Washington State Snap-Ed Curriculum Fidelity for Continuous Improvement				
Lesson Assessment Tool for —CATCH 8 th Grade -	Le <i>sso</i>	n 2 –	We Won't Get Fooled Again	
☐ Educator Self-Assessment ☐ Supervisor Ass	sessm	ent	☐ Fidelity Team Assessment	
Educator(s) Name (s):			Sub-Contractor:	
Region: County:			Date of Lesson:	
Start Time: End Time:				
Program Setting (classroom/grade, food bank, cli	nic et	c.):		
curriculum, will help us strengthen our program. presented it using yes or no in the space provided	Pleas d. If n Pleas	se con o, det e com	n of how the lesson was taught, in relation to the written sider each part of the lesson below and indicate if you ails about why and how you adapted the lesson are plete the assessment tool by the end of the next working If adaptations were made or activity was not done, please describe what was changed and why. Please be as specific	
	Yes or No		as possible.	
Part A: Discussion	Yes	No	Comments and/or Changes	
 drink and briefly describe a TV ad for it 2. State from the lesson or paraphrase the following: If you believe everything shown in soft drink ads, what would you think about how soft drinks affect people's lives? Since ads are created to influence your buying behavior – and not to tell the truth – can you believe any advertising you see? What's the truth that companies and their advertisers aren't telling you? You're going to find out about tricks used by 				
advertisers to get you to spend your money on soft drinks. You'll also learn some cold, hard facts about soft drinks – facts that never appear in adds. Then you're going to work in groups to apply some "truth in advertising" to soft drink ads. You'll do this by using the facts you learned to create your own 15 second TV ads 3. Either project the <i>Tricks of the Trade</i> transparency or write the information on a board or flipchart • Go over the following details about each add technique or ask students to describe				

details as needed

each technique and provide the following

			If adaptations were made or activity was not done, please describe what was changed and why. <i>Please be as specific as possible.</i>
For each technique as students to name an			
ad (preferable a soft drink ad) that uses it			
 Celebrity Testimonial 			
Bandwagon Appeal			
 Association Principle 			
o Emotional Appeal			
o Humor			
o Repetition			
Time Goal: 10 minutes			
Small-Group Discussion/Planning TV	Yes	No	Comments and/or Changes
Ads			
Give each student a hard Facts About Soft			
Drinks handout			
Divide students into groups and designate a recorder for each one			
Tell groups to read and discuss the facts			
about soft drinks and then start the initial			
planning of an approximately 15 second TV			
ad for a soft drink			
• Instruct recorders to take notes on their			
groups planning			
You may also want to designate a leader for			
each group, who will lead the planning and			
encourage students to stay on task			
2. State from the lesson or paraphrase the			
following assignment:			
During your planning, keep in mind that soft			
drink ads trick viewers by not mentioning			
any of the facts you read on your handout –			
and that the ads do this in a creative way.			
Try to b equally creative with your ads.			
Make your ad as appealing as possible so			
viewers will pay attention			
• In your ad, you <i>must</i> mention at least two			
facts from the handout. You can use one or			
more of the ad techniques if you'd like			
• In the time remaining today and in the next			
lesson you'll start planning the ad. You'll			
decide what your message will be and how			
you'll present that message. In another			
lesson, you'll write the script for the ad and			
describe the images and music for it. In a			
third lesson, you'll present your ad to the			
entire class and be critiqued.			
A rubric for this activity is optional and san be found in the lessen plan			
can be found in the lesson plan			
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	Completed as Written Yes or No		If adaptations were made or activity was not done, please describe what was changed and why. <i>Please be as specific</i>
			as possible.
3. Monitor students' work. Make sure that each			
group is planning to use at least two facts from			
the handout in their TV ad			
4. Tell students to bring their Hard Facts About			
Soft Drinks handout to the next lesson segment			
Take up group recorders planning notes for			
safe keeping until the next lesson.			
Time Goal: 10 minutes			
Part B: Creating TV Ads	Yes	No	Comments and/or Changes
1. Tell Students to take out their <i>Hard Facts</i>			
About Soft Drinks handout			
Ask a few students which fact about soft			
drinks was most surprising to them and why			
2. Tell students to finish planning their approx			
15-second TV ad and then write it			
Remind them that their ad should bring			
some truth to soft drink advertising			
3. Divide students into the same groups they			
were in during the last lesson segment and			
return the groups planning notes to recorder			
 Review the assignment by stating or paraphrasing the following: 			
 In your ad, you must mention at least two facts from your handout 			
You need to make your ad as appealing as			
possible so viewers will pay attention			
You can use one or more of the ad			
techniques if you like			
After finishing planning your ad, start			
writing the script and describing the images			
and music for it			
4. If one group finishes before the others, direct			
students to quietly start planning and practicing			
their presentation to the class			
5. Take up group recorders planning notes for			
safe keeping until the next lesson			
Time Goal: 20 minutes			
Extension Activity (Optional)	Yes	No	Comments and/or Changes
Instruct students to use the Hard Facts About			
Soft Drinks handout to write "Did you Know"			
blurbs to be printed in the school newspaper or			
posted in the cafeteria or halls			
Tell students to analyze a few magazine ads for			
soft drinks. Ask them to report on topics such as			
the following: main ad technique used,			
intended audience, use of images and text, use			
of color, use of people and their expressions			
and the state of t	<u>i</u>	l	

	as Written		If adaptations were made or activity was not done, please describe what was changed and why. <i>Please be as specific as possible.</i>
Ask students to do online research on the ingredients in a few soft drinks. Instruct them to first go to the company websites to find out the ingredients. They should then do searches on the ingredients to discover what nutrition and health experts have said about them			
Materials and Supplies	Yes	No	Comments and/or Changes
Used Materials and supplies			
-Visual Aids			
-Posters			
-Teaching Supplies			

challenges of the lessons you teach.
1. What went well?
2. What challenges did you have?
3. What timing issues did you face?
4. Other (Please add any other remarks or feedback you have)
Please contact Maggie Grate at <u>maggie.grate@WSU.edu</u> or at 253-445-4529 if you have any questions about the completion of this form.

Please respond to the following questions. It's important we know the successes and