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Section 2: Executive Information | Tab 1: Proposal Summary

GH Armor Systems is pleased to respond to Colorado Solicitation # RFP-NK-15-001 and NASPO ValuePoint Master Agreement for Body Armor. GH is currently a Colorado and NASPO contract holder for body armor under Colorado Contract CMS# 34421 and Master Price Agreement 68008YYY19P/WSCA with numerous active Participating Addendums amongst partnering states. Additionally, GH Armor Systems holds unaffiliated state contracts in a number of other states for similar product and service requirements.

Located in Dover, Tennessee, GH Armor Systems is a leading provider of high-performance protective solutions to the military, federal and law enforcement communities. With more than 30 years of experience, GH offers a comprehensive portfolio of advanced armor solutions that includes concealable, tactical and correctional products designed for superior wearability and protection. All GH Armor Systems products are precision engineered to meet the highest industry standards for quality, reliability and safety.

GH Armor Systems offers a wide range of National Institute of Justice (NIJ) compliant products, including NIJ Standard-0101.06 Level IIA, II and IIIA ballistic armor; NIJ Standard-0115.00 Level 1, 2 and 3 spike armor; Level II/2 dual-purpose armor; concealable, external and tactical carrier systems; trauma plates, special threat plates, rifle plates, ballistic helmets and shields, and riot helmets and shields. GH is ISO 9001:2008 certified and meets all of the rigorous Quality Assurance protocols that are necessary to manufacture products that meet NIJ certification and follow-up independent testing requirements with 20 ballistic and spike soft armor models listed on the Compliant Products List (CPL).

The single point of contact for Customer Service for this contract is as follows:

Chris Grado
Director of Sales & Marketing
(931) 233-9084 Phone
(866) 920-5941 Fax
cgrado@gharmorsystems.com

GH Customer Service is available by phone Monday through Friday, 8:30am to 4:30pm ET, at (866) 920-5940 or via email at customerservice@gharmorsystems.com.

GH Armor Systems offers nearly 20 field sales representatives that service agencies in all states. These representatives provide product information, on-site sizing and support in concert with more than 150 distributor locations nationwide. Partnership with an effective distribution base



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enables agencies to obtain comprehensive product information, accurate sizing and timely delivery to ensure all officers receive body armor with proper fit and coverage. GH offers a 60-Day Fit Guarantee for custom-sized body armor that allows an agency to return a vest one time at no charge for required alterations to ensure proper size allocation.

Specific to Colorado, GH Armor Systems has added 3 new in-state distributors in the past 12 months to better serve state/local agencies. Coupled with a dedicate field sales representative, 5 retail locations are available to Colorado agencies to obtain sales and service support.

GH Armor Systems will comply with the RFP delivery requirement of sixty (60) days ARO from receipt of purchase order. Additionally, orders for up to 50 units will ship within forty-five (45) days of from receipt of purchase order.

GH Armor Systems provides a 5-Year Limited Warranty on Ballistic and Spike Panels and an 18-Month Limited Warranty on Carriers against defects in material and workmanship. This warranty is extended to the original owner and will be considered void if the product is altered by anyone other than GH Armor Systems or subjected to abuse, misuse or improper care.

GH Armor Systems has partnered with Ballistic Recycling International of Sunrise, Florida, to provide agencies a method of disposal for used body armor with documented chain of custody and a certificate of destruction. Disposal is free of charge and the agency is responsible only for freight charges to the disposal location. The body armor will be disassembled, destroyed and recycled for use in non-ballistic commercial products. Within 2 weeks of delivery of vests to the disposal location, a certificate of destruction with serial number tracking will be provided to the agency.

To assist in product evaluation, GH Armor Systems offers a variety of printed and electronic information that may be obtained at www.gharmorsystems.com, including a product catalog and product pages with detailed specifications and imagery. Additionally, the website includes support resources such as sizing videos, online sizing submission, BVP grant funding assistance and much more.

GH Armor Systems appreciates the consideration offered by the State of Colorado and partnering states with respect to this solicitation and looks forward to continuing to provide the best products and service to agencies both inside and outside of Colorado.

Respectfully,

Chris Grado
Director of Sales & Marketing
GH Armor Systems



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Section 2: Executive Information | Tab 2: Proposal Requirements

GH Armor Systems confirms that all Proposal Requirements can be met.



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Section 2: Executive Information | Tab 3: NASPO ValuePoint T&C

GH Armor Systems confirms compliance with NASPO ValuePoint Terms and Conditions per Exhibit D (NASPO ValuePoint Master Agreement Terms and Conditions).

Attachment F – On-site Response Time

**RFP-NK-15-001
Body Armor Products**

Vendor Name: GH Armor Systems Inc.

