



FOR IMMEDIATE RELEASE

Ericka Smith
262.701.4926
ESmith@WaterstoneMortgage.com

Waterstone Mortgage Opens New Branch in Ellicott City, Md.
New branch to serve homebuyers in the greater Baltimore area

Ellicott City, Md. (September 17, 2019) – National mortgage lender Waterstone Mortgage Corporation is pleased to announce the opening of a new office at 9025 Chevrolet Drive, in Ellicott City. Led by Branch Manager Andrew Wagner, the office offers a wide selection of mortgage loan solutions for homebuyers.

Wagner has been with Waterstone Mortgage since 2017, previously working as a loan originator at the company's former Timonium, Maryland branch. As a Baltimore native who has lived in the area his entire life, Wagner has extensive knowledge of the greater Baltimore real estate market.

"The Baltimore metropolitan region has seen strong growth in housing over the past 24 months. This, coupled with the fact that the area has some of the top school districts in the nation, makes Baltimore a great place to live and work," said Wagner.

As a branch manager, Wagner looks forward to growing Waterstone Mortgage's presence in Baltimore, as well as serving his clients and business partners most effectively.

"At Waterstone Mortgage, our ability to close loans on time and our wide-ranging product offerings are really our competitive advantages," Wagner says. "Keeping all parties updated throughout the loan process via our CRM technology allows us to create a smooth and seamless transaction for our homebuyers and their Realtors."

"We are excited to see Andrew take on this new role as the leader of our Ellicott City branch," said Waterstone Mortgage SVP – National Sales Chris Fleming. "During his time at Waterstone Mortgage, Andrew has consistently demonstrated the leadership skills and exceptional work ethic that are essential for the branch manager role. He also puts his clients first, ensuring that they have the resources they need to make an informed decision on their home loan."

Wagner has more than five years of experience in the financial services industry and began his career in mortgage lending with Waterstone Mortgage. He holds a B.B.A. of Business Administration and Finance from Loyola University Maryland.

Waterstone Mortgage offers a variety of conventional, government, specialty, and portfolio loan options, including the Single Loan Close Construction program, medical professional programs, jumbo loan options, and the no-down-payment Wealth Building Loan. Local programs, such as down payment grants for first-time homebuyers, are also available.

To contact Wagner in the Ellicott City office, call 443.717.2070. For more information or to apply for a mortgage online, visit www.WaterstoneMortgage.com.

About Waterstone Mortgage Corporation:

Waterstone Mortgage Corporation is an innovative, strong, and secure mortgage lending company that has maintained a reputation for exceptional service and competitive mortgage financing. Founded in 2000, the company has the ability to lend in 48 states.

In 2018, Waterstone Mortgage surpassed \$2.6 billion in annual loan origination volume. The company has been named to the Milwaukee Journal Sentinel's "Top Workplaces" list; the Milwaukee Business Journal's "Best Places to Work" list; National Mortgage Professional Magazine's "Top 100 Mortgage Employers;" Mortgage Executive Magazine's "Top 100 Mortgage Companies in America;" MReport's "Top 25 Companies to Work For;" and Scotsman Guide's "Top Mortgage Lenders." Waterstone Mortgage was ranked as the #2 company in Mortgage Executive Magazine's "Top 50 Mortgage Companies to Work For" in 2018 and is a three-time Ellie Mae Hall of Fame Award winner.

Headquartered in Pewaukee, Wisconsin, Waterstone Mortgage is a wholly-owned subsidiary of WaterStone Bank SSB, which, in turn, is a wholly-owned subsidiary of Waterstone Financial, Inc. (NASDAQ: WSBF). To learn more about Waterstone Mortgage, visit www.WaterstoneMortgage.com.

###