

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

#	PAGE	SECTION	QUESTION	ANSWER
1	8	Page 8, E. Product Band and Definitions	If a vendor is not offering a desktop but wants to offer their Thin and Zero clients how do they reflect this offer for this section?	Thin clients and zero clients are also allowed in Band 2: Laptop. Thin clients and zero clients are not listed in the Market Basket, but may be included in the Product and Service Schedule. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
2	11	Page 37 Section 30	Page 11, definition of FOB Destination and page 37, Section 30 do not seem to be completely in alignment, especially since the definition of Acceptance on page 11 indicates that the Purchasing Entity shall determine whether products and services meet contractor specifications and acceptance testing may be negotiated by the individual State. That is, it is not clear that acceptance testing will be performed only by the vendor – it could be performed by the State. Will the State consider removing “unless there is acceptance testing required” from the definition of FOB Destination and re-stating page 37, Section 30 as “Goods and/or equipment will be delivered FOB Destination; however the Contract Vendor or its authorized agent will be responsible for loss or damage to the goods and/or equipment resulting from the Contract Vendor or its authorized agent’s negligent handling, testing, or operation of the goods and/or equipment after delivery.”?	The Acceptance definition has been deleted. See Section 2B28 for Term relating to Acceptance and Acceptance Testing.
3	19	17B	Must the proof of authority for the Authorized Signature be included in the RFP response? (page 19, section 17.b)	No, it does not need to be included. Per the RFP, Proof of authority shall be furnished upon request.
4	19	17B	Can a corporation provide a copy of its corporate signature policy which names the authorized signatory as proof of Authorized Signature? (page 19, section 17.b)	Yes.
5	59	Section 3.A.1	This question asks vendors to verify they are a manufacturer of each band proposed. What would the state like respondents to provide to show they are a manufacturer?	Responders must determine the best way to provide verification and/or proper documentation.
6	67	Page 67, D	Does the State of MN allow for OEMs to responding to utilize partners to fulfill on behalf of the OEM? This includes take orders, ship, invoice, etc. The OEM understands that ultimately they are responsible for all terms.	Yes, the solicitation allows manufacturers to utilize Partners, however it is up to each State to determine if and which partners will be utilized.
7	122	Exhibit D	Regarding the Volume Sales Reports, can you confirm several items which may be different than the previous reporting structure?	Final reporting structure and fields will be addressed upon Contract Award.
8		2C13	In Q&A #117, it was stated that MSDS copies may be provided via an electronic link with the delivery. Does this mean it is Vendor’s responsibility to provide the link to each end user upon purchase, or is it acceptable for Vendor to provide the link on its WSCA-NASPO website so that end-users may access the link and pull the related MSDS? If it is Vendor’s responsibility, Vendor will need to be provided an email address of where to send the link.	It is acceptable to provide MSDS links on the WSCA-NASPO website for end-users to access. The link to the site could be provided to the end user upon delivery on a packing slip.
9		3A #3	While all attempts will be made to identify 3rd party products initially, will the Vendors be able to request the addition of 3rd party products, within their pre-approved bands, through out the life of the contract, using the quarterly WSCA-NASPO product/services request process?	Yes.
10		Accessories	There is no mention of monitor mounts in the request. Monitor mounts provide ergonomic, space, and durability benefits that can improve worker productivity and extend the life span of equipment. Is there any possibility that you’d be willing to add monitor mounts to the current RFP?	Monitor mounts are allowed to be sold as an accessory by a Contract Vendor. The Contract Vendor must manufacture equipment in Bands 1-6 and may add third party products to their product and service schedule such as monitor mounts if they do not manufacture the product.
11		Band 1	Desktop Configs 1&2- Would WSCA consider leveraging Intel integrated graphics card on the desktops and laptops in lieu of an additional graphics card? Dedicated video is now 756MB on the new Intel Haswell 4th generation processors and should be more than enough for end users initially requiring a 512MB discrete graphics card. Additionally, with the Intel Integrated graphics a user can support up to 3 independent monitors.	For purposes of evaluation, the minimum requirement for the market basket desktops will remain with discrete video. Desktops with integrated memory may be offered under the contract and included with the PSS. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
12		Band 1	Desktop Configs 1&2- May we provide pricing on a 256GB SSD in lieu of a 500GB SSD as we currently do not have a 500GB SSD available? In addition, may we quote a 500GB hybrid drive (500GB 7200 + 8GB SSD) to satisfy the 500GB requirement?	For purposes of evaluation, the minimum requirement for the market basket desktop options will remain with the stated specifications, therefore responders should meet minimum requirements or provide an approved equal. The options are not required, however may be considered in evaluation. Options that do match the market basket specs may be offered under the contract in the PSS. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
13		Band 1	Is WSCA/NASPO also interested in Driver or Recovery media for the Desktops?	These may be provided in the Product and Service Schedule, however is not a part of the market basket pricing submission requirements.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

14		Band 1	The desktop config specify 4GB and 8GB configurations with upgrades to 8GB and 16GB respectively. 32-bit Windows only addresses less than 4GB?	Band 1: Desktop configurations minimum requirement has been changed to 64-bit windows and provided via Addendum 5.
15		Band 1	Band 1 Desktop SPECS Item 1, Row 21, HDD cache size, 32Mb specified - Vendor respectfully requests the hard drive specification be revised to 16MB to provide greater choice that would not impact one Vendor over another Vendor's proposal covering the minimum specifications and subsequent pricing to ensure a fair competitive response for evaluation?	Item 1 Hard drive cache will remain at 32MB.
16		Band 1	Band 1 Desktop SPECS Item 2, Row 21, HDD cache size, 64Mb specified - Vendor respectfully requests the hard drive specification be revised to 16MB or 32MB to provide greater choice so that one Vendor over another Vendor is not impacted when providing the Manufacturer proposal specification and subsequent pricing to ensure a fair competitive response for evaluation.	Item 1 Hard drive cache will remain at 64MB.
