

# Congratuations Your choice to engage in holistic, self-directed healthcare offers new possibilities

Your choice to engage in holistic, self-directed healthcare offers new possibilities for ways to live empowered in your daily life. dōTERRA, "gift of the earth" in Latin, provides you with nature's solutions so you can care for the whole you and enhance your physical, mental, and emotional health. As you personally experience the powerful benefits of essential oils, you will understand why dōTERRA is revolutionizing the way families are boosting their health.



## Live a Wellness Lifestyle

dōTERRA's Wellness Lifestyle Pyramid illustrates how wellness is a combination of lifestyle and healthcare. When lifestyle is the focus, health is naturally achieved and maintained. Your daily habits make all the difference. As you live the principles of the Wellness Pyramid and use dōTERRA's powerful products, you will experience new levels of wholeness.



<sup>\*</sup>Disclaimer: This information is intended for educational purposes only and is not meant to substitute for medical care or to prescribe treatment for any specific health condition. Please see a qualified health care provider for medical treatment.

<sup>\*</sup>These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.





# Exercise

Exercise strengthens the muscles and supports the heart, circulatory, and lymphatic systems, among other crucial benefits. Essential oils support greater focus as well as ease feelings of tension in the body to help you stay active and strong.

#### **HEALTHY WEIGHT PLAN**

#### MORNING

- · Slim & Sassy® TrimShake
- · 1 capsule Mito2Max®
- •1 Slim & Sassy® Softgel or 3—5 drops in water

#### LUNCH

- Healthy meal or TrimShake
- · 1 capsule Mito2Max®
- 1 Slim & Sassy® Softgel or 3—5 drops in water

#### DINNER

- · Healthy meal
- 1 capsule Mito2Max®
- •1 Slim & Sassy® Softgel or 3—5 drops in water



### SLIM & SASSY® METABOLIC BLEND

Promotes healthy metabolism.\*

Take 3–5 softgels throughout the day as needed or dilute and apply topically.



### SLIM & SASSY® METABOLIC GUM

Slim & Sassy metabolic oil blend helps manage cravings throughout the day while supporting healthy metabolism.

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#### **DAILY WELLNESS LIFESTYLE HABITS**

30+ minutes daily movement Stretch or practice yoga to increase flexibility



#### DEEP BLUE® SOOTHING BLEND

Massage oil into affected areas.

Apply before and after exercise as needed or desired. Try applying Deep Blue® oil then layer with Deep Blue® Rub for added benefit.



#### MITO2MAX®

Energy + Stamina Complex.
Supports healthy cellular energy production and promotes healthy circulation.

Take 1 capsule with breakfast and lunch.
Use as a natural substitute to caffeinated drinks.



### DEEP BLUE POLYPHENOL COMPLEX®

Soothes aches and discomforts and supports muscle and joint function.\*

Take 1—3 capsules daily with meals, or take 2 capsules for extra support.



#### doTERRA BREATHE®

Creates feelings of easy breathing.

Rub 1-2 drops on chest. Dilute if needed.



#### SLIM & SASSY® TRIMSHAKE

Nutrient enhanced meal alternative.

For one or more meals each day. Available in chocolate, vanilla, and vegan.



with frozen berries, bananas, and 3 drops of Wild Orange.

CHOCO-PEPPERMINT TRIM SHAKE

1 cup coconut water or almond mill 2 scoops Chocolate TrimShake 1 drop Peppermint ice (as desired)

> Blend all ingredients until smooth



#### **DAILY WELLNESS LIFESTYLE HABITS**

7–9 hours Quality Sleep Nightly Daily Mindfulness/Meditation

### **Emotional Balance**

Feel great and stay balanced. Identify your emotion(s) and the doTERRA® oil(s) to support emotional balance.



#### MOTIVATE® **Encouraging Blend**

CITRUS

Somber

Strengthen belief in yourself. Increase courage, confidence, and unleash creativity to manifest powerful results from your best efforts.



### PEACE® Reassuring Blend composure, and return to peace

Support feelings of reassurance and and presence.



