

Exhibit B

Standard Office Supplies Track			
Category	Description	Vendor Discount	Wholesale Discount
1	Adhesives, Glues, Glue sticks, Adhesive Removers	42%	32%
2	Dictionaries, Thesauruses, Diaries, Tickets, Reference Sets, etc.	48%	39%
3	Archive Boxes, Cardboard Boxes, Storage Containers	60%	52%
4	Award Frames, Displays, Plaques, Certificates	35%	23%
5	Badges, Badge Holders, Lanyards	42%	32%
6	Batteries, Chargers, UPS Power Supplies, Surge Protectors, Extension Cords	37%	26%
7	Binder Clips, Paper Clips, Panel Clips, Pushpins, Thumbtacks, Safety Pins, Rubber Bands, Scissors, Shears, Cutters, Trimmers, Hole Punches	39%	37%
8	Binders, Combs, Rings, Spines	49%	39%
9	Book Cases, Book Ends, Book Shelves	38%	26%
10	White Boards, Bulletin Boards, Cork Boards, Easels, Poster Boards, Display Rails	38%	30%
11	Appointment Books, Phone Message Books, Statement Books, Fax Message Books, While You Were Out Books, Forms, Calendars, Deskpads, Refills, Planners	41%	35%
12	Garbage Can Liners, Shredder bags	52%	44%
13	Carts, Handtrucks	29%	16%
14	CDs, DVDs, Cassette Tapes, Tape Cartridges, CD and DVD Cases, CD and DVD Storage, VHS Tapes, Computer Disks and Diskettes, CD Mailers, Ribbons, Computer Bags and Cases, Camera Film, Photo Paper, Camera Bags, Camera Cases	43%	41%
15	Chair Mats, Door Mats, Floor Mats, Anti-fatigue Mats	48%	46%
16	Clocks, Hooks, Lamps (including Desk Lamps and Light Bulbs)	39%	28%
17	Correction Fluid, Correction Tape, Correction Pens	52%	46%
18	Food Service Ware: Cups, Spoons, Forks, Plates, Bowls	37%	29%
19	Breakroom Cleaners: Dusters, Computer Air Dusters, Wipes, All Purpose Cleaners, Bathroom Cleaners, Disinfectants, Sanitizers, Hand Soaps, Glass Cleaners, Air Fresheners, Dust Pans, Stainless Steel Cleaners, Microfiber Cloths, Kitchen Cleaners, Furniture Cleaners and Other Cleaning Supplies	38%	38%
20	Chalk Erasers, Dry Erase Erasers, Chalk	53%	44%
21	Calculators, Digital Voice Recorders, Typewriters, Cameras, Fans, Heaters, Laminators, Shredders, Pencil Sharpeners, Air Cleaners	44%	34%
22	First Aid, Hand Lotions, Hand Sanitizers, Pain Relief,	38%	20%

