

RFP 3091
Consensus Scores
Overall Rankings by Groups

Group A - Convenience Copiers

887.50	Canon USA Inc.
825.17	Sharp
783.17	Toshiba
779.93	Ricoh USA
723.87	Konica Minolta
717.22	Xerox
593.62	Kyocera Document
561.30	Oki Data
450.85	Hewlett Packard
425.78	Lexmark Int'l
No Bid	KIP
No Bid	Kodak Alaris

Group B - Production Copiers

898.33	Ricoh USA
717.90	Canon USA Inc.
698.67	Konica Minolta
694.82	Xerox
641.17	Sharp
580.77	Toshiba
No Bid	Hewlett Packard
No Bid	KIP
No Bid	Kodak Alaris
No Bid	Kyocera Document
No Bid	Lexmark Int'l
No Bid	Oki Data

Group C - Wide Format

898.33	Ricoh USA
866.30	Canon USA Inc.
657.97	Toshiba
648.67	Konica Minolta
648.65	KIP
512.45	Hewlett Packard
No Bid	Kodak Alaris
No Bid	Kyocera Document
No Bid	Lexmark Int'l
No Bid	Oki Data
No Bid	Sharp
No Bid	Xerox

Group D - Printers

822.02	Xerox
805.93	Ricoh USA
768.67	Konica Minolta
691.25	Hewlett Packard
650.70	Canon USA Inc.
589.38	Lexmark Int'l
527.17	Toshiba
493.62	Kyocera Document
492.77	Sharp
489.30	Oki Data
No Bid	KIP
No Bid	Kodak Alaris

Group E - Digital Duplicators

898.33	Ricoh USA
No Bid	Canon USA Inc.
No Bid	Hewlett Packard
No Bid	KIP
No Bid	Kodak Alaris
No Bid	Konica Minolta
No Bid	Kyocera Document
No Bid	Lexmark Int'l
No Bid	Oki Data
No Bid	Sharp
No Bid	Toshiba
No Bid	Xerox

Group F - Scanners

887.50	Canon USA Inc.
627.22	Xerox
618.85	Hewlett Packard
598.77	Kodak Alaris
No Bid	KIP
No Bid	Konica Minolta
No Bid	Kyocera Document
No Bid	Lexmark Int'l
No Bid	Oki Data
No Bid	Ricoh USA
No Bid	Sharp
No Bid	Toshiba

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Technical Ratings

498.33 Ricoh USA
489.17 Toshiba
487.50 Canon USA Inc.
476.67 Konica Minolta
469.17 Sharp
450.42 Xerox
436.25 KIP
320.42 Kyocera Document
312.50 Oki Data
304.58 Lexmark Int'l
291.25 Hewlett Packard
219.17 Kodak Alaris

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Consensus Scoresheet

		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Konica Minolta	1. Demonstrated Competence and ability to service the contract	20.0	8.0	6.0	9.0	10.0	9.0	9.0		170.0
	2. Technological merits	15.0	8.0	6.5	9.0	8.0	9.0	8.0		121.3
	3. Environmental responsibilites	5.0	8.0	6.5	9.0	9.0	9.0	8.0		41.3
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	8.0	6.0	6.0	7.0	9.0	8.0		36.7
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	8.0	6.0	7.0	6.0	8.0	8.0		107.5
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				476.7
		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Kyocera Document	1. Demonstrated Competence and ability to service the contract	20.0	5.0	4.5	7.0	8.0	2.0	7.0		111.7
	2. Technological merits	15.0	5.0	5.0	7.0	7.0	2.0	6.0		80.0
	3. Environmental responsibilites	5.0	7.0	4.5	8.0	8.0	4.0	8.0		32.9
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	4.0	3.0	0.0	6.0	3.0	6.0		18.3
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	5.0	4.0	5.0	7.0	4.0	6.0		77.5
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				320.4

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Consensus Scoresheet

		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Ricoh USA	1. Demonstrated Competence and ability to service the contract	20.0	8.0	7.0	8.0	9.0	9.0	9.0		166.7
	2. Technological merits	15.0	8.0	6.0	8.0	9.0	9.0	8.0		120.0
	3. Environmental responsibilites	5.0	9.0	6.5	10.0	9.0	10.0	9.0		44.6
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	8.0	6.0	9.0	9.0	9.0	8.0		40.8
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	8.0	6.5	9.0	9.0	10.0	8.0		126.3
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				498.3
		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Sharp	1. Demonstrated Competence and ability to service the contract	20.0	9.0	6.0	6.0	8.0	8.0	8.0		150.0
	2. Technological merits	15.0	9.0	6.0	7.0	9.0	9.0	8.0		120.0
	3. Environmental responsibilites	5.0	9.0	5.5	6.0	7.0	9.0	8.0		37.1
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	8.0	5.5	7.0	8.0	8.0	8.0		37.1
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	9.0	5.0	10.0	10.0	9.0	7.0		125.0
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				469.2