17		Band 1	If an OEM does not offer a desktop that meets the market basket item but has Thin Clients and Zero clients to offer in this band, do they list the other products offered in the equipment pricing tab and leave the market basket blank?	Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead State reserves the right to reject any or all responses that are not an approved equal. Thin clients and zero clients are also allowed in Band 2: Laptop. Thin clients and zero clients are not listed in the Market Basket, but may be included in the Product and Service Schedule. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
18		Band 1	Desktop Configs 1&2. Would WSCA please consider adjusting # of open memory slots to 1 as to include smaller footprint desktop computers? In doing this, end users could see max memory at 16GB (8GB x2) which is more than enough considering that Windows 7 32bit utilizes less than 4GB of RAM.	For purposes of evaluation, the minimum requirement for the marketbasket desktops will remain at 2 open slots. Desktops with 1 open memory slot may be offered under the contract in the PSS. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
19		Band 2	For the Laptop Band, could there be an additional processor added ---Intel® Core™ i5-3320M vPro™ Processor ?	The pricing workbook lists minimum specifications. Items proposed must meet or exceed the minimum. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
20		Band 2	SPECS Item 2, WSCA currently has a 5lb requirement on a 15.6" notebook. Would WSCA please consider changing the weight to a 5.5lb maximum as to allow for all Manufacturers to respond?	This specification has been changed to less than 6 pounds in Addendum 5 Pricing Workbooks.
21		Band 2	Band 2 Laptop SPECS Item 1, Row 16, Processor, Core i5-4200U specified - Vendor requests a clarification since the minimum specification notes the processor and the requirement for vPro, however the processor does not support vPro. Please clarify the processor selection or vPro support.	Processor has been changed to i5-4300U which supports vPro in Addendum 5 Pricing Workbooks.
22		Band 2	Band 2 Laptop SPECS Item 2, Row 16, Processor, Core i7-4500U specified - Vendor is requesting a clarification since the minimum specification notes the processor and the requirement for vPro, however the processor does not support vPro. Please clarify the processor selection or vPro support.	Processor has been changed to i7-4600U which supports vPro in Addendum 5 Pricing Workbooks.
23		Band 2	Band 2 Laptop SPECS Item 2, Row 25, Weight, Weight maximum 5 pounds, specify actual weight including battery specified - Vendor respectfully requests a modification to the weight to maybe something like "sub-6 pounds" to provide each Vendor the ability to provide a proposal to the specification. We believe that most have a solution that may be the weight by an ounce or two. This will ensure a fair competitive response for evaluation purposes.	Specification has been changed to less than 6 pounds in Addendum 5 Pricing Workbooks.
24		Band 2	Band 2 Laptop SPECS Item 2, Row 30, Video screen size and type, 15" WXGA TFT or WLED HD. Multi-Touch enabled specified - We respectfully request that "Multi-Touch enabled" be relaxed to an optional selection to provide each Vendor the ability to provide a response to this section to ensure a fair competitive response for evaluation purposes.	Specification has changed to 15" WXGA TFT or WLED HD in Addendum 5 Pricing Workbooks.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

25		Band 2	Band 2 Laptop SPECS Item 2 - With the specifications as currently defined, it does not appear that any major OEM notebook vendor can meet the combination of requirements. We respectfully request that select requirements (such as screen size, weight, and/or multi-touch enabled screen) be relaxed to allow for each Manufacturer to provide a response for a fair competitive evaluation.	Specification changes have been made to Band 2 in Addendum 5 Pricing Workbooks.
26		Band 3	SPECS 1 from BAND 3 If you look at the headings the Manufacturer Part # is incorrect. The information from this cell populates a field in Equipment Pricing worksheet which is looking for a price. There are fields that are locked and therefore you cannot input into those field i.e. the Minimum Requirements field which asks for a description. We have also found some fields do not wrap the text so you cannot see our entire response unless you focus on that particular field. We have also found some of the information that is input is placed at the bottom of the column instead of the top and in one instance the information is centered in the field. As the documents are locked, can we get unlocked versions of these workbooks or should we just submit our information in their current form?	Revisions have been made to Band 3 in Addendum 5 Pricing Workbooks. The workbooks are locked, however there is not a password and responder may revise as needed without changing any minimum requirements.
27		Band 3	Tablet Workbook, Specification 1 Upgrade Options, there is no place for the List price, but if you put the list price under the column header "Manufacturer Part#" it will populate correctly to the equipment pricing tab. Will an updated workbook be provided so that the part number can be included?	Tablet workbook has been adjusted to now read "Manufacturers SKU #" and "List price" in Addendum 5 Pricing Workbooks.
28		Band 3	Tablet Workbook Specification 2, Upgrade Options, if you put in the list price it does not auto populate to the equipment pricing tab. Will an updated workbook be created so the list pricing auto populates like the other tabs?	Tablet workbook has been adjusted so that the list price and other information will auto-populate correctly in Addendum 5.
29		Band 4	On the SPECS Item 1, it appears that Laptop specs are being used. Please advise as to Server specs for this Market Basket item.	The pricing workbook has been corrected in Addendum 5.
30		Band 4	We respectfully request the printers be removed from the Market Basket for Servers. Printers are not part of enterprise or data center Server configurations, therefore seem not applicable to determining evaluated price for Servers.	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
31		Band 4	The specs for server #1 seem to be referencing some server specifications and some for a notebook. Will there be a clarification/correction for server 1?	Band 4, Server 1 specifications have been changed in Addendum 5.
32		Band 4	Server Workbook, Service Specifications note a two year and a three year warranty on desktop 1. Servers carry a standard 3 year warranty. Further, Desktop is noted in other sections of the Services. Will this section be modified to reflect the Server Specifications?	Desktop references have been corrected in Addendum 5. If servers carry a standard 3 year warranty, provide a comment in the "Manufacturer's Proposal" column.