Gloves, Safety Supplies			
23	Headsets, Headset Accessories, Headphones	48%	38%
24	Ink Pads, Refills, Calculator Ink, Stamps, Calculator Spools, Adding Machine Tape, Cash Register Tape, Wide Format Paper Rolls	51%	50%
25	Knives, Cutters, Blades, Scrapers	65%	43%
26	Labels, Label Makers, Label Holders	46%	38%
27	Mailing Tubes, Mailing Tubs, Packaging, Envelopes, Fingertips, Letter Openers, Moistener, Butcher Paper	61%	58%
28	Markers, Highlighters, Felt Pens	54%	45%
29	Mice, Keyboards, Wristrests, Keyboard Pads, Mousepads, Keyboard Trays, Speakers	43%	33%
30	Paper: Notebooks, Notepads, Pads of Paper, Sticky Notes, Easel Pads,	60%	53%
31	Office Organizers, Inboxes, Copyholders, Pen and Pencil Holders, Wastebaskets, Drawers, Desktop Shelves	53%	44%
32	Paper (including Copy Paper except for paper in category 49, Writing Paper, Stationery Paper, Color Paper, etc.)	68%	65%
33	Pencils, Pencil Erasers, Mechanical Pencils, Lead Refills, Pens, Pen Refills	57%	53%
34	Protractors, Rulers, Yardsticks, Compasses, Engineer Triangles, Measuring Tapes	50%	26%
35	Report Covers, Files, File Folders, Pocket Files, Portfolios, Jackets, Inserts, Folder Frames, Dividers, Wallet Files, File Guides, Index Cards, Business Cards, Card Holders, File Indexes, Tabs, Ledgers, Tab Reinforcements, Tags, Sheet Protectors, Letters, Numbers, Fasteners, Fastener Bases, Clipboards, Flag Tape	52%	43%
36	Signs, Sign Holders, Flyer Holders, Racks, Literature Displays, Name Plates	48%	38%
37	Staplers, Staples, Staple Removers	58%	51%
38	Storage Cabinets, Filing Cabinets, File Storage Systems, Rails	44%	37%
39	Tape, Tape Dispensers, Embossing Tape, Velcro Products	50%	41%
40	Breakroom Paper Products: Tissue, Paper Towels, Napkins	48%	39%
41	Toner Cartridges, LaserJet HP Brand only including High Yield	31%	23%
42	All Other HP Brand Toner and Ink Cartridges, Fusers, Kits, Drums	22%	11%
43	Toner and Ink Cartridges, Fusers, Kits, Drums, All Other OEM Brands	24%	14%
44	High Yield, Remanufactured and Bio-based Toner and Ink Cartridges	45%	60%
45	Transparency Film, Transparency Paper, Laminating Supplies, Laminating Pouches	48%	30%

46	USB Drives, Flash Memory, Zip Disks	28%	15%
New 47	"School Supplies": Art Paper, Art Supplies, Construction Paper, Crepe Paper, Paint, Game/Learning Tools, Crayons	58%	51%
48	Un-Categorized Spend	34%	34%

Green Office Supplies Track			
Category	Description	Vendor Discount	Wholesale Discount
1	Adhesives, Glues, Glue sticks, Adhesive Removers	37%	37%
2	Dictionaries, Thesauruses, Diaries, Tickets, Reference Sets, etc.	32%	32%
3	Archive Boxes, Cardboard Boxes, Storage Containers	34%	34%
4	Award Frames, Displays, Plaques, Certificates	22%	22%
5	Badges, Badge Holders, Lanyards	28%	28%
6	Batteries, Chargers, UPS Power Supplies, Surge Protectors, Extension Cords	14%	14%
7	Binder Clips, Paper Clips, Panel Clips, Pushpins, Thumbtacks, Safety Pins, Rubber Bands, Scissors, Shears, Cutters, Trimmers, Hole Punches	12%	12%
8	Binders, Combs, Rings, Spines	32%	32%
9	Book Cases, Book Ends, Book Shelves	47%	47%
10	White Boards, Bulletin Boards, Cork Boards, Easels, Poster Boards, Display Rails	23%	23%
11	Appointment Books, Phone Message Books, Statement Books, Fax Message Books, While You Were Out Books, Forms, Calendars, Deskpads, Refills, Planners	36%	36%
12	Garbage Can Liners, Shredder bags	47%	47%
13	Carts, Handtrucks	31%	31%
14	CDs, DVDs, Cassette Tapes, Tape Cartridges, CD and DVD Cases, CD and DVD Storage, VHS Tapes, Computer Disks and Diskettes, CD Mailers, Ribbons, Computer Bags and Cases, Camera Film, Photo Paper, Camera Bags, Camera Cases	25%	25%
15	Chair Mats, Door Mats, Floor Mats, Anti-fatigue Mats	28%	28%
16	Clocks, Hooks, Lamps (including Desk Lamps and Light Bulbs)	26%	26%
17	Correction Fluid, Correction Tape, Correction Pens	30%	30%
18	Food Service Ware: Cups, Spoons, Forks, Plates, Bowls	38%	38%
19	Breakroom Cleaners: Dusters, Computer Air Dusters, Wipes, All Purpose Cleaners, Bathroom Cleaners, Disinfectants, Sanitizers, Hand Soaps, Glass Cleaners, Air Fresheners, Dust Pans, Stainless Steel Cleaners, Microfiber Cloths, Kitchen Cleaners, Furniture Cleaners and Other Cleaning Supplies	37%	37%
20	Chalk Erasers, Dry Erase Erasers, Chalk	21%	21%

