



State of Colorado
State Purchasing Office
In conjunction with



Request for Proposal
Colorado Solicitation # RFP-NK-15-001
NASPO ValuePoint Master Agreement
For: BODY ARMOR PRODUCTS

About U.S. Armor

Founded in 1986, U.S. Armor is firmly established as the most trusted name in body armor. We are a highly respected, major supplier to domestic and international armor markets. Our products are unmatched in comfort, quality and performance. U.S. Armor ballistic products can be found on elite Military units, along with Federal, State, and local Law Enforcement agencies throughout the world.

U.S. Armor products have saved the lives of hundreds of law enforcement personnel around the world including the country of Costa Rica. Our products have not only positively affected the lives of the officers, but also the lives of their families, as their loved ones return home safely after a life-threatening incident occurs on the job.

Today, U.S. Armor continues to create the most comfortable and technologically advanced ballistic products available. Our rapidly expanding client base includes: Law Enforcement, SWAT, DEA, Border Patrol, Correctional, Military, Rescue, and private security personnel just to name a few. An increasing number of international agencies are now choosing the comfort and quality of U.S. Armor products. We look forward to improving your experience on the job with our comfortable, high quality, and high performance ballistic products.

U.S. Armor Corporation is an ISO 9001:2008 certified manufacture for quality control processes and procedures, specifically for the design and manufacture of personal body armor and related products. N Comfort, longstanding experience and MADE IN THE USA quality, these are the attributes that have allowed U.S. Armor to be the most trusted name in body armor for over 25 years.

Why U.S. Armor

At U.S. Armor, we offer you more:

you'll wear it."

10715 Bloomfield Avenue | Santa Fe Springs, CA 90870
Phone: 800.443.9798 | Fax: 800.800.5490 | www.usarmor.com



More comfort – our Tailor Made vests are custom fit to your body style. Our ballistic materials are the lightest, most flexible and most breathable materials offered on the market. Your vest is going to fit properly and feel like no other body armor you have worn before.

Our Standard size vests offer a more economical alternative however you will still get a great fit with the same flexibility.

More precision - we build your "Tailor Made" vest within 1/2" size increments in comparison to our competition's standard sizing of 1" increments.

More time to choose – we offer a 60 day Custom Fit Guarantee to try on your vest and test its fit and comfort level. Our competition offers 30 days. Over 99% of our customers choose to keep their vests past the 60 day Custom Fit Guarantee time period.

More quality – U.S. Armor uses DuPont & Honeywell high performance ballistic materials in our armor blends and we maintain a "Preferred Partnership" with both companies. In addition to the materials we use, our state of the art 25,000 sq. ft. manufacturing facility and ballistic test range in Southern California has been ISO 9001:2008 certified. ISO is an international standardization organization, which ensures that the highest level of production methods and quality control procedures are in use every day.

More reliability – With over a quarter of a century in business, and over 40 years of body armor design and production experience, U.S. Armor is here to stay. You can feel safe knowing that the ballistic products we make are not only comfortable, but have stood the test of time. Our products are street tested and operator approved. In over 28 years of business, U.S. Armor has never had a vest failure, a vest recall, or a lawsuit on any of our products.

There are many choices out there when you look for body armor. When faced with the decision, what will you choose? A vest can only save a life if it is worn. Once you experience the difference of U.S. Armor, we know...you'll wear it.™

Thank you for your consideration.

Regards,

Stephen Armellino

Stephen E. Armellino

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Subject : Proposal Requirements

U.S. Armor Corporation acknowledges and agrees to all terms and conditions of Colorado Solicitation #RFP-NK-15-001, and all requirements contained within the proposal can be met by our company.

Regards,

A handwritten signature in black ink, appearing to read 'Stephen E. Armellino'.