33		Band 4	Server Workbook, Server minimum specifications note a Video screen size and type. Servers do not include a Video screen, is this requirement to include a monitor as part of the Server configuration standard?	Server specs have been adjusted, including the removal of the video screen requirement in Addendum 5.
34		Band 4	Server Workbook, Server minimum specifications note an EPEAT bronze level. At this time, EPEAT does not have a classification for EPEAT certification for Servers, therefore no Server offering will have EPEAT certification since it is not available. Will this be updated?	Server specs have been adjusted, including the removal of the EPEAT requirement in Addendum 5.
35		Band 4	Server Workbook, Server specifications include a line item for delivery. Delivery is not a specification. Vendor would respectfully request this be removed to ensure a fair and competitive evaluation of product pricing.	Server specs have been adjusted, including the removal of the delivery requirement in Addendum 5.
36		Band 4	Server Workbook, Server Option/Upgrades request a description to be included under the Minimum Requirements, however those fields are locked/protected. Will an updated version be provided to allow for the descriptions to be added as requested?	Server specs have been adjusted in Addendum 5.
37		Band 4	Server workbook specifications 1 & 2 note a video screen type, sound and keyboard. These items are not server configurable but offered as a rack option. Vendor respectfully requests verification if these items are to be included as part of the Server configuration or as an upgrade/option? If not, will an updated workbook be provided?	Server workbook has been adjusted to remove the requirements for video screen type, sound, and keyboard in Addendum 5.
38		Band 4	Server workbook specifications 1 & 2 note a PC battery type, not applicable to the Servers. Will an updated workbook be provided since these specifications are not applicable to Servers?	Server workbook has been adjusted to remove the battery requirement in Addendum 5.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

39		Band 4	Server Workbook, Service Specifications; SE1S-5 - If a Respondent offers image loads on site or in post-manufacturing "Staging Facilities," since most Servers are not imaged in the factory, can a respondent provide that pricing with part number noted as custom part number to be determined?	Yes.
40		Band 4	Server Workbook, Service Specifications; SE1S-6 - If a Respondent offers Custom Image Consulting on site or in post-manufacturing "Staging Facilities," can the Respondent provide pricing for post manufacturing on-site with the part number noted as custom part number to be determined? Custom Image Consulting work would be on a Time and Materials basis.	Yes.
41		Band 4	Server Workbook, Service Specifications; SE1S-7. If a Respondent also offers asset tagging on site or in post-manufacturing "Staging Facilities," can a respondent provide on-site service pricing with part number noted as custom part number to be determined?	Yes.
42		Band 5	Storage Workbook, Service Specifications refer to desktops for a 1 and 2 year warranty. Storage products come with a minimum of three year warranty. Will the Services section be updated to reflect the Storage configurations instead of Desktops?	Server specs have been adjusted including the correction of the service specifications in Addendum 5.
43		Band 5	Storage Workbook, Services Specifications; ST1S-3. This section notes Desktops, which typically do require Accidental Damage protection since Desktops and laptops are used in the front office environment and purchased for individual use. Since Servers are not used in the front office environment, would this still be applicable?	Server workbook has been adjusted to reference servers, not desktops in Addendum 5.
44		Band 5	Storage Workbook, Services Specifications; ST1S-5. If a Respondent offers image loads on site or in post-manufacturing "Staging Facilities," since most Storage devices are not imaged in the factory, can a respondent provide that pricing with part number noted as custom part number to be determined?	Yes.
45		Band 5	Storage Workbook, Services Specifications; ST1S-6. If a Respondent offers Custom Image Consulting on site or in post-manufacturing "Staging Facilities," since most Storage solutions are not imaged in the factory, can a respondent provide that pricing with part number noted as custom part number to be determined? Custom Image Consulting work would be on a Time and Materials basis.	Yes.
46		Band 5	Storage Workbook, Service Specifications; ST1S-7. If a Respondent offers asset tagging on site or in post-manufacturing "Staging Facilities," since most Storage solutions are not imaged in the factory, can a respondent provide that pricing with part number noted as custom part number to be determined?	Yes.
47		Band 5	Storage Workbook items 1&2 (ST1B-1/ST2B-1) – Vendor requests a specification of operating system management support as well as supported Licenses. These items are used by a NAS Devices and commonly used on servers. Will an updated workbook be provided to incorporate a change to this specification?	Storage workbook adjusted in Addendum 5.
48		Band 5	Cell B7 states "Identify Baseline/List Pricing Utilized". Please clarify what we are to enter in C7 by providing example(s).	The responder should provide the name of the BaseLine Price list utilized e.g. MSRP, Education, Government, SLED, Manufacturer.
49		Band 5	We do not provide printers and monitors - we do not provide these. Do we put n/a in these sections.	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
50		Band 5	Storage Replication support – how many units at one time need to be replicated?	Storage replication support is an option, not a minimum requirement. Please describe under "Manufacturer's Proposal" what your company has to offer.
51		Band 5	What about alternative replication software (3rd party)?	Storage replication support is an option, not a minimum requirement. Please describe under "Manufacturer's Proposal" what your company has to offer.
52		Band 5	We respectfully request the printers be removed from the Market Basket for Storage. Printers are not part of enterprise or data center Storage configuration, therefore seem not applicable to determining evaluated price for Storage.	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

53		Band 5	Worksheet allows for up to seven categories with unique discounts for the band. How shall vendors communicate more than seven categories if they have more than seven categories?	The responder may edit their submission to include additional categories if needed.
54		Band 5	If vendor provides three years of warranty with the purchase of the system, should they enter "N/A" along with an explanation for STS-1 and STS-2?	Responder should indicate they meet the requirement and note that they exceed it.
55		Band 5	Normally, hardware and software "Warranty Upgrades" are priced differently as well as have different terms. How should vendors provide a different rate or discount to reflect these differences for hardware and software warranty?	Responder may include additional documentation to explain warranty upgrades to explain their response.
56		Band 5	Can we propose services for these items based on the STS-1 configuration only?	The Pricing workbook identifies if the services are to be proposed for the configuration. If not indicated, propose what is available for the band.