21	Calculators, Digital Voice Recorders, Typewriters, Cameras, Fans, Heaters, Laminators, Shredders, Pencil Sharpeners, Air Cleaners	20%	20%
22	First Aid, Hand Lotions, Hand Sanitizers, Pain Relief, Gloves, Safety Supplies	22%	22%
23	Headsets, Headset Accessories, Headphones	21%	21%
24	Ink Pads, Refills, Calculator Ink, Stamps, Calculator Spools, Adding Machine Tape, Cash Register Tape, Wide Format Paper Rolls	19%	19%
25	Knives, Cutters, Blades, Scrapers	43%	43%
26	Labels, Label Makers, Label Holders	24%	24%
27	Mailing Tubes, Mailing Tubs, Packaging, Envelopes, Fingertips, Letter Openers, Moistener, Butcher Paper	28%	28%
28	Markers, Highlighters, Felt Pens	32%	32%
29	Mice, Keyboards, Wristrests, Keyboard Pads, Mousepads, Keyboard Trays, Speakers	28%	28%
30	Paper: Notebooks, Notepads, Pads of Paper, Sticky Notes, Easel Pads,	36%	36%
31	Office Organizers, Inboxes, Copyholders, Pen and Pencil Holders, Wastebaskets, Drawers, Desktop Shelves	26%	26%
32	Paper (including Copy Paper except for paper in category 49, Writing Paper, Stationery Paper, Color Paper, etc.)	57%	57%
33	Pencils, Pencil Erasers, Mechanical Pencils, Lead Refills, Pens, Pen Refills	33%	33%
34	Protractors, Rulers, Yardsticks, Compasses, Engineer Triangles, Measuring Tapes	29%	29%
35	Report Covers, Files, File Folders, Pocket Files, Portfolios, Jackets, Inserts, Folder Frames, Dividers, Wallet Files, File Guides, Index Cards, Business Cards, Card Holders, File Indexes, Tabs, Ledgers, Tab Reinforcements, Tags, Sheet Protectors, Letters, Numbers, Fasteners, Fastener Bases, Clipboards, Flag Tape	31%	31%
36	Signs, Sign Holders, Flyer Holders, Racks, Literature Displays, Name Plates	21%	21%
37	Staplers, Staples, Staple Removers	42%	42%
38	Storage Cabinets, Filing Cabinets, File Storage Systems, Rails	45%	45%
39	Tape, Tape Dispensers, Embossing Tape, Velcro Products	18%	18%
40	Breakroom Paper Products: Tissue, Paper Towels, Napkins	46%	46%
41	Toner Cartridges, LaserJet HP Brand only including High Yield	14%	14%
42	All Other HP Brand Toner and Ink Cartridges, Fusers, Kits, Drums	1%	1%

43	Toner and Ink Cartridges, Fusers, Kits, Drums, All Other OEM Brands	24%	24%
44	High Yield, Remanufactured and Bio-based Toner and Ink Cartridges	29%	29%
45	Transparency Film, Transparency Paper, Laminating Supplies, Laminating Pouches	41%	41%
46	USB Drives, Flash Memory, Zip Disks	15%	15%
New 47	"School Supplies": Art Paper, Art Supplies, Construction Paper, Crepe Paper, Paint, Game/Learning Tools, Crayons	18%	18%
48	Un-Categorized Spend	32%	32%

The full Pricing attachment as submitted for the bid may be viewed here:
[Standard Office Supplies Track](#)
[Green Office Supplies Track](#)