#### CHEER® **Uplifting Blend**

Create a bright disposition, cheerful attitude, and boost happiness and positivity.







Fearful

FLORAL

MINT

# HERBS & GRASSES



#### PASSION® Renewing Blend

Rekindle excitement and inspire the willingness to take risks and make new discoveries.



#### FORGIVE®

#### Renewing Blend

Release anger and guilt; move forward feeling relieved and renewed.

# Use citrus oils daily in your water WHY CLEANSE? for gentle, natural cleansing. · Enhance mood • Enhance metabolism · Support healthy weight Improve digestive function · Improve elimination and natural detox processes of body Support nervous system Increase energy

# Reduce Toxic Load

Nature experiences cycles of releasing and renewing. Our bodies also benefit from seasons of cleansing and focused detox for renewal. Support the body's natural pathways of detoxification by using natural cleaning and self-care product, along with targeted use of doTERRA® CPTG® essential oils.

#### **EXPERIENCE doTERRA'S 30 DAY CLEANSE**

### DAYS 1-30 -----



#### **ESSENTIAL NUTRITION**

dōTERRA Lifelong Vitality Pack® 2 of each capsule with am and pm meals



#### SUPPORT HEALTHY **DIGESTION & METABOLISM\***

**DigestZen TerraZyme**<sup>®</sup> 1–3 capsules with meals daily



#### **CLEANSE**

**Lemon** 1–3 drops in water 3–5 times daily

#### DAYS 1-10 ---



#### **SUPPORT FILTERING ORGANS\***

Zendocrine® Softgels 1 softgel 2-3 times daily



#### Zendocrine® Detoxification Complex

1 capsule 2-3 times daily

#### --- DAYS 10-20 ---CLEANSE INTESTINAL TRACT\*

GX Assist® 1–3 softgels a day with meals

#### --- DAYS 21-30 ---

SUPPORT HEALTHY DIGESTIVE FUNCTION & IMMUNITY\* **PB Assist®+** 1—3 capsules

a day with meals





# Targeted Support

Identify specific body systems and/or organs needing support.\*

#### **ENDOCRINE**



Direct body through hormone secretion, hypothalmus, thalmus, pineal, pituitary, parathyroid, thyroid, pancreas, adrenals

- · dōTERRA On Guard®
- · Lemongrass · Slim & Sassy®
- · Frankincense · Rosemary

#### LIMBIC



Production of emotion, hypothalmus, thalamus, etc.

- · dōTERRA Balance®
- · dōTERRA Serenity®
- · Peppermint · Frankincense
- Lavender

#### **RESPIRATORY**



Sinuses, lungs, trachea, ears

- · dōTERRA Breathe®
- · Peppermint · Eucalyptus
- · Cardamom · Lemon
- · dōTERRA On Guard®

#### IMMUNE



Protection of normal body function; thymus, spleen, lymphatic system, glands, ducts, tonsils

- · dōTÉRRA Lifelong Vitality Pack®
- · dōTERRA On Guard®
- · Lemon · Melaleuca · Thyme

#### **URINARY**



Produce and store urine; eliminate toxins and waste through kidneys, bladder

- · Zendocrine® . Geranium
- · Zendocrine® Softgels
- · Juniper Berry · Lemon

#### **MUSCULAR & SKELETAL**



Supports organs and body movement; bones, cartilage, muscles, ligaments, tendons

- · AromaTouch® · Deep Blue®
- · Lemongrass · Deep Blue® Rub
- Wintergreen

#### SKIN & HAIR

Protects body; sensation and elimination through the largest organ—skin

- Immortelle
- Sandalwood
- · Veráge® Skin Care
- dōTERRA Salon Essentials® Hair Care



#### **NERVOUS**

Collect, transfer, and process information, communication; brain, spinal column, nerves

- Frankincense DDR Prime®
- · xEO Mega®
- Basil
- Bergamot



#### **CIRCULATORY**

Moves nutrients, gases, & waste to and from cells; heart, blood, arteries, veins, valves

