Price.

**SPILLOVER:** BAs placed in your Binary Tree by your Upline. The sales they generate are included in your Left Leg and/or Right Leg volume to calculate TVC and Ranks.

**UPLINE:** Includes the BA who originally enrolled you and everyone placed above you on the same leg in the Binary Tree.



The ByDzyne Financial Rewards Program is an exciting opportunity Dzynd to reward you for your success. As we are all unique and different, everyone's results will vary. The amount and quality of time, dedication, hard work, sales skills and leadership applied to this business will dictate your success. Some will perform well above average earning a substantial income, while others will perform below average and some may not earn anything at all. ByDzyne does not guarantee any levels of income or success.

For the full Income Disclosure Statement (IDS), please visit [www.bydzyne.com](http://www.bydzyne.com)

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