



Name: Fidel Steve Hisan Mbay Makang

### Outcomes

However you came to this questionnaire; know what you are expecting most out of working with us or filling this out. What do you want? Are you focused on wanting to change, grow, or improve in your business? Is it pain that you want to stop or lack of success that you want to overcome? (and realize that sometimes “pain” is a compromise or settling for less than you are capable of or deserve. Or, is it a vision that you want to implement? You are a Rock Star and you want more!

Answer:

I want success for myself in business to teach others how to achieve it too. I know I have the potential to achieve entrepreneurship success, I now need to take control of myself or in other words purify the great potential that I represent to make it a reality. So yes, I want to change, grow and improve my business. I am seeing pains around me, and I want to stop this by first learning myself how to achieve wealth, achieve it & take care of the most vulnerable by changing their reality.

### Beliefs

This section is designed to discover your beliefs – what you believe about your life to be true. What is a belief? That which you know with virtually 100% certainty is true. What beliefs drive your life and your life choices? Beliefs are both global (I believe this about the world, about all/ most of the people in the world, all/most of the things and issues in the world) or personal. (I believe this about me. Who I am, why I am, what I am, how I am, etc.) In addition, beliefs can be empowering, i.e., they provide us strength, comfort, or make us feel good, or they can be disempowering or limiting, i.e., they challenge us, hold us back, hurt us in some way, and make us feel worse. Also, you may hold different beliefs in your business vs. your personal life. You will see the section dedicated to beliefs around your business are last. At a minimum, you will list to the best of your ability your top 5 in each category. You may include more, but at a minimum, ensure you complete your top 5. Examples of this:

Global Empowering: “People are basically good. Life balances itself out. The world can be a great place. When someone works really hard, they are often rewarded.”

Global Disempowering: “People are always out to cheat others. Life is not fair. Sometimes good people just have bad luck.”

Personal Empowering: “I can do anything that I put my mind to. There is always a way to solve a problem and there is always another way to solve a problem. I am full of possibilities.”



Personal Disempowering: I eventually drive away people that love me. Everything that I try to succeed at I manage to not succeed. I can't get ahead."

Business Empowering: "My business is unstoppable. I can make unlimited income with my business. I can do better than any of my competitors."

Business Disempowering: "I am limited in what I can do with my business. I find it hard to create passive income in my business. I have failed with my other businesses before, and am worried that I will fail again."

Write them down and look at them! Own them, are they truly what makes you tick?

As a minimum of five, your top five Global Empowering beliefs in priority order:

1. Everything is possible and Everyone can achieve wealth
2. Knowledge, planning and discipline always lead to success
3. There are other people sharing the same dream and with whom I can partner
4. Creativity is out there for those opened to solutions
5. There is nothing too difficult to master, it just takes organizing skills

As a minimum of five, your top five Personal Empowering beliefs in priority order:

1. I believe in responsibility and accountability it puts objective behind any single action
2. To change the reality of someone, I first need to open his vision of possibilities
3. I can see beauty and a whole set of opportunity in each community
4. I need a coach to direct my emotions towards success
5. I need a coach to understand and set plans for success

As a minimum of five, your top five Global Disempowering beliefs in priority order:

1. My government will never accept this or allow this to happen
2. People are too greedy in my country, it won't work
3. There are too many problems
4. Controlling its emotions and stay focus is difficult
5. No one understands those not aligned with the system



As a minimum of five, your top five Personal Disempowering beliefs in priority order:

1. You can't teach or give back wealth if you are not wealthy yourself
2. I don't know how to do this
3. I don't have time
4. I can't do everything alone
5. I don't have money

Last, to maximize our ability to help you, and to achieve the maximum results that you requested in your "Outcomes" section, let's dig deep and get the "top 5 & 5" for your business beliefs, too. What drives that? Where does your power come from? Where do your fears and obstacles originate? Last time, knock it out of the park!

As a minimum of five, your top five Business Empowering beliefs in priority order:

1. Being wealthy is not a hazardous process, it is a system and more important, a responsibility
2. Only well-run businesses can provide sustainable solutions to identified problems
3. An environment with a good financial education helps people to focus on their life's mission & to deliver their message for human well-being.
4. Going through a business system helps you to get your money back and deliver a desired products
5. Learning how to run a team helps understanding how to change people's reality, context and environment.