- · AromaTouch® · Ylang Ylang
- · Alpha CRS+® · Peppermint
- · xEO Mega ®



#### **DIGESTIVE**

Breakdown and absorption of food; mouth, teeth, stomach, pancreas, liver, gallbladder, intestines, colon, appendix



· Ginger · Peppermint



#### **REPRODUCTIVE**

Ovaries, uterus, breasts, testes, prostate

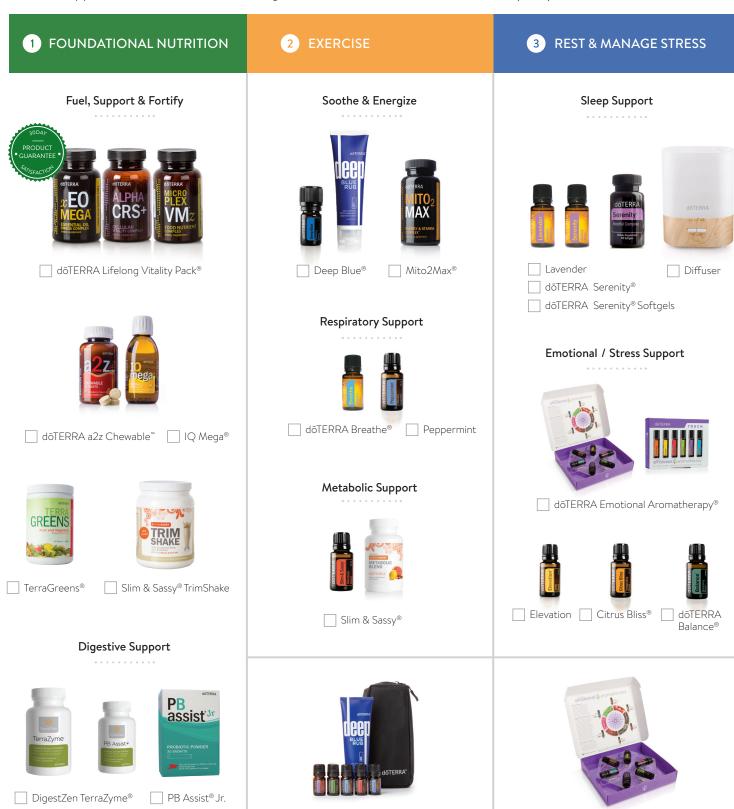
- · Clary Calm<sup>®</sup> · Rosemary
- Melaleuca
   Spikenard
- Phytoestrogen
   Essential Complex



\*Each product may help with one or more functions of the body system or organ it is listed under. See product information pages at doterra.com.

# Customize Your Wellness Plan

Ensure you are living empowered by focusing on each level. Refer back to your ratings in each area on pg. 3. Select desired support from each of the following levels of the doTERRA Wellness Lifestyle Pyramid.



Athlete's Kit

**Emotional Aromatherapy Kit** 

PB Assist® +



#### 4 REDUCE YOUR TOXIC LOAD

#### 5 INFORMED SELF-CARE

#### Cleanse Support







\_\_\_ Tangerine

#### Natural Cleaning Support







dōTERRA On Guard® Čleaner Concentrate dōTERRA On Guard® Laundry Detergent

dōTERRA On Guard® Foaming Hand Soap

#### Natural Self-Care









 $\mathsf{d\bar{o}TERRA}$ On Guard® Toothpaste



Shampoo & Conditioner

#### Protect & Restore







Frankincense







ClaryCalm® Melaleuca









PastTense® InTune® Correct-X®



TerraShield®



DDR Prime®

#### Targeted Support

Note any needed natural solutions from pg. 13

- 1.
- 2.
- 3.





Cleanse & Restore Kit



☐ dōTERRA Touch® Kit

TOTAL PV \_

# Wellness Consult

TOTAL PV .

