

Toro

1. Can we offer a different discount within a category (by line item) or does it have to be the same discount for all items in the category?
  - A. Yes you may, especially since this may result in better discounts overall for the Commonwealth.
2. On page 5 of the RFQ, section H, items 3 and 4 contradict each other. For example; when we offer the new Tier 4 products in 2013 we will add them at the same discount off MSRP but the price will not be the same as the items they are replacing.
  - A. We have made an allowance for Tier 4 increases in Section XIII, Special Terms and Conditions, Item J, which we anticipate will be an a substantial increase on equipment that falls within Tier 4 mandates.  
Line item 3 states that the 'replacement equipment must be offered at the same discount'.  
Item 4 states that the replacement price shall not be higher than the item that it is replacing.  
Can we have item 4 deleted?
    - A. This line will be deleted in its entirety.
3. Will state agencies be mandated to use one of these contracts to purchase turf equipment?  
Does that go for state colleges and universities as well?
  - A. Yes, all state agencies and state colleges and universities that falls under APSPM Manual's Policies and Procedures. However, most agencies in the Commonwealth will use Contracts that have been solicited and awarded.