Stephen E. Armellino
President
U.S. Armor Corp

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Request for Proposal
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NASPO ValuePoint Master Agreement
For: BODY ARMOR PRODUCTS

Subject : Exhibit D - NASPO ValuePoint Master Agreement Terms and Conditions

U.S. Armor Corporation acknowledges and agrees to all terms and conditions of Exhibit D - NASPO ValuePoint Master Agreement Terms and Conditions, and all requirements contained within can be met by our company.

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ATTACHMENT D - AGENTS AND DISTRIBUTORS BY STATE

RFP-NK-15-001

VENDOR NAME: U.S. Armor Corporation

States	Agents/Distributors (put an "x" if yes)	Number of Agents/Distributors
Alabama	X	1
Alaska		
Arizona	X	10
Arkansas	X	1
California	X	31
Colorado	X	6
Connecticut	X	8
Delaware	X	1
Florida	X	5
Georgia	X	6
Hawaii		
Idaho		
Illinois	X	5
Indiana	X	2
Iowa		
Kansas		
Kentucky	X	3
Louisiana	X	2
Maine	X	3
Maryland	X	4
Massachusetts	X	11
Michigan	X	2
Minnesota	X	7
Mississippi	X	1
Missouri	X	3
Montana	X	1
Nebraska	X	2
Nevada	X	2
New Hampshire	X	2
New Jersey	X	3
New Mexico	X	1
New York	X	2
North Carolina	X	3
North Dakota		
Ohio	X	2
Oklahoma	X	2
Oregon	X	2
Pennsylvania	X	14
Puerto Rico	X	1
Rhode Island	X	1
South Carolina		
South Dakota		
Tennessee	X	3
Texas	X	20
Utah	X	5
Vermont		
Virginia		
Washington	X	6
Washington DC		
West Virginia		
Wisconsin	X	5
Wyoming		
Total	39	189

Attachment F – On-site Response Time

**RFP-NK-15-001
Body Armor Products**

Vendor Name: U.S. Armor Corporation

Instructions:

Indicate what response time for on-site vest measurement is after receipt of the order from the purchasing entity. For the distance listed, indicate how many vests would qualify to meet that response time (for example: 1-15, 15-25 etc.). If "Other," indicate the number of vests and the "Other Time Proposed."

Distance from Customer	Number of vests (enter range)	Response Time	Other Time Proposed
< 50 miles	1-15	2 business days	
	1-15	3 business days	
	1-15	4 business days	
	1-15	Same day to 4 days	
50 – 100 miles	15-25	2 business days	
	15-25	3 business days	
	15-25	4 business days	
	5-14	7-14 days	
> 100 and ≤ 150 miles	15-25	2 business days	
	15-25	3 business days	
	15-15	4 business days	
	5-14	7-14 days	
> 150 miles	25-50	2 business days	
	25-50	3 business days	
	15-25	4 business days	
	7-14	7-21 days	



Warranty Statement

LIMITED WARRANTY

U.S. Armor Corporation extends the following limited warranty for all U.S. Armor Bullet Resistant Vests and ballistic hard armor plates. Some states do not allow for limitations on how long an implied warranty last and/or do not allow the exclusion or limitation of consequential damages. As to the purchases governed by the laws of those states, the limitations herein set forth may not apply. This warranty gives you specific legal rights, however you may also have other rights which will vary from state to state.

BALLISTIC PANELS & HARD ARMOR PLATES

U.S. Armor Ballistic Panels are warranted to be free from defects in materials and workmanship for (60) sixty months. All returns are performed on a prorated basis from the date of issue excluding any freight charges.

PERMANENT HAND WASHABLE COVERS

U.S. Armor's Hand Washable Permanent Covers are fully warranted to be free from defects and workmanship for (36) thirty-six months from date of issue.

REMOVABLE MACHINE WASHABLE OUTER CARRIERS

U.S. Armor's Removable Machine-Washable Carriers are fully warranted to be free from defects and workmanship for (18) eighteen months. All returns are performed on a prorated basis from the date of issue excluding any freight charges.