Essential oil reference book/app:

Top Health Priorities for you or your family	90-Day Goals	Natural Solutions you have or ne
l.		
2.	 	
3.	 	
reate your Daily Wellness Plan.	<u> </u>	
ske the solutions you identified above and org		
MORNING	AFTERNOON	EVENING
Daily Wellness Habits  □ dōTERRA Balance®	□ DigestZen TerraZyme® (\(\mathbb{O}\) □ dōTERRA Motivate®	☐ dōTERRA Lifelong Vitality Pack®  ☐ DigestZen TerraZyme®  ☐ PB Assist+®  ☐ DigestZen TerraZyme®  ☐ PB Assist+®  ☐ DigestZender  ☐ DigestZend
☐ Lemon	1 = Topical M = with Meal	☐ Lavender ①
/hat other wellness choices could sur	pport your goals? (e.g. increase water, sleep	o evercise dietany changes etc.)
That other weiliess endices could sup	C.g. mereuse water, sieep	, exercise, dictary chariges, etc.)
ive empowered with natural solution reate a 90-day wellness plan by adding the pr	<b>s.</b> roduct you need to your LRP orders (recomme	ended to run between the 5th—15th).
MONTH 1 LRP Date:	MONTH 2 LRP Date:	MONTH 3 LRP Date:

TOTAL PV

# Getting Started

#### SINGLE OILS

- Arborvitae Cleansing; immune & cellular health support; seasonal relief
  - Basil Mental alertness; inner ear health
- Bergamot Calming & energizing; uplifts mood; promotes self acceptance & self-worth
- Black Pepper Broad spectrum immune support; support tobacco cessation; digestive support
- **Cardamon** Digestive & respiratory support; soothe stomach & motion discomfort
- . Cedarwood Hair & scalp support; nervous & respiratory system support
- . Cilantro Heavy metal detox; cooking; lessen occasional head tension
- Cinnamon Maintain already healthy blood sugar levels; immune & cholesterol support
- Clary Sage Calming; healthy hormone balance; circulation support
- Clove Numbing; soothe teeth & gums, support oral health; antioxidant properties
- Coriander Digestive support
- \_Cypress Energizing; circulation and breathing support
- Eucalyptus Sinus, respiratory, and oxygen support
- Fennel Digestive support; circulation; skin
- Frankincense Healthy inflammatory response; mood support; cellular health; immune support
- **Geranium** Mood support; soothe muscles; hormone balance; occasional digestive upset; liver support
- Ginger Digestive health; relieve occasional motion sickness/nausea
- Grapefruit Manage appetite & cravings; stabilize weight; detox
- \_\_\_\_ Helichrysum Renewing & revitalizing; tissue support; improve skin; support liver
- Juniper Berry Digestive support; respiratory health; emotional support; immune support
- **Lavender** Soothing & calming; soothe occasional skin sensitivities; promote sleep
- Lemon Uplifting; Detoxification; support liver & kidneys; antioxidant
- Lemongrass Support thyroid & connective tissue; ease sore muscles; detoxification
- \_\_\_Lime Calming; respiratory support; soothe occasional throat irritation; improve focus
- . Marjoram Relieve occasional sore, tight, or tense \_ muscles; digestive & bowel upset
- Melaleuca Cleansing; skin support; healthy complexion
- Melissa Strengthening; emotional & cognitive health; calm nerves; support confidence; support immune

- Myrrh Immune support; soothe occasional throat irritation; gum & skin health; thyroid
- Oregano Cleansing; antioxidant; hormone support
- Patchouli Calming; support nerves, skin, & mood; detoxification; boost confidence
- Peppermint © Cooling; soothe head tension; support alertness, respiration, exercise, & digestion
- . R. Chamomile Promote calm & restful sleep; skin health; mood support; liver support
- Rosemary Immune support; reduce mental fatigue
- Sandalwood Support brain, skin, & mood
- Thyme Cellular health; antioxidant; brain &
- **Vetiver** Grounding & calming; promote focus and concentration; support sleep
- . Wild Orange Calming; cellular health; digestive support; uplift mood
- Wintergreen Soothe occasional soreness; healthy inflammatory response
- \_Ylang Ylang Support heart, adrenals, hormones, mood, & blood pressure