57		Band 5	Because the nature of Break Fix is Time and Materials, and does not have a Manufacturer SKU #, can we leave the SKU # field blank and provide our offering in the Manufacturer Proposal field?	Yes.
58		Band 5	Cell D9 requests a single SKU for the configured solution, however we don't have an assigned SKU for the stated Base configurations; the solution is a composite of many SKUs assembled to order and shipped as one logical unit, but with no Manufacturer SKU identifying the system as a whole. Should we enter the combination of SKUs listed in Column F rows 11 through 37.	Yes.
59		Band 5	Vendor is not clear what is meant by "Operating System – Snapshot". Please describe the requirement, as it applies to Band 5 Storage Equipment, in further detail and/or provide an example of the desired response so that we can respond appropriately.	The requirement has been removed. Storage workbook has been adjusted in Addendum 5.
60		Band 5	Vendor is not clear what is meant by "Operating System – licensed and Supported"? Please describe the requirement, as it applies to Band 5 Storage Equipment, in further detail and/or provide an example of the desired response so that we can respond appropriately.	The requirement has been removed. Storage workbook has been adjusted in Addendum 5.
61		Band 5	Vendor is not clear what is meant by "Operating System – Protocols". Please describe the requirement, as it applies to Band 5 Storage Equipment, in further detail and/or provide an example of the desired response so that we can respond appropriately.	The requirement has been removed. Storage workbook has been adjusted in Addendum 5.
62		Band 5	Vendor is not clear what is meant by "Operating System – Management Support"? Please describe the requirement, as it applies to Band 5 Storage Equipment, in further detail and/or provide an example of the desired response so that we can respond appropriately.	The requirement has been removed. Storage workbook has been adjusted in Addendum 5.
63		Band 5	"Operating System – host and capacity" indicates a minimum requirement of 300GB. Please describe the requirement in further detail and/or provide an example of the desired response so that we can respond appropriately.	The requirement has been removed. Storage workbook has been adjusted in Addendum 5.
64		Band 5	Should vendor indicate "N/A" for all yellow fields if they do not provide the identified peripheral?	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
65		Band 5	Minimum requirements for each of ST1S-1, ST1S-2, ST1S-3, and ST1S-4 indicate "desktop 1" as the subject system for minimum requirements. Should this be "ST1B-1" instead? QA #199 had responded to the same question with See revised RFP. However, this change was not made. Please clarify.	Storage workbook has been adjusted to reflect storage instead of desktop in Addendum 5.
66		Band 5	If vendor does not provide Image Loading Services (not commonly provided for Storage Band solutions) can we simply indicate so without being non-compliant?	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
67		Band 5	If vendor does not provide Image Consulting Services (not commonly provided for Storage Band solutions) can we simply indicate so without being non-compliant?	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

68		Band 5	If vendor does not provide Asset Tagging Services (not commonly provided for Storage Band solutions) can we simply indicate so without being non-compliant?	These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
69		Band 5	With Band 5: Storage having such large maximum configuration limit of \$500,000, can WSCA-NASPO waive the \$5,000 limit on peripherals for Band 5: Storage?	The Master Agreement restriction will remain at \$5000. Each Participating State has the option of raising or lowering configuration limits and may modify in their participating addendum.
70		Band 5	Storage Workbook Item 2 (ST2B-1) – Vendor requests specification on “NIC trunking/ teaming and fault tolerance.” This appears to be specific to a Server since this would not be applicable to storage arrays. Will an updated workbook be provided to incorporate a change to this specification?	The workbook has been adjusted and this line removed in Addendum 5.
71		Band 6	SPECS Item 1 and 2, would WSCA allow for a semi-rugged specification that would allow for all MIL-SPECS with the exception of waterproof (8 MIL-SPEC minimum)? In doing so, end users can realize significant savings if a waterproof system is not required, but other MIL-SPECS are needed.	The workbooks are for evaluation purposes only. Semi-ruggedized offerings will be able to be offered under the contract in the PSS and also in other bands if awarded.
72		Band 6	Do the market basket items describe the minimum specifications for each Band? In other words, and for example; in Band 6 – Ruggedized – is a 13.1” screen the minimum specification for a ruggedized unit on the contract?	The market basket items describe the minimum specifications for the item in the market basket, but not for the band. The market basket will be used to compare the specified items pricing among responders. The minimum requirement for band 6 screen size equipment is 13.3". Responders can offer above or below a 13.1" screen in their product and service schedule. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal.
73		Band 6	For the Rugged Band, could there be the notation for the screen or LCD to be 10" or more to allow for more products in this category? Or could an additional "SPEC item" be added to notate a 10" or more LCD?	The market basket items will be used to compare pricing among responders. A responder may provide additional offerings in their product and service schedule that are above or below the minimum requirements in the market basket.
74		Cost Proposal, Section 4 Items 1 and 4	It is unclear given your definition of Minimum Discount how a vendor would determine their minimum discount in a category for evaluation purposes. Please clarify how this existing methodology is determined to be a fair and reasonable evaluation resulting in best value for the customer.	The pricing provided in the market basket tab of the pricing workbook (as a result of the discounts provided) will be utilized to compare cost. The discounts are then utilized as a basis for verification of pricing throughout the life of the contract and for audit purposes.
75		Cost Proposal, Section 4 Items 1 and 4	Vendor strongly objects to the existing methodology as stated in the RFP for scoring cost based on Minimum Discount Percentage. The Minimum Percentage Discount offered is not relevant. The maximum % discount offered should be applied to the manufacturers "List Price" and the customer net price for a specified configuration should be determined and evaluated against other offers. The lowest net price should receive the maximum points. This method would base the Cost Proposal scoring on configurations in order to evaluate a vendor's net price against another vendor's net price, which in turn would ensure that a WSCA-NASPO customer receives the lowest available net price.	The scoring of cost is not based on the minimum discount percentage. The pricing provided in the market basket tab of the pricing workbook (calculated from the discounts off the baseline pricelist provided) will be utilized to compare cost. The discounts are then utilized as a basis for verification of pricing throughout the life of the contract and for audit purposes.