60 DAY GUARANTEED FIT – TAILOR MADE VESTS

If you are not fully satisfied with your U.S. Armor Tailor-Made vest, return it within (60) sixty days of manufacturing date for either free alterations or a full refund excluding any freight charges.

60 DAY FIT GUARANTEE – STANDARD SIZE VESTS

If you are not fully satisfied with your U.S. Armor Standard Size vest, return it within (60) sixty days of your purchase date for an exchange for another Standard Size vest. After the 60 day period you may request an alteration on a Standard Size vest for a nominal fee.

LIMITATIONS

This warranty is void if the vest is altered in any way, if material used in conjunction with U.S. Armor's vests is manufactured by another company not approved by U.S. Armor, if proper care and washing instructions supplied with the vest are not followed or if the vest is subjected to abnormal use. If questions arise pertaining to care/maintenance of your vest as subject to this warranty, please contact U.S. Armor for assistance.

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For: BODY ARMOR PRODUCTS

Subject : Delivery Time

U.S. Armor Corporation acknowledges and agrees to the delivery time of sixty (60) calendar days from the receipt of an order.

Regards,

A handwritten signature in black ink, appearing to read 'Stephen E. Armellino'.

Stephen E. Armellino
President
U.S. Armor Corp

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U.S. A R M O R

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BODY ARMOR DESTRUCTION & RECYCLING PROGRAM

U.S. Armor provides a used armor disposal service at no charge to agency customers. This provides an easy, budget-friendly method of safely destroying and recycling expired body armor panels in a controlled environment.

Through this program, our agency clients ship their used body armor to the primary U.S. Armor factory in Santa Fe Springs, CA where it will then be cut up using unique equipment designed for this process. This procedure renders the armor panels unusable for ballistic applications. The remnants of these destroyed panels are then sent to a recycling facility where the fibers are further deconstructed, processed, and reapplied into the construction material of automotive brakes, clutch plates and heat/friction-resistant manufacturing elements.

Proof of Destruction letters are provided upon request after completion. These letters include the unique serial numbers of the armor panels destroyed. U.S. Armor also accepts expired body armor items from other manufacturers for disposal.

The following regulations apply to the Destruction & Recycling program:

1. The agency sending the panels will pay for all inbound freight charges to U.S. Armor Corporation.
2. A letter must accompany all armor shipments that includes:
 - a. A list of armor panels included (listed by unique serial number)
 - b. An informal letter releasing agency interest in said armor panels and an authorization for U.S. Armor Corporation to destroy and recycle them
3. Return Authorization Numbers must be obtained prior to shipment of expired armor panels to U.S. Armor Corporation (RRA#).

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More comfort – our Tailor Made vests are custom fit to your body style. Our ballistic materials are the lightest, most flexible and most breathable materials offered on the market. Your vest is going to fit properly and feel like no other body armor you have worn before.

Our Standard size vests offer a more economical alternative however you will still get a great fit with the same flexibility.

More precision - we build your "Tailor Made" vest within 1/2" size increments in comparison to our competition's standard sizing of 1" increments.

More time to choose – we offer a 60 day Custom Fit Guarantee to try on your vest and test its fit and comfort level. Our competition offers 30 days. Over 99% of our customers choose to keep their vests past the 60 day Custom Fit Guarantee time period.

More quality – U.S. Armor uses DuPont & Honeywell high performance ballistic materials in our armor blends and we maintain a "Preferred Partnership" with both companies. In addition to the materials we use, our state of the art 25,000 sq. ft. manufacturing facility and ballistic test range in Southern California has been ISO 9001:2008 certified. ISO is an international standardization organization, which ensures that the highest level of production methods and quality control procedures are in use every day.

More reliability – With over a quarter of a century in business, and over 40 years of body armor design and production experience, U.S. Armor is here to stay. You can feel safe knowing that the ballistic products we make are not only comfortable, but have stood the test of time. Our products are street tested and operator approved. In over 28 years of business, U.S. Armor has never had a vest failure, a vest recall, or a lawsuit on any of our products.