Instructions:

Indicate what response time for on-site vest measurement is after receipt of the order from the purchasing entity. For the distance listed, indicate how many vests would qualify to meet that response time (for example: 1-15, 15-25 etc.). If "Other," indicate the number of vests and the "Other Time Proposed."

Distance from Customer	Number of vests (enter range)	Response Time	Other Time Proposed
< 50 miles	100+	2 business days	
	50-99	3 business days	
	20-49	4 business days	
	1-19	Other	
50 – 100 miles	100+	2 business days	
	50-99	3 business days	
	20-49	4 business days	
	1-19	Other	
> 100 and ≤ 150 miles	100+	2 business days	
	50-99	3 business days	
	20-49	4 business days	
	1-19	Other	
> 150 miles	100+	2 business days	
	50-99	3 business days	
	20-49	4 business days	
	1-19	Other	
			5 business days
			7 business days
			8 business days
			10 business days



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Section 4: Technical Response | Tab 2: Warranties

GH Armor Systems provides a 5-Year Limited Warranty on Ballistic and Spike Panels and an 18-Month Limited Warranty on Carriers against defects in material and workmanship. This warranty is extended to the original owner and will be considered void if the product is altered by anyone other than GH Armor Systems or subjected to abuse, misuse or improper care.

N/A

Warranties in addition to the terms specified in Subsection 4.6.13 and Subsection 4.6.14 are not offered.



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Section 4: Technical Response | Tab 3: Delivery Time

Per subsection 4.8.3, all orders, regardless of quantity, shall be delivered to Purchasing Entities within sixty (60) calendar days after manufacturer receipt of order.

Additionally, orders of less than 50 units shall be delivered to Purchasing Entities within forty-five (45) calendar days after manufacturer receipt of order.

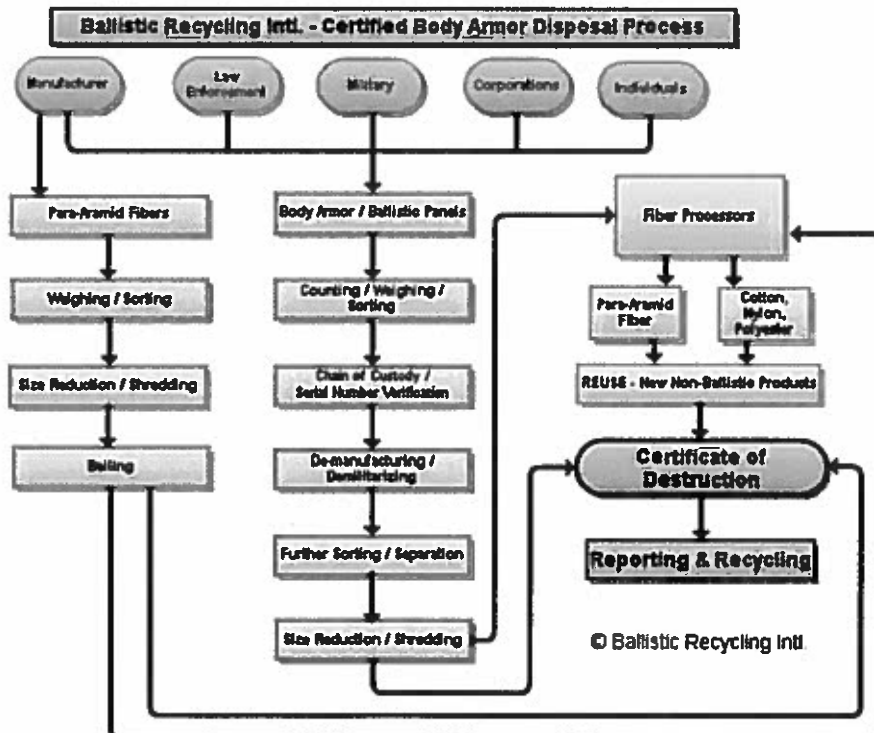


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Section 4: Technical Response | Tab 4: Recycling Program

GH Armor Systems has partnered with Ballistic Recycling International to provide agencies a method of disposal for used body armor with documented chain of custody and verification of disposal. Disposal is free of charge and the agency is responsible for transit accommodations and freight charges to the disposal location. The body armor will be disassembled, destroyed and recycled for use in non-ballistic commercial products. To participate, the following shall apply:

- Submit a request for destruction of up to 200 vests to info@ballisticrecycling.com.
- A form will be provided with additional details. Complete and return to BRI prior to shipment.
- Ship vests to Ballistic Recycling International, 563 Sawgrass Corporate Pkwy, Sunrise, FL 33325.
- Agency is responsible for freight charges.
- Disposal of vests is provided free of charge.
- Within 2 weeks of delivery, BRI will provide the agency with confirmation of receipt and a certificate of destruction including serial number tracking.