As a minimum of five, your top five Business Disempowering beliefs in priority order:

1. Bad leadership starts with team management
2. Not Knowing the mission or the vision of a business do not help following what they can offer
3. Working primarily for money is a destructive activity
4. Business environment issues are too massive to succeed in business in my environment
5. Business without a system is slavery or dictatorship



### **Top five one year goals**

List your top five one year goals that you would most like to accomplish in the next twelve months.

1. Learn how to stick to plan by September 2016 end
2. Finalize my MBA in the next 2 months
3. Practice Amazon Richdad course (ongoing)
4. Finalize Richdad coaching (ongoing)
5. Learn how to use other's people money and gain passive incomes

Be sure you have these written in a S.M.A.R.T. format. If you have any questions on this standard tool, click here: [www.theinevitableyou.com/goals-and-outcomes](http://www.theinevitableyou.com/goals-and-outcomes)

### **Your Top Challenges and Most Difficult Things in Your Business**

What have been the top 3 -5 challenges/ worst moments/ most difficult things that you are experiencing now or have ever happened to you in your business career? Was it good or bad that it happened? (and please be realistic – you probably know that it is better to say, “oh it is a good thing, blah, blah, blah.... But for many people, it was not a good thing... they don't feel good about it. Be honest. Be deep. Why was this a good or bad thing?) What did you learn from it? That life sucks, or failures hurt? Did you learn that you are strong, resilient? What is your real truth about these events?

1. Time commitment (accepting un prioritized things and don't find time for desired actions)
2. Sticking to a plan
3. Business Team control activities
4. Keeping Emotional control
5. Relationship maintenance commitment

### **Your Biography**

Please take 1-2 pages and highlight your business career/ model / life: the highs, the lows, the in-betweens.... Start with 2-3 paragraphs about who you are and what your background is, and then focus on your experiences in business. Balance the good with the bad, the half-full with the half empty. Even if you think that you have done a ton of work, and certain facts and experiences no longer influence you,



please list the major events and data points that were pivotal throughout your business life. I can't emphasize the importance of this section.

Answer:

My first name is Steve and I am the second child of a family of 3. I was growth by my father after losing my mother at one year old. And the least I can say that, my education was rude. I am currently 35 and like an athlete I believe time has come to enter in the real life and solve problems I was born for.

Professionally, I am a mechanical engineer (Msc) with almost 15 years of experience in various projects. Although being a Country Manager for a mining exploration company in Central Africa, my experience is from the field and infrastructural projects from where I fell in love with organizational management or how to design successful business environment and how to push people to get the best out of them.

I took the opportunity of the crisis in the mining industry two years ago, to start to work as a consultant rather than employee. In my country in central Africa, it make more sense as far as taxes are concerned. I also decided couple of years ago to start to learn from people who did what I wanted to do and it is from there that I discovered Richdad company environment. The ongoing training program with Brad and the coaching program with a Richdad coach is basically exactly what I needed.

This helped me to put words on what my real business issues are towards my goals. I can summarily say that time management is my issue but to be more specific I would say commitment management and emotional control as I can clearly observe how difficult it is for me to stay focus, committed or to stick to a plan when I get hit by emergencies or any other situation that shakes my emotions. As a consequence this is very bad for team management as I can easily divert from a control process enforcement or system management. Is this coming from my mechanical engineering background where you set a machine and you let it doing the routine work? I don't know but I am decided to find out how I can either take the control of myself or discovering the opportunity behind who I am presently.

My favorite values are, responsibility, integrity and transparency as I believe that we are all unique and it takes a lot of discipline to realize what we want to achieve in our lives. Hence the tension between my behavior and my desires

You can have more information about me on my personal marketing website: [www.hisanmbay.com](http://www.hisanmbay.com) created when my beliefs were around being the best employee all my life. Now it is rather being the best business manager and Investor.



### Calibration Questions:

These four questions are for calibrating your beliefs around your power and contain very important concepts that we will explore for enhancing your ability to create reality and results in your business. Know this, believing something at a 10 (meaning there are no exceptions, you believe 100%) is far different than believing it at a 7, 8, or even a 9. So be honest with yourself in the numbers you assign here, as your answer will have implications to the rest of the information you have provided in this document.