#### SIGNATURE OIL BLENDS

- AromaTouch® Relieve sore muscles from exercise or tension; increase circulation/oxygen
- doTERRA Balance® Grounding; reduce anxiousness/nervousness; improve attention
- doTERRA Breathe® Respiratory support; invigorating vapor
- Citrus Bliss® Invigorating; uplift mood; reduce
- ClaryCalm® The best oil for your worst week period.
- DDR Prime® S Protect cellular health & DNA; support thyroid
- Deep Blue® Relieve occasional soreness
- DigestZen® Support occasional digestive upset & nausea
- Elevation Reduce frustration; elevate mood; promote energy & joy
- Immortelle Promote skin health & rejuvenation; mood support
- \_InTune<sup>®</sup> Support focus, concentration, attention, mental clarity, & mood
- dōTERRA On Guard® B S Boost immune system; soothe occasional throat irritation
- PastTense® Relieve occasional head tension & discomfort; promote relaxation
- dōTERRA Serenity® 🕲 Reduce stress, anxiousness, stress/tension, & mental chatter; sleep support
- Slim & Sassy® S Target metabolism, appetite, blood sugar & cravings

- \_TerraShield® Outdoor protection; support healthy boundaries
- TriEase® S Seasonal & environmental relief; respiratory support; immune support
- **Zendocrine**<sup>®</sup> **S** Support urinary system; detoxification; antioxidant

#### WELLNESS

- Deep Blue® Polyphenol Complex blend to provide soothing, relief, and structural support
- Fractionated Coconut Oil Dilution aid and skin moisturizer
- dōTERRA Lifelong Vitality Pack® Comprehensive nutritional trio for optimal health, energy, & longevity
- Phytoestrogen Essential Complex Blend of plant extracts; support hormone balance
- Slim & Sassy® TrimShake Chocolate or vanilla whey meal replacement shake mix
- Zendocrine® Complex Herbal cleansing for liver, kidneys, colon, respiratory system, & skin

#### PERSONAL CARE

- Correct-X® Protect & hydrate skin, soothe & promote skin renewal after stress
- doTERRA Spa® Hand & Body Lotion Base lotion to add oils to
- HD Clear® Skin Care Facial Lotion & Foaming Face Wash
- doTERRA Salon Essentials® Protecting Shampoo & Smoothing Conditioner
- Veráge® Skin Care Collection All natural Cleanser, Toner Moisturizer, Hydrating Syrum

#### LIVING

- dōTERRA Breathe® Drops Respiratory support; clear & soothe airways
  - Deep Blue® Rub Soothing lotion
- dōTERRA On Guard® Toothpaste Natural whitening toothpaste
- dōTERRA On Guard® Protecting
  - Throat Drops Immune health \*
- doTERRA On Guard® Foaming Hand Wash Safe & effective Cleaner
- Lumo/Lotus/Petal Diffuser Diffusers for aromatic use
- Veggie Caps Empty gel capsules

Also available in:

Beadlet Softgel

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# Loyalty Rewards The Smartest Way to Buy

You can always order a standard wholesale order for 25 percent off retail pricing, but to get the best value, create an LRP (Loyalty Rewards Program) order for even greater savings and opportunities to receive free product.



## Buy 1 doTERRA Lifelong Vitality Pack® \$79.50 wholesale

#### + Choose up to 3 Additional Supplements at Reduced Prices



Microplex VMz® \$39.50 \$20/10PV



**xEO Mega**<sup>®</sup> \$39.50 \$20/10PV



Mito2Max<sup>®</sup> \$29.50 \$20/10PV



Deep Blue Polyphenol Complex® \$59.50 \$20/10PV



DigestZen TerraZyme® \$37.50 \$20/10PV



PB Assist® + \$34.50 \$20/10PV



Kids Kit (IQ Mega® & a2z) \$39.50 \$25/10PV

#### LOYALTY REWARDS PROGRAM FAQs

#### How do I create or change my LRP order?

• Log in to doterra.com. Click "Create New LRP Order" or edit items in an existing LRP order.

#### How do I cancel my Loyalty Rewards order?

· You can cancel your LRP order anytime via phone, online chat, or email to service@doterra.com. doTERRA Customer Service will assist you in redeeming any free product points you've accumulated. If you cancel your LRP order, you will start back at 10 percent rewards when you resume consistent LRP order purchasing.