Note: GH Armor Systems is not affiliated with Ballistic Recycling International and is not liable for any services provided by non-affiliated entities. Please contact BRI with any questions or concerns prior to utilization of service.



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Warranty & Alteration/Return Process

Warranty

GH Armor Systems provides a 5-Year Limited Warranty on Ballistic and Spike Panels and an 18-Month Limited Warranty on Carriers against defects in material and workmanship. This warranty is extended to the original owner and will be considered void if the product is altered by anyone other than GH Armor Systems or subjected to abuse, misuse or improper care.

The warranty is extended from the date of manufacture indicated on the product label. Warranties in addition to the terms specified in Subsection 4.6.13 and Subsection 4.6.14 are not offered.

Alterations & Returns

GH offers a 60-Day Fit Guarantee for custom-sized body armor that allows an agency to return a vest one time at no charge for required alterations to ensure proper size allocation.

The receipt of a purchase order authorizes GH Armor Systems to proceed with the manufacture of products. After an order confirmation is provided by Customer Service, order cancellation is at the discretion of manufacturer and may be refused if the product has entered the manufacturing process. Returns require pre-approval from GH Armor Systems. A restocking fee will apply.

To initiate a request for alteration or return, contact GH Customer Service at (866) 920-5940 or customerservice@gharmorsystems.com.

Guidelines of the 60-Day Fit Guarantee and approved returns are as follows:

- 60-Day Fit Guarantee applies to custom-sized armor. Vests ordered in stock sizes do not qualify.
- An RGA# must be obtained from Customer Service prior to shipment. A missing RGA# may lead to delay or refusal.
- A completed RGA Form must accompany all vests and reference the RGA#. If multiple vests, one RGA Form per vest.
- Vests returned for alteration must be in new and clean condition. Soiled armor may be refused.
- Vests may be returned for one alteration free of charge. If subsequent alterations are required, charges will apply.
- 60-Day Fit Guarantee extends 60 days from the date of shipment. If returned after 60 days, charges will apply.
- If returning a vest for a second alteration or after 60 days, please provide a purchase order for applicable charges.
- Approved alterations and returns should be sent to: GH Armor, 1 Sentry Drive, Dover, TN 37058.



RG A & ALTERATION FORM

The following information is required to provide a RGA number and complete the alteration process. Contact GH Customer Service at (866) 920-5940 or customerservice@gharmorsystems.com for assistance.

RG A INFORMATION

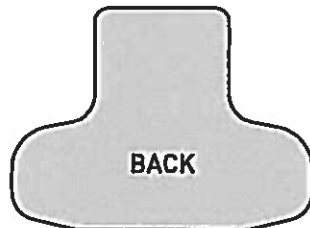
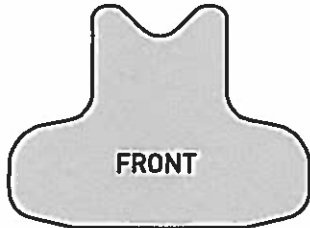
Date: _____ RGA #: _____ Original PO#: _____
 Purchased From: _____ Date Purchased: _____
 Phone: _____ Officer's Name: _____
 Size: _____ Carrier Color: _____ Extra Carrier (Y/N): _____
 Serial #s: _____ Vest Series: _____ Protection Level: _____

ALTERATION

Alterations Offered In 1" Increments

	FRONT PANEL	BACK PANEL	EACH SIDE
LENGTH +/-			
WIDTH +/-			

OPTIONAL - Use illustrations to clarify alterations



Comments: _____

- Return completed form with shipment to: **1 Sentry Drive, Dover, TN 37058**
- A request for alteration should be submitted through the retailer that sold the vest.
- Prior to shipment, contact GH Customer Service at (866) 920-5940 or customerservice@gharmorsystems.com to obtain a RGA number.
- Note the RGA number on outside of box.
- The 60-Day Fit Guarantee applies to custom-sized armor and allows for one alteration at no charge.
- Returns after 60 days or for secondary alterations are subject to charge and should be accompanied by a purchase order from the retailer.

RETURN SHIPMENT ADDRESS

Agency / Distributor: _____ Contact: _____
 Street: _____ Phone: _____
 City / State: _____ Zip Code: _____

OFFICE USE ONLY

Date Received: _____ Panel: _____ Carriers: _____ Trauma Plate: _____
 Sew Time: _____ Alteration Time: _____ Original SO #: _____
 Date Returned to Customer: _____ Inspected By: _____
 Remake or Alteration (circle one) SO #: _____ Notes: _____