76		Discount Structure Tab	Cell 7C asks to identify the Baseline List Pricing Utilized. What do we enter here?	Responders are instructed in Section 4: Item 3 to: The responder must designate a Base Line Price e.g. MSRP, education price list in the price workbook.
77		Due Date	In order to have time to prepare a complete response after the next round of questions are answered we request the due date be extended to January 16 th , 2014. Taking into consideration Thanksgiving and Christmas this will allow the time needed to finalize the response for this large opportunity once the questions submitted on November 22 nd are answered. Thank you for your consideration.	Addendums may note any future extensions.
78		Due Date	Will the states consider an extension of the RFP due date until December 18, 2013?	Addendums may note any future extensions.
79		Due Date	Can the due date be extended to allow vendors due process?	Addendums may note any future extensions.
80		Due Date	Due to the requirements of this response as well as the Thanksgiving holiday, is WSCA-NASPO willing to consider an extension to 12/20?	Addendums may note any future extensions.
81		Full product offering	For the products being offered for each band beyond the market basket items please confirm this information is to be provided in the Product Service and Schedule listing included in the response.	Yes.
82		General	Can the Addendums 1-3 be provided in Word format?	No. Links for all documents in the addendums were provided in word format.
83		General	Based off the 2009 RFQ that we submitted are we able to replicate the same data that we first submitted but refresh with all the updates?	The current solicitation varies from the 2009 solicitation. Responders must decide how to respond to the current solicitation and requirements. This is a new solicitation.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

84		General	Since we've already been on the contract do we just need to update the pricing?	No. A complete proposal must be submitted addressing all requirements in the solicitation. This is a new solicitation.
85		PRICING SHEETS	If we are approved for a specific band (such as desktops) can we add and replace products within the same approved band throughout the contract?	Yes, with approval of the MN WSCA-NASPO Contract Administrator and utilizing the Action Request Form provided.
86		PRICING SHEETS	If a manufacturer does not make either printers or monitors, but does manufacturer products in another band, are they required to provide pricing for the peripherals (printers and monitors) in the price sheets?	No. These are optional, however, may be considered in evaluation. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
87		PRICING SHEETS	Is there further direction on completing pricing workbook? Was the bidder's conference recorded and available for replay as I know you covered this in the conference in more detail?	The directions for completing the pricing workbooks is found in Section 4: Cost Proposal of the RFP. The preproposal meeting recording is not available.
88		PRICING SHEETS	On all the display options: If it does not specify that DisplayPort (DP) is required, do we assume that WSCA simply wants to know if it is included or not?	Peripheral 3 requires a Display Port (DP) interface to be included. Peripheral 4 is in in blue italics and states "specify whether DP interface is included". Blue italic items indicate there is not a minimum requirement, therefore the responder needs to specify if a DP interface is included.
89		PRICING SHEETS	Are the peripherals listed in the pricing workbook the only peripheral items being considered/awarded under this contract? Do charging carts not fall under the scope of the contract.	The primary purpose of this contract is for Computer Equipment. The peripherals in the pricing workbook are for evaluation purposes. A computer manufacturer may offer additional peripherals and third party products in their Product and Service Schedules. Charging carts are within the scope of the contract when offered by an awarded vendor who manufactures computers.
90		Pricing Workbooks	For all workbooks in the Service Specifications, is this meant to be tied specifically to the product outlined for Spec 1 and 2?	Responders are to provide service available for the band as identified in the pricing workbook. If a specification is not identified for a service, propose for the band in general.
91		Pricing Workbooks	All Workbooks, Peripherals 1 & 2 (printers) minimum specifications show 32MB of memory for Color and 128MB for Black & White printer. The color printers require more memory than the black & white; were these meant to be the reverse? Will an update be provided?	B&W printer requires 32MB, Color printer requires 128MB. Pricing workbooks have been corrected in Addendum 5.
92		Pricing Workbooks	All Workbooks, Option Upgrades note to include a description under minimum requirements, however those fields are lock/protected. Will an updated version be provided that is unlocked so that descriptions can be included?	Enter description in the column "Manufacturer & SKU #"
93		Pricing Workbooks	Option/Upgrade all Bands: If one of the Option/Upgrades is included in the main specification/configuration, is it acceptable to simply note "included with configuration"?	Yes.
94		Pricing Workbooks	All Workbooks, Services Specifications & Discount Structure; Typically in the industry on-going non warranty support (sometimes referred to as Post Warranty) is offered either utilizing time and materials on a per incident basis or providing procuring entities the ability to purchase maintenance support, which can be purchased on a monthly or annual basis. These are based on the level of support and hardware configuration and age of the product since many times this could be for product that is over 3 years old and up to 10 years old. For this reason, providing an actual list price for these services for an entire portfolio of products in the last ten years and every service level available is an unbelievable task. Can a Vendor simply note the Time & Materials discount in the workbook?	Yes.
95		Pricing Workbooks	Which workbook tab should be used for vendors proposing full turn-key high performance computing cluster solutions systems comprised of multiple servers, switches, rack cabinet(s), and software rolled up into a single orderable SKU?	These would not be included in the pricing workbook. They would be included in the Product and Service Schedule.
96		Pricing Workbooks	Services Specifications; Warranty Upgrades to 2 and 3 year warranty. If a Vendor includes three year warranty for most of their products, how would the Vendor be able to show the discount that would apply for upgrades beyond three years since the workbook only asks for 2 year and 3 year?	Additional warranty periods may be provided in the PSS.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

97	Pricing Workbooks	Is it mandatory to respond to the market basket items for Bands 1, 2 or 3? Not all OEM's may have a devices that fits the minimum requirement for evaluation but has multiple other devices to list in their product and service schedule.	It is mandatory to respond to the base equipment listed in a band's market basket. Responders may respond to any or all bands. Responders must be a manufacturer of equipment in the band. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal. The State reserves the right to eliminate an item from consideration from all responses, enter the highest price item of all responses received when an item has not been provided by a responder, request additional pricing items for consideration, clarify pricing responses with responder(s), include options, quantity discounts and/or services for basis of calculating the cost utilized in evaluation. A third party product may be offered. If responder does not have an offer they may state "no offer".
