



State of Utah

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Department of Administrative Services

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Executive Director

Division of Purchasing and General Services

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Division Director

November 19, 2015

To: NASPO ValuePoint Management Board
From: NASPO ValuePoint Floorcovering and Services Evaluation Committee
Re: TO15004 NASPO ValuePoint Floorcovering and Services Solicitation

The NASPO ValuePoint Floorcovering Evaluation Committee has concluded the RFP evaluation process and presents the following results to the NASPO ValuePoint Board for approval to proceed with the award notification and master agreement process.

Summary: The sourcing team spent considerable effort researching this market and subsequently writing this 2-Step RFP and evaluating responses.

Step One: Following review of the draft RFP, the Prequalification phase of the RFP was released to the supplier community in Bid Sync on December 23, 2014. A Pre-Proposal conference was held in Salt Lake City on January 13, 2015. The deadline for proposal submission was January 30, 2015. Of the fourteen (14) offers received, two (2) were disqualified for not meeting mandatory requirements. Twelve (12) firms were prequalified and invited to compete in Step Two of the RFP process which was released in Bid Sync on April 2, 2015.

Mohawk, Shaw Contract Group, Patcraft, Philadelphia Commercial, J+J Invision, Interface, Lee Wright, Milliken, Mannington Mills, Tandus Centiva US LLC, Beaulieu Group dba BOLYU, Nora Systems.

Step Two: Offerors could respond to one or both of the two (2) product categories of Carpet and Hard Surface Flooring. We received a protest to the carpet specification and a formal protest hearing was held. The protest was resolved, however an appeal was filed. The sourcing team addressed some of the issues listed in the appeal and an addendum was released on October 2, 2015. The solicitation closed on October 20, 2015 and no protest was received. The protesting firm agreed to close the appeal and submitted offers in response to the solicitation by the due date and time. The proposals were evaluated to determine responsiveness and scored in accordance with the evaluation methodology and criteria described in RFP document. The scoring took into consideration the offeror's warranty offering, marketing plan, and cost data. The carpet category was evaluated and awarded by State, product subcategory, and quality level, and the hard surface category was awarded by product and subcategory by State. Any firm scoring greater than or equal to 800 points was awarded. As a result we are awarding to eight (8) of the twelve (12) offerors that were prequalified to complete.

In accordance with Utah law and based on the evaluation methodology, the sourcing team recommends NASPO ValuePoint awards to all eight (8) firms for the various quality levels and States for which they qualified:

Mannington Mills, Milliken, Mohawk, Patcraft, Philadelphia Commercial, Shaw Contract Group, Interface, and Tandus Centiva US LLC.

(Note – Individual States may choose to sign participating addendums with one or more of the awarded suppliers).

Sincerely,

Terri O'Toole
Purchasing Manager
State of Utah Division of Purchasing