#### What if I want to return product?

• If opened or used, dōTERRA refunds 90 percent of the purchase price and 100 percent full refund of anything unopened within 30 days of purchase.

#### Can I have more than one LRP order?

• Yes. f you have a need for more than your monthly order, simply change your LRP order and run it again whatever day(s) of the month you choose. Set up as many orders as you like. Remember to cancel any orders you do not wish to receive the following month.

#### When can I use my product points?

Redeem your product points within a year from when you earn them.

#### How do I get 100 percent of my shipping reimbursed?

• 50 percent of your shipping will be reimbursed in product points when placing any LRP order. The remaining 50 percent will be reimbursed in product points if the LRP order is processed online, without calling customer support.

#### How do I maximize doTERRA's specials?

 Place an LRP order of at least 125 PV (personal volume) between the 2nd and the 15th. This sets you up to receive the Product of the Month for free and take advantage of any promotions. Pay attention to the PV versus price, as many specials are PV-related, and start on the 1st of the month.

PRODUCT VALUE (PV) MUST EXCEED	50	100	125
Maintain LRP Rewards Points	1		
Earn 10—30% Points & Increase %	/	/	/
Qualify to Receive Income			/
Receive Free Product of the Month (orders placed between the 1st-15th)			/

## How do I get 30 percent back in FREE product credits?

- Your Loyalty Rewards percentage grows over time from the first month you order after enrolling.
- Your starting percentage depends on the kit you started with.
   Whatever percentage you start at, you will increase by
   5 percent every 3 months until you reach the maximum of
   30 percent LRP Rewards.

#### How do I redeem my Loyalty Rewards Points?

• In your virtual shopping cart select "Use Points" on the products you would like to redeem with your Loyalty Rewards Points. New points are added the 15th of the following month after each order placement.

		IN FREE P percentage gi		
	25% WH	OLESALE D	ISCOUNT	
PERCENT BAC 10% Months 1-3	15% Months 4-6	<b>20%</b> Months 7-9	<b>25%</b> Months 10-12	<b>30%</b> Months 13+
TOTAL SAVIN	IGS & CREDITS: 40%	45%	50%	55%



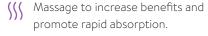
#### **ESSENTIAL TIPS**

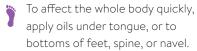
#### **Effectiveness**



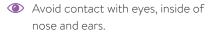
Use your reference guide to find solutions for concerns as they arise.

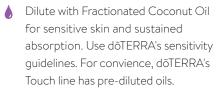






#### Safety







Read labels and follow recommendations.

#### **Best Practices**



Keep your oils at their best by avoiding exposure to extreme temperatures or direct sunlight.



Use glass containers with your oils as they can break down some plastics over time.



dōTERRA® oils are very potent. Use smaller amounts more frequently for best results.

Member #		
Password		
	Login at doterra.com	

# Learn More



### Empowered Life Series doterra.com/US/en/empowered-life-series

View this webinar series to continue learning all the ways you can use dōTERRA products.



### Opt into the dōTERRA Daily Drop®

Lifestlye email series at doTERRA.com in the Living section, or download the app.



Learn more and get great ideas:

· doterrablog.com/doterra-living



Get an oil reference guide or mobile app

Your Key Support  Phone	<ul> <li>Email: service@doterra.com</li> </ul>
Email	• Australia: +61 (02) 8006-4854 • UK: +44 (0)1480 433444
Other Support	Team Call/Website/Facebook Group(s)
Phone	
Email	

#### **EVERY BOTTLE MAKES A DIFFERENCE**

Consistently using doTERRA products can change your life as well as the lives of the growers and their families all over the world. Every drop of oil represents hands that have nurtured the earth for all of our benefit.

#### SHARE WITH THOSE YOU LOVE



CHANGE OTHERS' LIVES

Host a dōTERRA class
with your friends and family!

#### **BUILD AN INCOME & MAKE AN IMPACT**



CHANGE YOUR FUTURE
Launch your dōTERRA business by sharing
& empowering with natural solutions &
teaching others to do the same.