98	Pricing Workbooks	For storage area networking, our company manufacturers Fibre Channel over Ethernet (FCoE) or Fibre Channel switches. After reviewing the price sheets for Band 5 – Storage, there are no such requirements or configurations present to offer these products. May we add this as a peripheral to another band we are bidding, or would the State consider adding additional specifications to band 5?	Switches are included in the definition of Band 5 on page 8 and also is an example of a peripheral. Although, they are not specified in the pricing workbooks, they may be included as part of the Product & Service Schedule.
99	PRODUCTS AND SERVICES SCHEDULE (PSS)	Does the evaluation team seek a separate PSS for each band, or a consolidated PSS that clearly denotes which products apply to each band in the bidder's submission?	The PSS may be consolidated or separated by Band. The final format will be determined upon contract award.
100	Q&A # 9	Does the Contract Vendor need to specifically identify all utilization partners who will fulfill orders under the awarded Master Agreement at proposal submission, or can utilization partners be identified individually with Participating Entities after Master Agreement award?	Proposer should respond with intended partners at the time of submission. However, agreements will be determined when negotiating Participating Addendums with each Participating Entity.
101	Q&A #53	Are links/pointers to free trials for subscription online software services that are always installed (in the ordinary course for retail) on the equipment permitted?	The publicity clause does not allow advertisements without pre-approval of the contract administrator.
102	Q&A 134 and 203	May a Contractor add new product SKUs during the term of the Master, and would those new product SKUs be subject to the same baseline price or MSRP and minimum discount as provided in the original bid under the Master Agreement (price list dated Nov.15, 2013)?	A contract vendor may add new product skus during the term of the Master with the approval of the MN WSCA-NASPO Contract Administrator. The pricing would be subject to the same discounts throughout the life of the contract. It is understood the baseline price may fluctuate.
103	Q&A 191	Regarding minimum band discount. It seems that the description of the minimum band discount, with the ability to establish categories within the band that may have discounts that are less than the minimum band discount is counterintuitive. Should the minimum band discount not represent the minimum discount offered for any sub-category within the band?	It is understood that there may be certain items that would carry a higher or lower discount in a band. Thus there is an allowance made to allow categorized exceptions to a minimum band discount. This way exceptions for discounts above or below the minimum are available. For example, a third party product or products with a lower established list price may have a discount less than the minimum if it is named as a categorized exception.
104	Q&A 204	For evaluation purposes on the workbook, if the PSP configuration meets the specification for Workbook Band 1, 2 or 3 can those prices be listed since the PSP is available for Quantity 1 or is the workbook only to include the Quantity 1 PSS discount price point for the specific category or category exceptions?	The pricing reflected in the market basket must be verified with the discounts provided in the discount tab. The market basket is to include the discount price based on the specific category and/or category exceptions listed in the discount tab. It could be possible to name a categorized exception PSP and utilize this discount in the market basket if the item matches the specification.
105	Q&A 236	Hardcopy price list and PSS price list. Some Manufacturers responding to all Bands will have a large volume of product that will produce up to 8" of paper double sided creating a massive amount of paper just for one price list. Would WSCA-NASPO consider only requiring a USB Drive or CD for those Manufacturers responding to all Bands with this type of large volume?	One printed hard copy and an electronic copy is required with the submission of the proposal.
106	References	Over the last four years we have worked primarily through the WSCA contract. We do have a few State and Local Government contracts but we have mainly focused on WSCA business. My question is can we use Participating Addendums as references?	Yes.
107	Section 1(F)(1), Dollar Limits	Now that Storage Software is permitted to be sold after purchase of Storage equipment does the Peripherals Dollar limit also apply Storage Software? (Often the price of Storage Software is much higher than just \$5,000, due to the nature of the Storage Band involving large units of equipment and Enterprise deployments.)	Software purchases are considered a part of the configuration limit of the equipment. Configuration is defined as the combination of hardware and software components that make up the total functioning system.
108	Section 1(H), Definitions, and Section 2(B)(28)	Since Acceptance Testing may now be negotiated by the Individual States, can we remove all the language starting from, "The Purchasing Entity will make every effort to notify the Contractor within (30) calendar days . . ." ? The individual State with the Contractor should be able to decide/negotiate which time period will be sufficient for notification of acceptance. Since the test is whether the products meet the manufacturer's Specifications, it is usually possible to determine this much sooner after delivery than 30 days. Typically ten days is plenty of time.	The Acceptance definition has been deleted. Section 2B28 has been deleted in its entirety and replaced with terms regarding Acceptance and Acceptance Testing.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

109	Section 1, G. Restrictions	Restrictions replacement language refers to only Server and Storage, while many large volume deployments for software on desktops, notebooks or tablets may be done on-site after the purchase and delivery of the product. Vendor respectfully requests that this be available for all bands.	Software for desktops, notebooks and tablets must be ordered with the original purchase. Service Deployment for large volume orders are negotiated with the Participating Entity.
110	Section 1, G. Restrictions	Replacement language refers to only Server and Storage, while many large volume deployments for software on desktops, notebooks or tablets may be done on-site after the purchase and delivery of the product. Vendor respectfully requests that this be available for all bands or at least the option to include this for each band if the procuring entity references on the Purchase Order that the software purchased is intended and related to the product purchase with a reference to that PO.	Software for desktops, notebooks and tablets must be ordered with the original purchase. It is possible for a Participating Entity to negotiate the deployment of the software purchased with the equipment on-site.
