

AWS Service Delivery Program

Application Guide

The AWS Service Delivery Program enables AWS customers to identify APN Consulting Partners with experience and a deep understanding of specific AWS services. These APN Partners follow best practices for AWS services and have proven success delivering AWS services to customers.

The AWS Service Delivery program is designed for APN Partners who provide consulting and implementation services to customers looking to solve problems with native AWS services. In order to qualify, interested APN Partners must meet AWS Service Delivery Program requirements to maintain a high quality bar for AWS Customers.

Who should apply?

- Select tier or higher APN Consulting Partners
- Partners interested in being validated to provide value-added services to the customer on top of AWS Services

Partner Application Instructions

1. Review the AWS Service Delivery Validation Checklist for the relevant service designation. Validation checklists can be found [here](#) on the AWS Service Delivery public site or in [Partner Central](#).
2. Complete the self-assessment spreadsheet for each case study that you intend to submit as part of your application. Add complete responses for both the Service Requirements and Common Requirements tabs, indicate "Yes" or "No" if you met the requirement, and provide detail on how you met the requirement or why you did not meet the requirement.



If you are using the same case study for multiple Service Delivery programs, you will need to complete a self-assessment spreadsheet for each Service Delivery applied to.

3. Create your Consulting Practice via APN Partner Central.
 - a. Log in to Partner Central.
 - b. Click "View My APN Account" in the Quick Links menu.
 - c. Scroll down to the "Practice" section.
 - d. Click "New" to add your Practice.
 - e. Provide the details for your Practice submission including the company practice title, selling proposition, description, and your practice URL (i.e. [microsite](#)).



This content will be used to highlight your business on the customer-facing AWS Service Delivery Program site and in Partner Solution Finder. Content must be in English, in the third person, and must follow [APN Partner messaging guidelines](#).

- f. Once all fields are complete, scroll down to the bottom of the page and click "Next."