On a scale of 1 – 10, (1 = not at all, 10 = 100%) please rate the following four questions. Please add any verbiage you like after those four questions

- ▶ How magical, powerful, and extraordinary you are:   7
- ▶ **ALL** results begin with a thought:   10
- ▶ Emotions catalyze the power of the thought:   10
- ▶ The Law of Attraction:   10   (as defined in the movie The Secret, Esther Hicks books, or any number of sources. In essence, the Law is: *“What you think and what you focus on is what you get.”*)

#### Any further verbiage:

Once I know how to take control of my emotions, I think the first question will also be a 10

### BONUS CONTENT:

(are you here to become a Rock Star, an extraordinary success? This bonus content applies to you! Now, for some of you... I understand. You are strapped for time, this feels too complicated and hard, you are not sure if it's worth it or not to have this level of success. So there is no judgement to take a pass on it. You know it's here. Perhaps you can come back to it another time.)



If you have enjoyed doing this, let's take it to a whole other layer of success. I wish to dig into the your "Power Questions." (you may have heard before, the success in life relates to the success generated by your questions!) So let's dig deeper into you!

## The "First" Question (of the Power Questions)

We are very much like a computer in many respects. Just like a computer program, we constantly ask ourselves a first question: "What do I do with this data, with this moment? What should I focus on? What do I think now? What meaning do I assign this moment?" You will notice that you ask this question or constellation of questions across many contexts. In many cases, this question is not really resourceful or as empowering as we need it to be. Examples of this are: "Why am I not good enough? What is wrong with me? Why does this always happen to me?" The following questions are designed to help you find *your* "First" Question and begin to think about how to rework it.

This is an enormously powerful section! They can stay as is, or more often, I will drive it based on outcomes. For instance, "what is your first question as it relates to (fill-in-the-blank : your sales, cold calling, strategic planning, critical communications, etc.)

I might ask even two or three forms of this.

Then parts 2-4 get customized or deleted as well.

Ask yourself the following questions in order to discover and transform the "First" Question(s) that currently drive the focus of your life.

1. What question do I ask most constantly? This question will appear virtually every time. Sometimes it is so obvious that you need not ask it, but still, just like a computer, you will run it every time. What is it?

**Answer: Can I be successful on this ?**

2. Ponder this question. Where did it come from? Whose program is it really? Were there specific circumstances that brought it into your life and made it even stronger (regardless whether it is less empowering or more)? How did this question come about? (Search for and find its origin – who's "First" Question is it really?)



Answer: Childhood. My father used to say “ I was fearing my father so it is normal for me to be afraid of me” Thus I had to do some tremendous effort to stay confident od front of people, it is slowly changing with my professional activities, but this is the base.

3. This is very important: What do you create when you ask this question? What energy do you generate? Life is about the Law of Attraction. What do you attract into your life? What happens, or more importantly, do you know what can not happen, when you ask this question? (Answer both parts.)

Answer: Fear

4. What is the positive intention behind this question? For instance, if your question was negative, or implying your glass is half-empty, it might be a protective mechanism from your parents so that you wouldn't be hurt. This can be a bit complicated, but dig – what benefits do you get from constantly asking this question repetitively?

Answer: The need of a plan

5. Now it is time to redesign a new, more powerful question! What "First" Question, if asked, would give you more of what you want, and at the same time, preserve the initial positive intention of your Old You "First" Question? (For example, if you asked, “What is wrong with me?” you could shift to “What is right with me and how will I use that right now to create what I want?” Or, “Why do I always seem to get screwed?” can become “How can I achieve my success right now?” Or, “Why don't they like me?” can become “How do I present the best of me right now in this situation?” Remember, their opinion of you is none of your business, so asking about them has no value – power is about how you show up! What question would set you free from other's opinion of you? Another powerful examples might be, “What more is their to love and not judge about me right now?” Or, “What lesson am I suppose to be learning?”)

Answer: What Can I do to be successful on this ?



**EUREKA, I finished the questionnaire after 10 busy days !!!!!!!**

**The message of *The Inevitable You*® System:**

- ▶ Challenge your view of reality
- ▶ Evolve your vision of You
- ▶ Transform your Life!