111	Section 1, G. Restrictions	Restrictions. Many procuring agencies require the ability to cut separate purchase orders for the hardware and the software purchase for all Bands, not just Server and Storage. Will you consider allowing procuring entities to note on the PO that the software purchase was intended at the time the hardware was procured so this is documented for auditing purposes for all bands?	This would be determined and managed by the Participating Entity.
112	Section 12	Page 24, Section 12 and Page 34, Section 18 Jurisdiction and Venue provisions are conflicting with respect to Participating States other than Minnesota. Will the State modify the language to eliminate the conflict?	The State does not see a conflict. Section 12 applies to the Order placed against the Master Agreement or the effects of the Participating Addendum. If a state has a dispute over their Order placed or their terms of their participating addendum, the venue is their state, not Minnesota. Section 18 applies to the Master Agreement Terms since Minnesota is the lead state and is responsible for drafting the RFP, negotiating the terms of the RFP, awarding the RFP and the negotiated terms of the Master Contract, the venue is Minnesota.
113	Section 2	Page 16, Section 2 and page 22, Section 2 Order of Precedence language indicates that, although the State may accept portions of a vendor's response to the solicitation, if the response is at variance with the solicitation, the solicitation language remains controlling, despite the State's acceptance of the response. Will the State modify the language to eliminate the conflict?	The Order of Precedence language has been modified. See revised RFP in Addendum 5. The solicitation language prevails unless a mutually agreed exception has been negotiated.
114	Section 2	Page 16, Section 2 and page 22, Section 2 Order of Precedence language indicates that, "Contract Vendor terms and conditions that apply to this Master Agreement are only those that are expressly accepted by the Lead State and must be in writing and attached to the Master Agreement as an Exhibit or Attachment." If the vendor wishes to submit such terms and conditions (e.g., warranty and software licensing) for ultimate inclusion in an awarded contract, where does the State expect such terms and conditions to be located within the vendor's proposal?	The responder is to utilize the Exceptions Form provided in the solicitation.
115	Section 2 (32)	In order to consider, and agree with the terms as written, we are asking that the following broad statements be clarified - please define the meaning of, and full scope of the statement/requirement: (a) the product performs according to specifications (b) the Product is suitable for ordinary purposes for which such Product is used (c) the Product is designed and manufactured in a commercially reasonable manner. Does the statement "in the event of a defect in materials or workmanship," meet your requirement for warranty statement: (3) the Product is free of defects?	Section 5: Evaluation Process states: Points will be awarded based on the level of acceptance of the Terms and Conditions as specified in this RFP. Acceptance of all terms and conditions will result in the award of the maximum points available. Responders should note that the State reserves the right to pursue negotiations on any exception taken in Phase III. Responders should also note that the awarding of points does not automatically mean that the State has accepted the Responder's proposed language.
116	Section 2(B)(30)(a)	Since this clause address title, can we remove the reference to "computer programs" from the first sentence? Computer programs, even if created as part of this contract, will typically be licensed, and title/licensing of software has now been addressed elsewhere.	This term will not be changed at this time. Section 5: Evaluation Process states: Points will be awarded based on the level of acceptance of the Terms and Conditions as specified in this RFP. Acceptance of all terms and conditions will result in the award of the maximum points available. Responders should note that the State reserves the right to pursue negotiations on any exception taken in Phase III. Responders should also note that the awarding of points does not automatically mean that the State has accepted the Responder's proposed language.
117	Section 2(C)(17) IP Indemnification	Request modification of the first sentence, which says "warrants" but this is not a warranty provision – it's an Indemnification provision. Request change to, "The Contract Vendor will indemnify the State for any proven infringement of a valid patent, copyright or trademark right."	This term will not be changed at this time. Section 5: Evaluation Process states: Points will be awarded based on the level of acceptance of the Terms and Conditions as specified in this RFP. Acceptance of all terms and conditions will result in the award of the maximum points available. Responders should note that the State reserves the right to pursue negotiations on any exception taken in Phase III. Responders should also note that the awarding of points does not automatically mean that the State has accepted the Responder's proposed language.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

118	Section 2(C)(30)	Since in Section 2(B)(10) risk of loss language was removed to allow for transfer of risk upon delivery, we request that this language is similarly modified to remove the part after the comma starting with "and installation by . . ."	This term will not be changed at this time. Section 5: Evaluation Process states: Points will be awarded based on the level of acceptance of the Terms and Conditions as specified in this RFP. Acceptance of all terms and conditions will result in the award of the maximum points available. Responders should note that the State reserves the right to pursue negotiations on any exception taken in Phase III. Responders should also note that the awarding of points does not automatically mean that the State has accepted the Responder's proposed language.
119	Section 2, A 17; Cost Proposal	It specifically notes for the narrative to be printed double sided for the hardcopy. Is the Cost Proposal hardcopy to be printed double sided as well?	The Cost Proposal may be presented single sided or double sided.
120	Section 2, Master Agreement Terms and Conditions, C: Minnesota Terms, Section 5: Question 111	Please provide an example of how the ADA would apply to Information Technology products provided by the Contractor.	The State does not have an example at this time. Responder may indicate if and why they believe that ADA is not applicable to their response as an exception in their response.
121	Section 2, Master Agreement Terms, #21 Page 25, Order Numbers	Vendor includes the purchase order and contract numbers clearly listed on the acknowledgements, invoices and other correspondence that may be applicable, such as the packing slips. However, due to the limitations of text for shipping labels for transportation purposes with many of the different transportation Companies and options, including the contract number and purchase order number on "shipping labels" may not be feasible or possible. Vendor respectfully requests your consideration to remove the requirement for "shipping labels."	It is understood there may be instances where the contract number and purchase order may not be possible on a shipping label. Contract Vendor shall make all efforts to clearly identify the order on the shipping label if possible.