There are many choices out there when you look for body armor. When faced with the decision, what will you choose? A vest can only save a life if it is worn. Once you experience the difference of U.S. Armor, we know...you'll wear it.™

Thank you for your consideration.

Regards,

Stephen Armellino

Stephen E. Armellino

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VENDOR NAME: U.S. Armor Corporation

States	Agents/Distributors (put an "x" if yes)	Number of Agents/Distributors
Alabama	X	1
Alaska		
Arizona	X	10
Arkansas	X	1
California	X	31
Colorado	X	6
Connecticut	X	8
Delaware	X	1
Florida	X	5
Georgia	X	6
Hawaii		
Idaho		
Illinois	X	5
Indiana	X	2
Iowa		
Kansas		
Kentucky	X	3
Louisiana	X	2
Maine	X	3
Maryland	X	4
Massachusetts	X	11
Michigan	X	2
Minnesota	X	7
Mississippi	X	1
Missouri	X	3
Montana	X	1
Nebraska	X	2
Nevada	X	2
New Hampshire	X	2
New Jersey	X	3
New Mexico	X	1
New York	X	2
North Carolina	X	3
North Dakota		
Ohio	X	2
Oklahoma	X	2
Oregon	X	2
Pennsylvania	X	14
Puerto Rico	X	1
Rhode Island	X	1
South Carolina		
South Dakota		
Tennessee	X	3
Texas	X	20
Utah	X	5
Vermont		
Virginia		
Washington	X	6
Washington DC		
West Virginia		
Wisconsin	X	5
Wyoming		
Total	39	189

Attachment F – On-site Response Time

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Body Armor Products**

Vendor Name: U.S. Armor Corporation

Instructions:

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Distance from Customer	Number of vests (enter range)	Response Time	Other Time Proposed
< 50 miles	1-15	2 business days	
	1-15	3 business days	
	1-15	4 business days	
	1-15	Same day to 4 days	
50 – 100 miles	15-25	2 business days	
	15-25	3 business days	
	15-25	4 business days	
	5-14	7-14 days	
> 100 and ≤ 150 miles	15-25	2 business days	
	15-25	3 business days	
	15-15	4 business days	
	5-14	7-14 days	
> 150 miles	25-50	2 business days	
	25-50	3 business days	
	15-25	4 business days	
	7-14	7-21 days	



Warranty Statement

LIMITED WARRANTY

U.S. Armor Corporation extends the following limited warranty for all U.S. Armor Bullet Resistant Vests and ballistic hard armor plates. Some states do not allow for limitations on how long an implied warranty last and/or do not allow the exclusion or limitation of consequential damages. As to the purchases governed by the laws of those states, the limitations herein set forth may not apply. This warranty gives you specific legal rights, however you may also have other rights which will vary from state to state.

BALLISTIC PANELS & HARD ARMOR PLATES

U.S. Armor Ballistic Panels are warranted to be free from defects in materials and workmanship for (60) sixty months. All returns are performed on a prorated basis from the date of issue excluding any freight charges.

PERMANENT HAND WASHABLE COVERS

U.S. Armor's Hand Washable Permanent Covers are fully warranted to be free from defects and workmanship for (36) thirty-six months from date of issue.

REMOVABLE MACHINE WASHABLE OUTER CARRIERS

U.S. Armor's Removable Machine-Washable Carriers are fully warranted to be free from defects and workmanship for (18) eighteen months. All returns are performed on a prorated basis from the date of issue excluding any freight charges.

60 DAY GUARANTEED FIT – TAILOR MADE VESTS

If you are not fully satisfied with your U.S. Armor Tailor-Made vest, return it within (60) sixty days of manufacturing date for either free alterations or a full refund excluding any freight charges.

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If you are not fully satisfied with your U.S. Armor Standard Size vest, return it within (60) sixty days of your purchase date for an exchange for another Standard Size vest. After the 60 day period you may request an alteration on a Standard Size vest for a nominal fee.

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