

Confidential Award Recommendation -

Dear WSCA-NASPO Management Board:

The WSCA-NASPO Commercial Card (P-Card, Travel Card, OneCard, Fleet Card) Sourcing Team has concluded the RFP evaluation process and has made recommendations regarding the resulting proposed contract awards to the lead state – Washington. Christine Warnock has reviewed and approved the proposed contract awards.

Accordingly, we now present the proposed awards to the WSCA-NASPO Management Board for your concurrence. Washington would like to release the "Intent to Award" letter as soon as possible, so we will be asking the Management Board to vote on the proposed awards on our Thursday conference call.

Executive Summary: A detailed Executive Summary is attached for your review and consideration. The goal for the solicitation was to (1) rebid the current WSCA-NASPO Purchasing Card Services contract led by the State of California that is expiring in 2013; (2) compete a new Travel card option and (3), compete a new Fleet Card option. The stated intent was to issue a single award in each category.

**Category 1-(P-Card, Travel Card, One Card)**

apparent successful proposer is **US Bank**

<b>Proposer</b>	<b>Total Points</b>
<b>US Bank</b>	<b>838</b>
<b>Bank of America</b>	<b>774</b>
<b>JP Morgan Chase</b>	<b>674</b>

**Category 2-(Fleet Card)**

apparent successful proposer is **US Bank (Voyager)**

<b>Proposer</b>	<b>Total Points</b>
<b>US Bank (Voyager)</b>	<b>849</b>
<b>WEX</b>	<b>680</b>

The new proposed contracts have been benchmarked against the current contract and there is a very positive rebate advantage in the new contract awards.

I was pleased to be involved with this procurement process and compliment the outstanding sourcing team led by Neva Peckham and Cathie Moxley of Washington. The sourcing team included procurement and subject matter experts – Arizona-David Wisniewski, California-Julie Matthews, Minnesota-Susan Kahle, Oregon-Tim Hay, Utah-Mark Perry, Nevada-Kim Perondi,

Washington - Kevin White. I endorse the excellent work and analysis of the sourcing team and recommend your approval of the proposed awards and ask that we permit Washington to move ahead with the recommended WSCA-NASPO awards.

If you could be prepared to vote on the recommended awards on Thursday we would appreciate it. Should you have any questions regarding the sourcing team's recommendation, please feel free to email me or give me a call.