122	Section 2.C.2 page 29	Last paragraph of Accessibility Standards instructs: Click here for link to VPATS for both Section 508 VPAT and WCAG 2.0 VPAT. When opened, the Section 508 VPAT document states "Completion of this form is mandatory. If you fail to complete this form, your RFP response is invalid". This form is NOT included within the RFP as a form. Is it correct to assume that the Section 508 VPAT form IS NOT to be submitted and that ONLY the WCAG 2.0 VPAT pages that MN provided are to be completed and submitted?	This link was provided for informational purposes only as to provide a copy of the VPAT form. It is correct that Section 508 VPAT form is NOT to be submitted with the response ONLY the WCAG VPAT as detailed in the RFP.
123	Section 2: WSCA-NASPO Terms and Conditions, Provision 29: System Failure or Damage on page 28 (Q&A Matrix, #99, 100)	The response and revised language in Section 2B29 to questions 99 and 100 don't seem to be responsive to the issues pointed out regarding Contract Vendor performance and Products under maintenance contracts. We respectfully request that you either delete this provision (since it will likely be covered under warranty) or clarify what is meant by the term "system". Since software is either preloaded or downloaded by link on the devices pursuant to Section 1. G. Restrictions on page 10 and no Cloud Services will be offered under this contract pursuant to Section 1. H. Definition of "Cloud Service" on page 11, what "system" is being referred to in this provision? Is it the device system or a network or "system" that the devices connect to? If it is the former we request deletion of this provision as it will be redundant with the warranty section.	Section 2B29 is modified with the addition of the following sentence. "The Contractor Vendor shall be responsible under this provision to the extent a 'system' is defined at the time of the Order; otherwise the rights of the Purchasing Entity shall be governed by the Warranty." Section 5: Evaluation Process states: Points will be awarded based on the level of acceptance of the Terms and Conditions as specified in this RFP. Acceptance of all terms and conditions will result in the award of the maximum points available. Responders should note that the State reserves the right to pursue negotiations on any exception taken in Phase III. Responders should also note that the awarding of points does not automatically mean that the State has accepted the Responder's proposed language.
124	Section 3 D9	If the Vendor is utilizing SciQuest for its eMarketcenter, is the Vendor responsible for evaluating ScieQuest's offering for compliance with accessibility guidelines and/or payment security requirements?	No. The WCAG 2.0 VPAT is required with the response in regards to the website the vendor will provide unrelated to the Sciequest emarketcenter. Reasonable efforts must be made by the Contract Vendor to comply with accessibility guidelines in utilizing Sciequest. See Section 2C23 for requirements of Contract Vendor related to payment security requirements.
125	Section 3, D; 7) Question 161	COMMERCIAL OFF THE SHELF AND OPERATING SYSTEM SOFTWARE: This section notes, that upon request software license agreements are to be presented to the ordering agency. It also notes to provide updated releases of licenses originally purchase through the entire contract term. Updated releases of licenses originally purchased typically would be available upon request at a cost unless a procuring entity purchased maintenance software support or a software agreement that provided upgrades as part of the cost for the maintenance software support. Are these type of requests for all software licensing be upon request?	Individual States reserve the right to review ALL license agreements prior to placing an order. The intent of this item is to ensure responders are aware that upon request they must supply a State a license agreement in advance of an order and negotiate the agreement directly with the State.
126	Section 4	For the Band 6- Ruggedized Price Workbook, there are minimum specs for the ruggedized product. The RFP mentions that any device in Band 6 can be also submitted in Bands 1-5. Will the State modify the minimum non-environmental specs, as no tablet or printer or storage device has a 13.3 inch screen and weighs 9 lbs?	See revised pricing workbooks in Addendum 5.

MN WSCA-NASPO COMPUTER EQUIPMENT
ADDENDUM 5 - RESPONSES TO QUESTIONS DUE 11/22/13

127	Section 4 Cost Proposal, items 1 & 3	In Amendment 3, the revised RFP instructs Responders to use November 15 as the date for the baseline price list. Should the PSS also be based on November 15 pricing?	The PSS pricing will be utilized throughout the life of the contract to document the full offering of the vendor and verify the discounts against the current baseline pricing are applied. The initial PSS should be based on the required November 15th baseline pricing.
128	Section 4, Page 73	We understand the PSS in all inclusive of all products that we wish to be listed on our contract. However, is Baseline Pricing to be submitted for only the market basket items, the entire manufacturer's line, or the entire manufacturer's line plus all third party products? Please clarify.	The Baseline Price list at a minimum should contain the items offered on the PSS.
129	Section 4. 15	The Cost Proposal table in Section 4 is incorrectly numbered with #15 missing. There should be 16 requirements not 17. Will this be corrected in a new Addendum of the RFP?	Numbering has been changed in revised RFP provided in Addendum 5.
130	Section 4: Cost Proposal: 1 – Answer to Question 191	The revision notes, "It states It is understood there may be categories within a band which carry a different discount than the minimum stated. For example, the minimum discount for the laptop band could be 50%. The responder may name an additional category of laptops "Laptop Brand X" at 45% and "Laptop Brand Y" at 60%." Based on this example, what would be an example of when the minimum discount of 50% would be used under an awarded contract?	The minimum discount of 50% would be utilized for all items that are not categorized by exceptions.
131	Shipping	With regards to the FOB destination shipping term, is it expected that the Minimum Discount for Band will include the shipping and delivery costs, or can that be negotiated with the individual participating states upon award?	It is required that shipping and delivery is included in the price. Prices include delivery, FOB Destination with all transportation and handling.
132	Third Party Products	If an OEM submits an offer and is not awarded, will their products be allowed to be offered by other respondents? Or should both the OEM and the other respondent submit?	It is possible that if an OEM is not awarded, their products could be allowed as a third party product by another manufacturer. It is up to the responder to determine how to present their proposal and what products to include.
133	VPAT	Are you able to accept a VPAT by time of award if a vendor is currently engaged in the certification process and it may not meet the RFP submission deadline?	ONLY the WCAG 2.0 VPAT is required with the response in regards to the website the vendor will provide if awarded a Contract. Accessibility is a scored item. Providing at the time of award would not allow for the item to be scored as part of the evaluation process.