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Consensus Scoresheet

		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Toshiba	1. Demonstrated Competence and ability to service the contract	20.0	8.0	7.0	9.0	9.0	9.0	8.0		166.7
	2. Technological merits	15.0	8.0	6.5	8.0	9.0	9.0	9.0		123.8
	3. Environmental responsibilites	5.0	8.0	6.5	8.0	9.0	9.0	9.0		41.3
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	8.0	6.0	8.0	9.0	9.0	8.0		40.0
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	8.0	6.0	8.0	9.0	9.0	7.0		117.5
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				489.2
		Weight	Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		Average weighted
Xerox	1. Demonstrated Competence and ability to service the contract	20.0	8.0	6.5	7.0	9.0	8.0	9.0		158.3
	2. Technological merits	15.0	8.0	6.5	7.0	9.0	9.0	9.0		121.3
	3. Environmental responsibilites	5.0	8.0	6.5	7.0	9.0	8.0	8.0		38.8
	4. Experience in performance of comparable engagements and availability of key personnel	5.0	9.0	7.0	7.0	6.0	9.0	8.0		38.3
	5. Conformance with the requirements, terms and conditions of this RFP	15.0	8.0	5.5	5.0	5.0	7.0	7.0		93.8
		Pass/Fail								
	Financial Stability (pass/fail)	Pass								
						Technical Ave				450.4

	Technical Score	Weight	Reasonableness of Cost - Group A						Average Weighted	Overall Score
			Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		
Canon USA Inc.	487.50	40	10	10	10	10	10	10	400	887.5
Hewlett Packard	291.25	40	3.99	3.99	3.99	3.99	3.99	3.99	159.6	450.85
KIP	436.25	40								No Bid
Kodak Alaris	219.17	40								No Bid
Konica Minolta	476.67	40	6.18	6.18	6.18	6.18	6.18	6.18	247.2	723.8667
Kyocera Document	320.42	40	6.83	6.83	6.83	6.83	6.83	6.83	273.2	593.6167
Lexmark Int'l	304.58	40	3.03	3.03	3.03	3.03	3.03	3.03	121.2	425.7833
Oki Data	312.50	40	6.22	6.22	6.22	6.22	6.22	6.22	248.8	561.3
Ricoh USA	498.33	40	7.04	7.04	7.04	7.04	7.04	7.04	281.6	779.9333
Sharp	469.17	40	8.9	8.9	8.9	8.9	8.9	8.9	356	825.1667
Toshiba	489.17	40	7.35	7.35	7.35	7.35	7.35	7.35	294	783.1667
Xerox	450.42	40	6.67	6.67	6.67	6.67	6.67	6.67	266.8	717.2167

	Technical Score	Weight	Reasonableness of Cost - Group B						Average Weighted	Overall Score	
			Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6			
Canon USA Inc.	487.50	40	5.76		5.76	5.76	5.76	5.76	5.76	230.4	717.9
Hewlett Packard	291.25	40									No Bid
KIP	436.25	40									No Bid
Kodak Alaris	219.17	40									No Bid
Konica Minolta	476.67	40	5.55		5.55	5.55	5.55	5.55	5.55	222	698.6667
Kyocera Document	320.42	40									No Bid
Lexmark Int'l	304.58	40									No Bid
Oki Data	312.50	40									No Bid
Ricoh USA	498.33	40	10		10	10	10	10	10	400	898.3333
Sharp	469.17	40	4.3		4.3	4.3	4.3	4.3	4.3	172	641.1667
Toshiba	489.17	40	2.29		2.29	2.29	2.29	2.29	2.29	91.6	580.7667
Xerox	450.42	40	6.11		6.11	6.11	6.11	6.11	6.11	244.4	694.8167

	Technical Score	Weight	Reasonableness of Cost - Group D						Average Weighted	Overall Score
			Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		
Canon USA Inc.	487.50	40	4.08	4.08	4.08	4.08	4.08	4.08	163.2	650.7
Hewlett Packard	291.25	40	10	10	10	10	10	10	400	691.25
KIP	436.25	40								No Bid
Kodak Alaris	219.17	40								No Bid
Konica Minolta	476.67	40	7.3	7.3	7.3	7.3	7.3	7.3	292	768.6667
Kyocera Document	320.42	40	4.33	4.33	4.33	4.33	4.33	4.33	173.2	493.6167
Lexmark Int'l	304.58	40	7.12	7.12	7.12	7.12	7.12	7.12	284.8	589.3833
Oki Data	312.50	40	4.42	4.42	4.42	4.42	4.42	4.42	176.8	489.3
Ricoh USA	498.33	40	7.69	7.69	7.69	7.69	7.69	7.69	307.6	805.9333
Sharp	469.17	40	0.59	0.59	0.59	0.59	0.59	0.59	23.6	492.7667
Toshiba	489.17	40	0.95	0.95	0.95	0.95	0.95	0.95	38	527.1667
Xerox	450.42	40	9.29	9.29	9.29	9.29	9.29	9.29	371.6	822.0167

	Technical Score	Weight	Reasonableness of Cost - Group F						Average Weighted	Overall Score
			Eval 1	Eval 2	Eval 3	Eval 4	Eval 5	Eval 6		
Canon USA Inc.	487.50	40	10	10	10	10	10	10	400	887.5
Hewlett Packard	291.25	40	8.19	8.19	8.19	8.19	8.19	8.19	327.6	618.85
KIP	436.25	40								No Bid
Kodak Alaris	219.17	40	9.49	9.49	9.49	9.49	9.49	9.49	379.6	598.7667
Konica Minolta	476.67	40								No Bid
Kyocera Document	320.42	40								No Bid
Lexmark Int'l	304.58	40								No Bid
Oki Data	312.50	40								No Bid
Ricoh USA	498.33	40								No Bid
Sharp	469.17	40								No Bid
Toshiba	489.17	40								No Bid
Xerox	450.42	40	4.42	4.42	4.42	4.42	4.42	4.42	176.8	627.2167