



Drama Free Relationship Blueprint

One of the most powerful actions you can take to increase profits, productivity and really just make every aspect of business easier is to master the art of relationships.

Nothing impacts your time, space, energy and success as much as relationships and a charismatic leader leads with their heart and connection in every relationship.

My unique discovery is that Ancient Wisdom principles, tools and techniques are actually a system that you can begin using today to develop the qualities of an extraordinary leader.

The principles, tools and techniques I'm referring to are a part of the Ancient Wisdom that has been handed down from generation to generation about how to have the most productive, rewarding and joyful experience as a human being.



The ancient wisdom teachings are clear on the following about relationships:

- All relationships are about personal growth.
- Grace and ease lies with your ability to achieve mutually beneficial outcomes in every relationship.



My clients who use the blueprint on the following pages have found that relationships can be magically productive.

As a leader you can make this happen for you if you approach all relationships with a personal growth mindset and with the intention to always seek mutually beneficial outcomes.



What are mutually beneficial outcomes?

Mutually beneficial outcomes are achieved when the relationship is in balance, with boundaries and both people have an attitude of reciprocity.

As a leader you have to have the mindset that all of your work relationships are about personal growth and keep in mind and act upon what I call the 3 needs of relationships.

The 3 needs of relationships:

- Each person needs to feel that they're growing as human beings.
- Each person needs to feel that what they do and who they are matters.
- Each person needs to feel that their a part of something that's important



Below I've listed an example of a business and personal relationship to illustrate mutually beneficial outcomes and the 3 needs of any relationship.

Work Relationship Example:

One of your new managers is having trouble communicating important policies to your team, and he doesn't understand why the team will not follow his instruction. The mutually beneficial outcome of getting the new policies implemented will be dependent on all the relationships involved.

If your manager and his team are getting the 3 needs met by you, and his team is getting these needs met by him, then the mutually beneficial outcome of implementing the new policies will happen as gracefully as possible.

Obviously, you're not responsible for how your people think and feel about anything. However, a great leader creates camaraderie and a movement to maintain motivational momentum and meeting those 3 basic needs is a key to doing so.



Personal Relationship Example:

A common problem among high achievers are problems in their relationships with their significant others.

Let's say in your case your spouse has become resentful about your relationship with work. They add to your stress level by complaining about how much you work, bringing work home with you, and that you're not available enough.

Maybe you feel misunderstood because work is important to you and a major reason why you work so hard is to make life better for them and your family.



Below I've listed some questions myself and the clients I've coached ask ourselves when challenges start to crop up in relationships.



Relationship Examination Questions:

The 3 Needs:

- Have I been letting this person know that their personal growth is important to me with my words and actions?
- Have I been letting this person know with my words and actions that I value them and that their contributions matter and mean something to me?
- Do I use what will work for this particular person so they will know their a part of something that's important and bigger than each of us individually? i.e. Passion, Charisma, Excitement, Sharing Vision etc.

Relationships and connection are a fundamental need of human beings. As a leader if you apply these principles then, in most cases, people will go out of their way to make your life easier. On the next page I'll give you the questions to ask about mutually beneficial outcomes.



Mutually Beneficial Outcome Questions:

- [Personal Relationship] Is there an even amount of give and take in this relationship?
- [Work Relationship] Is there a spirit of co-operation and reciprocity in this relationship?
- What can be done to make this relationship mutually beneficial?
- [Personal Relationships] Am I spending enough time with the important people in my life?
- As a leader what else can I do to ensure a successful relationship with my team?

It is clear. Creating mutually beneficial, cooperative, and meaningful relationships with your employees and family is not only smart business, but is the wise approach to getting the results you are looking for and deeply desire.

Remember, people are social beings take the time to connect and lead them with heart!



Myself and my clients have found that today's entrepreneur can improve almost every aspect of their business by using the principles, tools and techniques of Ancient Wisdom.

Whether you're in a position where you already lead people, or you have plans to expand your existing business, having the skills of a great leader are a necessity to help help you achieve your goals in business today.

In the near future we will be releasing our Free training on Wisdom Leadership from our Wisdom Leadership Academy.

In the meantime if YOU Would like to lead with a commanding presence, where you use influence rather than authority?

Apply for a Wisdom Leadership Session (\$197 value, at no cost as my gift to you.)

In this session you'll discover:

- How ancient wisdom can guide you in the rapidly changing world of business today.
- Two hidden reasons why you're not getting what you want.
- Valuable tools for transforming your business and life.